

# KKR & CO. INC.

# FORM 8-K (Current report filing)

# Filed 10/26/12 for the Period Ending 10/26/12

Address 9 WEST 57TH STREET, SUITE 4200

NEW YORK, NY, 10019

Telephone 212-750-8300

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Symbol KKR

SIC Code 6282 - Investment Advice

Industry Investment Management & Fund Operators

Sector Financials

Fiscal Year 12/31



# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

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## FORM 8-K

## **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): October 26, 2012

# KKR & CO. L.P.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation)

001-34820

(Commission File Number)

26-0426107

(IRS Employer Identification No.)

9 West 57 <sup>th</sup> Street, Suite 4200 New York, New York

(Address of principal executive offices)

10019

(Zip Code)

#### (212) 750-8300

(Registrant's telephone number, including area code)

#### NOT APPLICABLE

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02 Results of Operations

On October 26, 2012, KKR & Co. L.P. issued a press release announcing financial results for its third quarter ended September 30, 2012.

The press release is furnished as Exhibit 99.1 to this Report.

As provided in General Instruction B.2 of Form 8-K, the information in this Item 2.02 and the exhibit furnished by this Form 8-K shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall they be deemed to be incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such a filing.

#### Item 9.01 Financial Statements and Exhibits.

#### (d) Exhibits

Exhibit No. Description

Exhibit 99.1 Press release of KKR & Co. L.P., dated October 26, 2012, announcing results for the third quarter ended September 30,

2012 (This exhibit is furnished and not filed)

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

KKR & CO. L.P.

By: KKR Management LLC, its general partner

Date: October 26, 2012 By: /s/ William J. Janetschek

Name: William J. Janetschek Title: Chief Financial Officer

# EXHIBIT INDEX

# Exhibit No. Description

Exhibit 99.1 Press release of KKR & Co. L.P., dated October 26, 2012, announcing results for the third quarter ended September 30, 2012 (This exhibit is furnished and not filed)

## KKR & Co. L.P. Announces Third Quarter 2012 Results

Strong investment appreciation continues to drive meaningful economic net income

GAAP net income (loss) attributable to KKR & Co. L.P. was \$127.4 million and \$464.1 million for the quarter and nine months ended September 30, 2012, respectively, up from (\$243.4) million and (\$44.2) million in the comparable periods of 2011.

Assets under management ("AUM") totaled \$66.3 billion as of September 30, 2012, up from \$61.5 billion as of June 30, 2012.

Fee related earnings ("FRE") were \$90.7 million and \$233.8 million for the quarter and nine months ended September 30, 2012, respectively, down from \$98.2 million and \$300.6 million in the comparable periods of 2011.

Total distributable earnings were \$332.9 million and \$903.1 million for the quarter and nine months ended September 30, 2012, respectively, up from \$185.4 million and \$636.1 million in the comparable periods of 2011.

Economic net income (loss) ("ENI") was \$509.9 million and \$1,783.2 million for the quarter and nine months ended September 30, 2012, respectively, up from (\$592.1) million and \$465.5 million in the comparable periods of 2011.

After-tax ENI was \$0.69 and \$2.42 per adjusted unit for the quarter and nine months ended September 30, 2012, respectively, up from (\$0.91) and \$0.41 per adjusted unit in the comparable periods of 2011.

Book value was \$6.9 billion on a segment basis as of September 30, 2012, representing \$9.82 per adjusted unit.

KKR & Co. L.P. declares a third quarter distribution of \$0.24 per common unit.

Previously announced acquisition of Prisma Capital Partners LP and its affiliates has closed.

NEW YORK--(BUSINESS WIRE)--October 26, 2012-- KKR & Co. L.P. (NYSE: KKR) today reported its third quarter 2012 results.

For the quarter and nine months ended September 30, 2012, the carrying value of KKR's private equity investment portfolio appreciated 6.1% and 19.9%, respectively, driving meaningful ENI.

ENI was \$509.9 million for the quarter ended September 30, 2012, an increase of \$1,102.0 million compared to ENI of (\$592.1) million for the quarter ended September 30, 2011. The increase was primarily attributable to the appreciation in the carrying value of our principal investments as well as net carried interest earned from our investment funds for the quarter ended September 30, 2012. For the quarter ended September 30, 2011, there was a decline in the carrying value of our principal investments and a reversal of previously recognized net carried interest due to a decline in the carrying value of our investment funds. ENI was \$1,783.2 million for the nine months ended September 30, 2012, an increase of \$1,317.7 million compared to ENI of \$465.5 million for the nine months ended September 30, 2011. The increase was primarily due to a higher level of appreciation in the carrying value of our principal investments as well as higher net carried interest earned from our investment funds.

AUM was \$66.3 billion as of September 30, 2012, an increase of \$4.8 billion, or 7.8%, compared to AUM of \$61.5 billion as of June 30, 2012. The increase was primarily attributable to new capital raised relating to North America Fund XI and to a lesser extent appreciation in the fair value of our investment vehicles. The increase was partially offset by distributions to limited partners of our investment funds and a reduction in AUM as a result of the 2006 Fund entering the post-investment period. Fee paying assets under management ("FPAUM") was \$50.3 billion as of September 30, 2012, an increase of \$3.1 billion, or 6.6%, compared to FPAUM of \$47.2 billion as of June 30, 2012. The increase was primarily attributable to new capital raised, partially offset by the reduction in fee base of the 2006 Fund as a result of the fund entering the post-investment period. During the third quarter of 2012, the investment period for the 2006 Fund came to a close, and thereafter, the North America Fund XI, the successor fund to the 2006 Fund, became active and is now our primary investment vehicle for North American private equity transactions. This brings total capital raised to date for the North America Fund XI to \$6.2 billion, including GP and employee commitments. Neither AUM nor FPAUM include \$4.0 billion (includes general partner commitment) of capital raised for our second Asian private equity fund.

On October 1, 2012, we closed on the acquisition of Prisma Capital Partners LP and its affiliates ("Prisma"), a leading provider of customized hedge fund solutions. Prisma will be reported as part of the Public Markets segment of KKR in the fourth quarter of 2012. This transaction is the first strategic acquisition in KKR's history. The addition of Prisma provides KKR with a leading presence in the hedge fund of funds space

and an attractive platform which we can leverage to create new, more liquid products for partners in our funds. As of September 30, 2012, Prisma had \$8.1 billion of assets under management, which are not included in either AUM or FPAUM.

"We are pleased with the firm's performance for the nine months through September 30. Our private equity funds appreciated by 20% and our balance sheet investments appreciated by 22%, outperforming the MSCI World Index by over 600 and 800 basis points, respectively," said Henry R. Kravis and George R. Roberts, Co-Chairmen and Co-Chief Executive Officers of KKR. "In addition, with the closing of the Prisma acquisition, we welcome the Prisma employees into the KKR family and look forward to bringing the capabilities of both organizations to bear in the marketplace."

Note: Certain financial measures, including FRE, ENI, after-tax ENI, after-tax ENI per adjusted unit, fee related EBITDA, book value, cash and short-term investments and adjusted units, are not presented in accordance with accounting principles generally accepted in the United States of America ("GAAP"). See Exhibits A and B for a reconciliation of such measures to financial results prepared in accordance with GAAP. See calculation and reconciliation of total distributable earnings under "Distribution Calculation."

#### **GAAP RESULTS**

GAAP results for the quarter and nine months ended September 30, 2012 included net income attributable to KKR & Co. L.P. of \$127.4 million and \$464.1 million, respectively, and net income attributable to KKR & Co. L.P. per common unit of \$0.49 and \$1.86, respectively, on a diluted basis. For the quarter and nine months ended September 30, 2011, net loss attributable to KKR & Co. L.P. was (\$243.4) million and (\$44.2) million, respectively, and net loss attributable to KKR & Co. L.P. per common unit was (\$1.09) and (\$0.20), respectively, on a diluted basis. The increases in both comparable periods were primarily due to a greater level of investment appreciation for the three and nine months ended September 30, 2012 compared to the three and nine months ended September 30, 2011. This increase in investment appreciation, which is recorded in net gains (losses) from investment activities, was partially offset by an increase in compensation and benefits expense.

#### **SEGMENT RESULTS**

#### **Private Markets**

AUM was \$49.8 billion as of September 30, 2012, an increase of \$4.3 billion, or 9.5%, compared to AUM of \$45.5 billion as of June 30, 2012. The increase was primarily attributable to new capital raised from the North America Fund XI and to a lesser extent appreciation in the fair value of our private equity portfolio. The increases were partially offset by distributions to the limited partners of our private equity funds arising from realizations as well as a reduction in AUM as a result of the 2006 Fund entering the post-investment period.

FPAUM was \$40.4 billion as of September 30, 2012, an increase of \$2.5 billion, or 6.6%, compared to FPAUM of \$37.9 billion as of June 30, 2012. The increase was primarily due to new capital raised from the North America Fund XI, partially offset by the reduction in the fee base of the 2006 Fund as a result of the fund entering the post-investment period.

FRE was \$44.7 million for the quarter ended September 30, 2012, an increase of \$3.5 million, or 8.5%, compared to FRE of \$41.2 million for the quarter ended September 30, 2011. The increase was primarily attributable to a higher level of monitoring fees and lower operating expenses.

FRE was \$118.6 million for the nine months ended September 30, 2012, a decrease of \$51.0 million, or 30.1%, compared to FRE of \$169.6 million for the nine months ended September 30, 2011. The decrease was primarily driven by (i) lower monitoring fees as a result of \$76.6 million of termination payments on monitoring agreements with three portfolio companies during the nine months ended September 30, 2011, which impacted FRE by \$39.7 million net of associated fee credits and (ii) lower transaction fees during the nine months ended September 30, 2012 as a result of closing relatively smaller transaction fee-generating investments, which in turn produced lower transaction fees.

ENI was \$213.9 million for the quarter ended September 30, 2012, an increase of \$365.9 million compared to ENI of (\$152.0) million for the quarter ended September 30, 2011. The increase was primarily attributable to net carried interest recognized for the quarter ended September 30, 2012 driven by the appreciation in our private equity portfolio. For the quarter ended September 30, 2011, there was a reversal of previously recognized net carried interest due to a decline in the carrying value of our private equity funds.

ENI was \$653.9 million for the nine months ended September 30, 2012, an increase of \$401.0 million compared to ENI of \$252.9 million for the nine months ended September 30, 2011. The increase was primarily driven by higher net carried interest resulting from a higher level of appreciation in our private equity portfolio, partially offset by the decrease in FRE discussed above.

#### **Public Markets**

AUM was \$16.5 billion as of September 30, 2012, an increase of \$0.5 billion, or 3.1%, compared to AUM of \$16.0 billion as of June 30, 2012. FPAUM was \$9.9 billion as of September 30, 2012, an increase of \$0.6 billion, or 6.5%, compared to FPAUM of \$9.3 billion as of June 30, 2012. The increases in both AUM and FPAUM were primarily attributable to new capital raised and to a lesser extent appreciation in the net asset value of certain investment vehicles. The increases in both AUM and FPAUM were partially offset by distributions to credit strategy investors.

FRE was \$23.3 million for the quarter ended September 30, 2012, an increase of \$10.9 million, or 87.9%, compared to FRE of \$12.4 million for the quarter ended September 30, 2011. FRE was \$51.1 million for the nine months ended September 30, 2012, an increase of \$3.3 million, or 6.9%, compared to FRE of \$47.8 million for the nine months ended September 30, 2011. The increase in both comparable periods was primarily due to higher incentive fees earned, partially offset by higher compensation and occupancy and related charges.

ENI was \$34.9 million for the quarter ended September 30, 2012, an increase of \$26.0 million compared to ENI of \$8.9 million for the quarter ended September 30, 2011. ENI was \$65.6 million for the nine months ended September 30, 2012, an increase of \$19.5 million compared to ENI of \$46.1 million for the nine months ended September 30, 2011. The increase in both comparable periods was primarily attributable to the increase in FRE discussed above and net carried interest recognized for the quarter and nine months ended September 30, 2012 driven by the appreciation in the net asset value of certain carry-eligible investment vehicles. For the quarter ended September 30, 2011, there was a reversal of previously recognized net carried interest due to a decline in the carrying value of certain carry-eligible investment vehicles.

#### **Capital Markets and Principal Activities**

FRE was \$22.7 million for the quarter ended September 30, 2012, a decrease of \$21.9 million, or 49.1%, compared to FRE of \$44.6 million for the quarter ended September 30, 2011. FRE was \$64.2 million for the nine months ended September 30, 2012, a decrease of \$19.0 million, or 22.8%, compared to FRE of \$83.2 million for the nine months ended September 30, 2011. The decrease in both comparative periods was primarily driven by a lower level of overall capital markets transaction activity.

ENI was \$261.1 million for the quarter ended September 30, 2012, an increase of \$710.1 million compared to ENI of (\$449.0) million for the quarter ended September 30, 2011. The increase was principally attributable to the appreciation in the carrying value of our principal investments for the quarter ended September 30, 2012 as compared to a decline in the carrying value of our principal investments for the quarter ended September 30, 2011.

ENI was \$1,063.7 million for the nine months ended September 30, 2012, an increase of \$897.3 million compared to ENI of \$166.4 million for the nine months ended September 30, 2011. The increase was primarily driven by a higher level of appreciation in the carrying value of our principal investments.

#### **CAPITAL AND LIQUIDITY**

As of September 30, 2012, KKR had \$1,438.3 million of cash and short-term investments on a segment basis and \$500.0 million of outstanding debt obligations under its senior notes. KKR's availability for further borrowings was approximately \$750.0 million (which does not include a \$500.0 million revolving credit facility for use in its capital markets business that was undrawn as of September 30, 2012).

As of September 30, 2012, KKR's portion of total uncalled commitments to its investment funds was \$802.7 million, consisting of the following (amounts in thousands):

	Unc	Uncalled				
	Comm	itments				
Private Markets						
European Fund III	\$	243,400				
North America Fund XI		241,600				
2006 Fund		102,000				
Asian Fund		45,400				
Infrastructure		36,300				
E2 Investors (Annex Fund)		28,000				
Natural Resources		13,400				
China Growth Fund		6,400				
Other Private Markets Commitments		3,600				
Total Private Markets Commitments		720,100				
Public Markets						
Direct Lending Fund		45,900				
Mezzanine Fund		29,800				
Special Situations Vehicles		6,900				
Total Public Markets Commitments		82,600				
Total Uncalled Commitments	\$	802,700				

### **DISTRIBUTION**

A distribution of \$0.24 per common unit will be paid on November 20, 2012 to unitholders of record as of the close of business on November 5, 2012.

#### **CONFERENCE CALL**

A conference call to discuss KKR's financial results will be held on Friday, October 26, 2012 at 10:00 a.m. EDT. The conference call may be accessed by dialing (877) 303-2917 (U.S. callers) or +1 (253) 237-1135 (non-U.S. callers); a pass code is not required. Additionally, the conference call will be broadcast live over the Internet and may be accessed through the Public Investors section of KKR's website at <a href="http://ir.kkr.com/kkr ir/kkr events.cfm">http://ir.kkr.com/kkr ir/kkr events.cfm</a>. A replay of the live broadcast will be available on KKR's website or by dialing (855) 859-2056 (U.S. callers) and +1 (404) 537-3406 (non-U.S. callers), pass code 39815272, beginning approximately two hours after the broadcast.

From time to time, KKR may use its website as a channel of distribution of material company information. Financial and other important information regarding KKR is routinely posted and accessible on the Public Investors section of KKR's website at <a href="http://ir.kkr.com/kkr ir/alerts.cfm">http://ir.kkr.com/kkr ir/alerts.cfm</a>. In addition, you may automatically receive email alerts and other information about KKR by enrolling your email address at the "Email Alerts" area of the Public Investors section of the website.

#### **ABOUT KKR**

Founded in 1976 and led by Henry Kravis and George Roberts, KKR is a leading global investment firm with \$66.3 billion in assets under management as of September 30, 2012. With offices around the world, KKR manages assets through a variety of investment funds and accounts covering multiple asset classes. KKR seeks to create value by bringing operational expertise to its portfolio companies and through active oversight and monitoring of its investments. KKR complements its investment expertise and strengthens interactions with investors through its client relationships and capital markets platform. KKR is publicly traded on the New York Stock Exchange (NYSE: KKR). For additional information, please visit KKR's website at <a href="https://www.kkr.com">www.kkr.com</a>.

#### **FORWARD-LOOKING STATEMENTS**

This release contains certain forward-looking statements. Forward-looking statements relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. The forward-looking statements are based on KKR's beliefs, assumptions and expectations of its future performance, taking into account all information currently available to it. These beliefs, assumptions and expectations can change as a result of many possible events or factors, not all of which are known to KKR or are within its control. If a change occurs, KKR's business, financial condition, liquidity and results of operations, including but not limited to AUM, FPAUM, FRE, total distributable earnings, ENI, after-tax ENI, fee related EBITDA, committed and syndicated dollars invested, uncalled commitments, core interest expense, cash and short-term investments and book value, may vary materially from those expressed in the forward-looking statements. The following factors, among others, could cause actual results to vary from the forward-looking statements: the general volatility of the capital markets; failure to realize the benefits of or changes in KKR's business strategies including the ability to realize the anticipated synergies from the acquisitions such as Prisma; availability, terms and deployment of capital; availability of qualified personnel and expense of recruiting and retaining such personnel; changes in the asset management industry, interest rates or the general economy; underperformance of KKR's investments and decreased ability to raise funds; and the degree and nature of KKR's competition. KKR does not undertake any obligation to update any forward-looking statements to reflect circumstances or events that occur after the date on which such statements were made except as required by law. In addition, KKR's business strategy is focused on the long term and financial results are subject to significant volatility. Additional information about factors affecting KKR is available in KKR & Co. L.P.'s Annual Report on Form 10-K for the fiscal year ended December 31, 2011, filed with the SEC on February 27, 2012, and other filings with the SEC, which are available at www.sec.gov.

# ${\bf KKR}$ CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (GAAP BASIS - UNAUDITED)

(Amounts in thousands, except common unit and per common unit amounts)

	Quarter Ended			Nine Months Ended				
	Sept	ember 30, 2012	Sep	tember 30, 2011	Sept	tember 30, 2012	Sep	tember 30, 2011
Revenues		_				_		
Fees	\$	162,154	\$	164,808	\$	390,821	\$	514,263
Expenses								
Compensation and Benefits		366,350		48,948		1,019,400		677,917
Occupancy and Related Charges		14,344		13,702		43,636		39,085
General, Administrative and Other		65,825		66,180		177,480		166,866
Total Expenses		446,519		128,830		1,240,516		883,868
Investment Income (Loss)								
Net Gains (Losses) from Investment Activities		2,308,613		(3,339,020)		6,997,166		467,278
Dividend Income		10,440		71,106		263,298		107,129
Interest Income		95,578		64,858		259,669		218,975
Interest Expense		(17,868)		(17,742)		(52,757)		(52,365)
Total Investment Income (Loss)		2,396,763		(3,220,798)		7,467,376		741,017
Income (Loss) Before Taxes		2,112,398		(3,184,820)		6,617,681		371,412
Income Taxes		9,612		11,535		37,777		67,923
Net Income (Loss)		2,102,786		(3,196,355)		6,579,904		303,489
Net Income (Loss) Attributable to		9,994				18,551		
Redeemable Noncontrolling Interests Net Income (Loss) Attributable to		9,994		-		16,331		-
Noncontrolling Interests		1,965,381		(2,952,953)		6,097,245		347,705
Net Income (Loss) Attributable to KKR & Co. L.P.	<u>\$</u>	127,411	\$	(243,402)	\$	464,108	\$	(44,216)
100 2100110 (2000) 12111 00 10 12111 00 001 211	<u> </u>	12.,.11	=	(210,102)		101,200		(11,210)
Distributions Declared per KKR & Co. L.P. Common Unit	\$	0.24	\$	0.10	\$	0.52	\$	0.42
Net Income (Loss) Attributable to KKR & Co. L.P. Per Common Unit								
Basic	\$	0.53	\$	(1.09)	\$	1.98	\$	(0.20)
Diluted (a)	\$	0.49	\$	(1.09)	\$	1.86	\$	(0.20)
Weighted Average Common Units Outstanding								
Basic		239,696,358		222,733,648		234,876,879		218,501,107
Diluted (a)		257,646,622		222,733,648		249,359,200		218,501,107

<sup>(</sup>a) KKR Holdings L.P. units have been excluded from the calculation of diluted earnings per common unit given that the exchange of these units would proportionally increase KKR & Co. L.P.'s interests in KKR's business and would have an anti-dilutive effect on earnings per common unit as a result of certain tax benefits KKR & Co. L.P. is assumed to receive upon the exchange. For the three and nine months ended September 30, 2011, equity awards granted under the KKR & Co. L.P. 2010 Equity Incentive Plan have been excluded from the calculation of diluted earnings per common unit given the awards would have an anti-dilutive effect as a result of the net loss incurred in the respective periods.

# KKR STATEMENTS OF OPERATIONS AND OTHER SELECTED FINANCIAL INFORMATION TOTAL REPORTABLE SEGMENTS (UNAUDITED)

(Amounts in thousands, except unit and per unit amounts)

	Quarter Ended				Nine Months Ended					
	Sept	ember 30, 2012	Jı	une 30, 2012	Sep	tember 30, 2011	Sept	tember 30, 2012	Sept	tember 30, 2011
Fees										
Management and incentive fees:										
Management fees	\$	126,483	\$	129,626	\$	134,049	\$	384,752	\$	387,828
Incentive fees		17,768		4,057		-		31,495		28,159
Management and incentive fees		144,251	_	133,683		134,049		416,247		415,987
Monitoring and transaction fees:										
Monitoring fees		29,969		27,786		20,892		83,577		141,972
Transaction fees		75,264		43,706		98,631		163,268		220,792
Fee credits		(31,707)		(16,689)		(28,793)		(67,739)		(113,996)
Net monitoring and transaction fees		73,526	_	54,803		90,730		179,106		248,768
Total fees		217,777		188,486		224,779		595,353		664,755
Expenses										
Compensation and benefits		71,340		62,746		66,663		196,810		192,913
Occupancy and related charges		13,605		13,239		12,675		41,305		36,656
Other operating expenses		42,128		42,729		47,199		123,406		134,608
Total expenses (a)		127,073	_	118,714		126,537		361,521		364,177
Fee Related Earnings		90,704		69,772		98,242		233,832		300,578
Investment income (loss)		410.726		202.074		(266.207)		1 162 074		1.67.110
Gross carried interest		410,736		282,874		(366,387)		1,162,974		167,118 (67,915)
Less: allocation to KKR carry pool Less: management fee refunds (b)		(169,633) (61,499)		(112,553) (32,804)		151,191 21,115		(473,692) (135,011)		(67,913)
Net carried interest		179,604		137,517		(194,081)		554,271		83,609
Other investment income (loss)		240,876		340,103		(494,412)		1,000,886		85,719
Total investment income (loss)		420,480	_	477,620		(688,493)		1,555,157		169,328
Income (Loss) before noncontrolling interests		511 104		547.202		(500.251)		1 700 000		460,006
in Income of consolidated entities Income (Loss) attributable to		511,184		547,392		(590,251)		1,788,989		469,906
noncontrolling interests		1,310		1,277		1,840		5,798		4,451
Economic Net Income (Loss)	\$	509,874	\$	546,115	\$	(592,091)	\$	1,783,191	\$	465,455
Provision for Income Taxes		22,548		25,857		29,634		91,788		188,094
	ф		ф		ф		ф		ф	
Economic Net Income (Loss), After Taxes (c)	\$	487,326	<b></b>	520,258	<b>3</b>	(621,725)	\$	1,691,403	\$	277,361
Economic Net Income (Loss), After Taxes per Adjusted Unit (c)	\$	0.69	\$	0.74	\$	(0.91)	\$	2.42	\$	0.41
Assets Under Management	\$	66,278,700		61,488,900	\$	58,720,800	\$	66,278,700	\$	58,720,800
Fee Paying Assets Under Management	\$	50,266,000		47,200,500	\$	46,221,200	\$	50,266,000	\$	46,221,200
Committed Dollars Invested and Syndicated Capital Uncalled Commitments	\$ \$	926,000 15,845,900	\$ \$	680,200 10,610,300	\$ \$	2,653,200 12,807,200	\$ \$	2,639,200 15,845,900	\$ \$	4,706,100 12,807,200
Other Information Fee Related Earnings	\$	90,704	\$	69,772	\$	98,242	\$	233,832	\$	300,578
Plus: depreciation and amortization	Ψ	3,273	Ψ	3,093	Ψ	2,147	Ψ	8,919	Ψ	7,397
Fee Related EBITDA	\$	93,977	\$		\$	100,389	\$	242,751	\$	307,975
Distributed Francisco	ф.	107 174	ď	104 5 40	¢	104 205	¢	402 209	¢	400 501
Distributed Earnings Plus: Net realized principal investment income	\$	187,174 145,700	\$	104,548 301,580	\$	104,395 81,001	\$	403,208 499,898	\$	400,581 235,525
Total Distributable Earnings (c)	\$	332,874	\$		\$	185,396	\$	903,106	\$	636,106
GAAD interest avpense	\$	17,868	\$	16,884	\$	17,742	\$	52 757	\$	52 265
GAAP interest expense Less: interest expense related to debt obligations	Ф	1/,808	Ф	10,884	Ф	17,742	Ф	52,757	Ф	52,365
from investment financing arrangements		8,502	_	7,461		7,233		24,036		20,562
Core Interest Expense (c)	\$	9,366	\$	9,423	\$	10,509	\$	28,721	\$	31,803

- (a) Excludes a \$17.4 million, \$14.1 million and \$6.8 million charge for non-cash equity based compensation during the quarters ended September 30, 2012, June 30, 2012, and September 30, 2011, respectively, associated with equity awards granted under the KKR & Co. L.P. 2010 Equity Incentive Plan. Excludes a \$47.8 million and \$11.2 million charge for non-cash equity based compensation during the nine months ended September 30, 2012 and 2011, respectively, associated with equity awards granted under the KKR & Co. L.P. 2010 Equity Incentive Plan.
- (b) As of September 30, 2012, there is no carried interest subject to management fee refunds, which may reduce carried interest in future periods.
- (c) See definitions for after-tax ENI, adjusted units, total distributable earnings, and core interest expense under "Notes to Reportable Segments."

# STATEMENTS OF OPERATIONS AND OTHER SELECTED FINANCIAL INFORMATION PRIVATE MARKETS SEGMENT (UNAUDITED)

(Amounts in thousands)

			Qı	arter Ended			Nine Months Ended					
	Septe	ember 30, 2012	Jı	une 30, 2012	Sep	otember 30, 2011	Septe	ember 30, 2012	Septe	ember 30, 2011		
Fees	-											
Management and incentive fees:												
Management fees	\$	105,035	\$	107,170	\$	106,748	\$	319,117	\$	323,684		
Incentive fees		-						-		-		
Management and incentive fees		105,035		107,170		106,748		319,117		323,684		
Monitoring and transaction fees:												
Monitoring fees		29,969		27,786		20,892		83,577		141,972		
Transaction fees		32,788		10,768		40,196		55,223		101,506		
Fee credits		(26,293)		(15,642)		(27,229)		(59,641)		(110,129)		
Net monitoring and transaction fees		36,464		22,912		33,859		79,159		133,349		
Total fees		141,499		130,082		140,607		398,276		457,033		
Expenses												
Compensation and benefits		48,905		45,991		47,390		139,382		139,570		
Occupancy and related charges		12,049		11,633		11,273		36,487		32,792		
Other operating expenses		35,885		36,230		40,768		103,790		115,076		
Total expenses		96,839	_	93,854		99,431		279,659		287,438		
Fee Related Earnings		44,660		36,228		41,176		118,617		169,595		
Investment income (loss)												
Gross carried interest		391,168		291,786		(360,282)		1,137,459		170,096		
Less: allocation to KKR carry pool		(161,805)		(116,118)		148,749		(463,485)		(69,106)		
Less: management fee refunds		(61,499)		(32,804)		21,115		(135,011)		(15,594)		
Net carried interest	<u>-</u>	167,864		142,864		(190,418)		538,963		85,396		
Other investment income (loss)		1,779		(3,990)		(1,942)		(559)		(185)		
Total investment income (loss)		169,643		138,874		(192,360)		538,404		85,211		
Income (Loss) before noncontrolling interests												
in Income of consolidated entities		214,303		175,102		(151,184)		657,021		254,806		
Income (Loss) attributable to												
noncontrolling interests		444		358		790		3,098		1,885		
<b>Economic Net Income (Loss)</b>	\$	213,859	\$	174,744	\$	(151,974)	\$	653,923	\$	252,921		
Assets Under Management	\$	49,771,000	\$	45,528,100	\$	43,744,400	\$	49,771,000	\$	43,744,400		
Fee Paying Assets Under Management	\$	40,354,200	\$	37,858,300	\$	37,936,800	\$	40,354,200	\$	37,936,800		
Committed Dollars Invested	\$	623,000	\$	606,300	\$	1,654,900	\$	1,805,500	\$	2,884,900		
Uncalled Commitments	\$	14,594,700	\$	9,304,500	\$	11,243,600	\$	14,594,700	\$	11,243,600		

# STATEMENTS OF OPERATIONS AND OTHER SELECTED FINANCIAL INFORMATION PUBLIC MARKETS SEGMENT (UNAUDITED)

 $(Amounts\ in\ thousands)$ 

			Qι	ıarter Ended				Nine Mon	nths Ended		
	Sept	ember 30, 2012	Ju	ane 30, 2012	Septe	ember 30, 2011	Septe	ember 30, 2012	Septe	ember 30, 2011	
Fees				_		_					
Management and incentive fees:											
Management fees	\$	21,448	\$	22,456	\$	27,301	\$	65,635	\$	64,144	
Incentive fees		17,768		4,057		-		31,495		28,159	
Management and incentive fees		39,216		26,513		27,301		97,130		92,303	
Monitoring and transaction fees:											
Monitoring fees		-		-		-		-		-	
Transaction fees		8,780		1,319		3,760		12,521		7,845	
Fee credits		(5,414)		(1,047)		(1,564)		(8,098)		(3,867)	
Net monitoring and transaction fees		3,366	_	272		2,196		4,423		3,978	
Total fees		42,582		26,785		29,497	-	101,553		96,281	
Expenses											
Compensation and benefits		13,997		9,229		12,144		34,608		33,967	
Occupancy and related charges		1,343		1,366		1,097		4,127		2,870	
Other operating expenses		3,897		3,880		3,807		11,754		11,649	
Total expenses		19,237	_	14,475		17,048		50,489		48,486	
Fee Related Earnings		23,345		12,310		12,449		51,064		47,795	
Investment income (loss)											
Gross carried interest		19,568		(8,912)		(6,105)		25,515		(2,978)	
Less: allocation to KKR carry pool		(7,828)		3,565		2,442		(10,207)		1,191	
Less: management fee refunds		-		-		-		-		-	
Net carried interest		11,740		(5,347)		(3,663)		15,308		(1,787)	
Other investment income (loss)		25		(12)		288		(10)		598	
Total investment income (loss)		11,765		(5,359)		(3,375)		15,298		(1,189)	
Income (Loss) before noncontrolling interests											
in Income of consolidated entities		35,110		6,951		9,074		66,362		46,606	
Income (Loss) attributable to noncontrolling interests		233		123		164		787		480	
-	ф	24.955	ф	£ 929	ф.	0.010	ф.	<i>(5.595</i>	Φ.	46 126	
Economic Net Income (Loss)	\$	34,877	\$	6,828	\$	8,910	\$	65,575	\$	46,126	
Assets Under Management	\$	16,507,700	\$	15,960,800	\$	14,976,400	\$	16,507,700	\$	14,976,400	
Fee Paying Assets Under Management	\$	9,911,800	\$	9,342,200	\$	8,284,400	\$	9,911,800	\$	8,284,400	
Committed Dollars Invested	\$	278,300	\$	73,900	\$	152,300	\$	558,400	\$	546,500	
Uncalled Commitments	\$	1,251,200	\$	1,305,800	\$	1,563,600	\$	1,251,200	\$	1,563,600	

# STATEMENTS OF OPERATIONS AND OTHER SELECTED FINANCIAL INFORMATION CAPITAL MARKETS AND PRINCIPAL ACTIVITIES SEGMENT (UNAUDITED)

 $(Amounts\ in\ thousands)$ 

		Quarter Ended	Nine Months Ended						
	September 30, 2012	June 30, 2012	September 30, 2011	September 30, 2012	September 30, 2011				
Fees									
Management and incentive fees:									
Management fees	\$ -	\$ -	\$ -	\$ -	\$ -				
Incentive fees									
Management and incentive fees			-	<u> </u>					
Monitoring and transaction fees:									
Monitoring fees	-	-	-	-	-				
Transaction fees	33,696	31,619	54,675	95,524	111,441				
Fee credits									
Net monitoring and transaction fees	33,696	31,619	54,675	95,524	111,441				
Total fees	33,696	31,619	54,675	95,524	111,441				
Expenses									
Compensation and benefits	8,438	7,526	7,129	22,820	19,376				
Occupancy and related charges	213	240	305	691	994				
Other operating expenses	2,346	2,619	2,624	7,862	7,883				
Total expenses	10,997	10,385	10,058	31,373	28,253				
Fee Related Earnings	22,699	21,234	44,617	64,151	83,188				
Investment income (loss)									
Gross carried interest	-	-	-	-	-				
Less: allocation to KKR carry pool	-	-	-	-	-				
Less: management fee refunds	-	-	-	=	-				
Net carried interest	-		-						
Other investment income (loss)	239,072	344,105	(492,758)	1,001,455	85,306				
Total investment income (loss)	239,072	344,105	(492,758)	1,001,455	85,306				
Income (Loss) before noncontrolling interests									
in Income of consolidated entities	261,771	365,339	(448,141)	1,065,606	168,494				
Income (Loss) attributable to									
noncontrolling interests	633	796	886	1,913	2,086				
Economic Net Income (Loss)	\$ 261,138	\$ 364,543	\$ (449,027)	\$ 1,063,693	\$ 166,408				
Syndicated Capital	\$ 24,700	\$ -	\$ 846,000	\$ 275,300	\$ 1,274,700				

# KKR STATEMENTS OF OPERATIONS

# TOTAL REPORTABLE SEGMENTS (UNAUDITED)

Quarter Ended September 30, 2012 (Amounts in thousands)

		Private Markets Segment Public Markets Segment		Capital Markets and Principal Activities Segment		Re	Total portable egments	
Fees								
Management and incentive fees:								
Management fees	\$	105,035	\$	21,448	\$	-	\$	126,483
Incentive fees		-		17,768				17,768
Management and incentive fees		105,035		39,216				144,251
Monitoring and transaction fees:								
Monitoring fees		29,969		-		-		29,969
Transaction fees		32,788		8,780		33,696		75,264
Fee credits		(26,293)		(5,414)		<u> </u>		(31,707)
Net monitoring and transaction fees		36,464		3,366		33,696		73,526
Total fees		141,499		42,582		33,696		217,777
Expenses								
Compensation and benefits		48,905		13,997		8,438		71,340
Occupancy and related charges		12,049		1,343		213		13,605
Other operating expenses		35,885		3,897		2,346		42,128
Total expenses		96,839		19,237		10,997		127,073
Fee Related Earnings		44,660		23,345		22,699		90,704
Investment income (loss)								
Gross carried interest		391,168		19,568		-		410,736
Less: allocation to KKR carry pool		(161,805)		(7,828)		-		(169,633)
Less: management fee refunds		(61,499)		-				(61,499)
Net carried interest		167,864		11,740		-		179,604
Other investment income (loss)		1,779		25		239,072		240,876
Total investment income (loss)		169,643		11,765		239,072		420,480
Income (Loss) before noncontrolling interests in Income of consolidated entities		214,303		35,110		261,771		511,184
Income (Loss) attributable to noncontrolling interests		444		233		633		1,310
Economic Net Income (Loss)	\$	213,859	\$	34,877	\$	261,138	\$	509,874
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## KKR STATEMENTS OF OPERATIONS

# TOTAL REPORTABLE SEGMENTS (UNAUDITED)

Quarter Ended June 30, 2012 (Amounts in thousands)

Fees Management and incentive fees: Management fees Incentive fees Management and incentive fees	\$ 107,170			
Management fees Incentive fees	\$ 107,170			
Incentive fees	\$ 107,170			
		\$ 22,456	\$ -	\$ 129,626
Management and incentive fees	-	 4,057	<u> </u>	4,057
Training of the first training to the first training to the first training	 107,170	26,513		133,683
Monitoring and transaction fees:				
Monitoring fees	27,786	-	-	27,786
Transaction fees	10,768	1,319	31,619	43,706
Fee credits	 (15,642)	(1,047)	<u> </u>	(16,689)
Net monitoring and transaction fees	22,912	 272	31,619	54,803
Total fees	 130,082	26,785	31,619	188,486
Expenses				
Compensation and benefits	45,991	9,229	7,526	62,746
Occupancy and related charges	11,633	1,366	240	13,239
Other operating expenses	 36,230	3,880	2,619	42,729
Total expenses	 93,854	 14,475	10,385	118,714
Fee Related Earnings	 36,228	12,310	21,234	69,772
Investment income (loss)				
Gross carried interest	291,786	(8,912)	-	282,874
Less: allocation to KKR carry pool	(116,118)	3,565	-	(112,553)
Less: management fee refunds	 (32,804)	 -	<u> </u>	(32,804)
Net carried interest	142,864	(5,347)	-	137,517
Other investment income (loss)	 (3,990)	 (12)	344,105	340,103
Total investment income (loss)	 138,874	 (5,359)	344,105	477,620
Income (Loss) before noncontrolling interests in Income of consolidated entities	175,102	6,951	365,339	547,392
Income (Loss) attributable to noncontrolling interests	358	123	796	1,277
Economic Net Income (Loss)	\$ 174,744	\$ 6,828	\$ 364,543	\$ 546,115

## KKR STATEMENTS OF OPERATIONS

# TOTAL REPORTABLE SEGMENTS (UNAUDITED)

Quarter Ended September 30, 2011 (Amounts in thousands)

		Private Markets Segment		Public Markets Segment		tal Markets Principal ties Segment		Total eportable egments
Fees								
Management and incentive fees:								
Management fees	\$	106,748	\$	27,301	\$	-	\$	134,049
Incentive fees		-		-		-		_
Management and incentive fees		106,748		27,301		-		134,049
Monitoring and transaction fees:								
Monitoring fees		20,892		-		-		20,892
Transaction fees		40,196		3,760		54,675		98,631
Fee credits		(27,229)		(1,564)		-		(28,793)
Net monitoring and transaction fees		33,859		2,196		54,675		90,730
Total fees		140,607		29,497		54,675		224,779
Expenses								
Compensation and benefits		47,390		12,144		7,129		66,663
Occupancy and related charges		11,273		1,097		305		12,675
Other operating expenses		40,768		3,807		2,624		47,199
Total expenses		99,431		17,048		10,058		126,537
Fee Related Earnings		41,176		12,449		44,617		98,242
Investment income (loss)								
Gross carried interest		(360,282)		(6,105)		-		(366,387)
Less: allocation to KKR carry pool		148,749		2,442		-		151,191
Less: management fee refunds		21,115		_		-		21,115
Net carried interest		(190,418)		(3,663)		-		(194,081)
Other investment income (loss)		(1,942)		288		(492,758)		(494,412)
Total investment income (loss)		(192,360)		(3,375)		(492,758)		(688,493)
Income (Loss) before noncontrolling interests								
in Income of consolidated entities		(151,184)		9,074		(448,141)		(590,251)
Income (Loss) attributable to noncontrolling interests		790		164		886		1,840
Economic Net Income (Loss)	\$	(151,974)	<u> </u>	8,910	\$	(449,027)	\$	(592,091)
Deviouse Let Heorie (1999)	Ψ	(131,774)	Ψ	0,710	Ψ	(442,021)	Ψ	(5)2,0)1)

# STATEMENTS OF OPERATIONS

# TOTAL REPORTABLE SEGMENTS (UNAUDITED)

# Nine Months Ended September 30, 2012 (Amounts in thousands)

	Private Markets Segment		Public Markets Segment		Capital Markets and Principal Activities Segment		Total Reportable Segments
Fees							
Management and incentive fees:							
Management fees	\$	319,117	\$	65,635	\$	- :	\$ 384,752
Incentive fees		-		31,495		<u> </u>	31,495
Management and incentive fees		319,117		97,130			416,247
Monitoring and transaction fees:							
Monitoring fees		83,577		-		-	83,577
Transaction fees		55,223		12,521		95,524	163,268
Fee credits		(59,641)		(8,098)		<u> </u>	(67,739)
Net monitoring and transaction fees		79,159		4,423		95,524	179,106
Total fees		398,276		101,553		95,524	595,353
Expenses							
Compensation and benefits		139,382		34,608		22,820	196,810
Occupancy and related charges		36,487		4,127		691	41,305
Other operating expenses		103,790		11,754		7,862	123,406
Total expenses		279,659		50,489		31,373	361,521
Fee Related Earnings		118,617		51,064		64,151	233,832
Investment income (loss)							
Gross carried interest		1,137,459		25,515		-	1,162,974
Less: allocation to KKR carry pool		(463,485)		(10,207)		-	(473,692)
Less: management fee refunds		(135,011)		-		<u> </u>	(135,011)
Net carried interest		538,963		15,308		-	554,271
Other investment income (loss)		(559)		(10)		1,001,455	1,000,886
Total investment income (loss)	-	538,404		15,298		1,001,455	1,555,157
Income (Loss) before noncontrolling interests							
in Income of consolidated entities		657,021		66,362		1,065,606	1,788,989
Income (Loss) attributable to							
noncontrolling interests		3,098		787		1,913	5,798
Economic Net Income (Loss)	\$	653,923	\$	65,575	\$	1,063,693	\$ 1,783,191

# STATEMENTS OF OPERATIONS

# TOTAL REPORTABLE SEGMENTS (UNAUDITED)

### Nine Months Ended September 30, 2011 (Amounts in thousands)

	Private Markets Segment		ic Markets egment	and I	l Markets Principal es Segment	Re	Total portable egments
Fees							
Management and incentive fees:							
Management fees	\$ 323,684	\$	64,144	\$	-	\$	387,828
Incentive fees	 -		28,159				28,159
Management and incentive fees	 323,684		92,303				415,987
Monitoring and transaction fees:							
Monitoring fees	141,972		-		-		141,972
Transaction fees	101,506		7,845		111,441		220,792
Fee credits	 (110,129)		(3,867)				(113,996)
Net monitoring and transaction fees	 133,349		3,978		111,441		248,768
Total fees	 457,033		96,281		111,441		664,755
Expenses							
Compensation and benefits	139,570		33,967		19,376		192,913
Occupancy and related charges	32,792		2,870		994		36,656
Other operating expenses	 115,076		11,649		7,883		134,608
Total expenses	 287,438		48,486		28,253		364,177
Fee Related Earnings	 169,595		47,795		83,188		300,578
Investment income (loss)							
Gross carried interest	170,096		(2,978)		-		167,118
Less: allocation to KKR carry pool	(69,106)		1,191		-		(67,915)
Less: management fee refunds	 (15,594)						(15,594)
Net carried interest	85,396		(1,787)		-		83,609
Other investment income (loss)	 (185)		598		85,306		85,719
Total investment income (loss)	 85,211		(1,189)		85,306		169,328
Income (Loss) before noncontrolling interests							
in Income of consolidated entities	254,806		46,606		168,494		469,906
Income (Loss) attributable to							
noncontrolling interests	1,885		480		2,086		4,451
Economic Net Income (Loss)	\$ 252,921	\$	46,126	\$	166,408	\$	465,455

#### KKR BALANCE SHEETS TOTAL REPORTABLE SEGMENTS (UNAUDITED)

# (Amounts in thousands, except per unit amounts)

As of September 30, 2012

					Capital Markets and		_	
	Private Markets Segment		Public Markets			Principal Activities	R	Total eportable
			S	egment		Segment		Segments
Cash and short-term investments	\$	309,703	\$	23,188	\$	1,105,414	\$	1,438,305
Investments		-		-		5,077,688 (a)		5,077,688
Unrealized carry		716,512		16,755		-		733,267
Other assets		202,256		72,721		63,021		337,998
Total assets	\$	1,228,471	\$	112,664	\$	6,246,123	\$	7,587,258
Debt obligations	\$	-	\$	-	\$	500,000	\$	500,000
Other liabilities		122,520		29,242		20,146		171,908
Total liabilities		122,520		29,242		520,146		671,908
Noncontrolling interests		1,340		602		18,627		20,569
Book value	\$	1,104,611	\$	82,820	\$	5,707,350	\$	6,894,781
Book value per adjusted unit	\$	1.57	\$	0.12	\$	8.13	\$	9.82

	As of December 3	1, 2011				
	 Private Markets Segment	M	Public Iarkets egment	N	Capital Markets and Principal Activities Segment	Total eportable egments
Cash and short-term investments Investments Unrealized carry Other assets Total assets	\$ 296,717 - 419,523 139,432 855,672	\$	8,087 1,447 58,360 67,894	\$	684,637 4,743,406 - 63,799 5,491,842	\$ 989,441 4,743,406 420,970 261,591 6,415,408
Debt obligations Other liabilities Total liabilities	\$ 128,590 128,590	\$	8,153 8,153	\$	500,000 49,329 549,329	\$ 500,000 186,072 686,072
Noncontrolling interests	(1,358)		729		19,381	18,752
Book value	\$ 728,440	\$	59,012	\$	4,923,132	\$ 5,710,584
Book value per adjusted unit	\$ 1.06	\$	0.09	\$	7.14	\$ 8.29

<sup>(</sup>a) See Capital Markets and Principal Activities segment schedule of investments that follows.

# CAPITAL MARKETS AND PRINCIPAL ACTIVITIES SEGMENT SCHEDULE OF INVESTMENTS (Amounts in thousands, except percentage amounts)

As of September 30, 2012 Fair Value as a Percentage of Fair Cost Investment Value **Total Investments** Co-Investments in Portfolio Companies of **Private Equity Investment Vehicles:** HCA Inc. 171,227 502,908 9.9% **Dollar General Corporation** 78,220 445,973 8.8% Alliance Boots GmbH 195,640 401,769 7.9% The Nielsen Company B.V. 134,603 268,254 5.3% NXP B.V. 207,963 197,067 3.9% Samson Resources Corporation 237,514 190,012 3.7% US Foods 100,000 140,000 2.8% KION Group GmbH 128,058 133,854 2.6% Biomet, Inc. 151,444 121,155 2.4% ProSiebenSat.1 Media AG 2.0% 226,913 103,626 First Data Corporation 135,258 94,681 1.9% Energy Future Holdings Corp. 200,000 10,000 0.2% PagesJaunes Groupe S.A. 235,201 0.0% 2,609,299 2,202,041 51.4% **Private Equity Investment Vehicles** KKR 2006 Fund L.P. 768,248 835,730 16.5% KKR European Fund III L.P. 187,339 211,126 4.2% KKR Millennium Fund L.P. 141,384 152,528 3.0% KKR Asian Fund L.P. 101,759 139,888 2.8% KKR European Fund II L.P. 85,140 78,651 1.5% KKR European Fund L.P. 60,922 38,430 0.8% KKR E2 Investors, L.P. 12,187 21,415 0.3% KKR China Growth Fund L.P. 4,511 0.1% 3,611 Co-Investment Vehicles 528 574 0.0% 1,361,118 1,482,853 29.2% **Private Equity Total** 4,092,152 80.6% 3,563,159 **Energy & Infrastructure Investment Vehicles** Royalties and Drilling 87,734 87,568 1.7% Infrastructure Fund 18,466 18,968 0.4% Co-Investment Vehicles 10,477 12,159 0.2% 9,802 7,560 0.1% Natural Resources **Energy & Infrastructure Total** 126,479 126,255 2.4% **Private Markets Total** 83.0% 3,689,638 4,218,407 **Public Markets Investment Vehicles** Liquid Credit SMAs/Funds 170,300 192,926 3.8% Long/Short Equities Funds 100,000 100,268 2.0% Credit Relative Value Fund 50,000 51.275 1.0% Direct Lending 37,049 39,567 0.8% Special Situations Vehicles 17,498 18,875 0.4% Mezzanine Fund 14,834 16,708 0.3% 419,619 **Public Markets Total** 389,681 8.3% Other 445,051 439,662 8.7% **Total Investments** 100.0% 4,524,370 5,077,688

KKR
CAPITAL MARKETS AND PRINCIPAL ACTIVITIES SEGMENT SCHEDULE OF INVESTMENTS, CONTINUED
(Amounts in thousands, except percentage amounts)

As of September 30, 2012 Fair Value as a Percentage Fair of Total Investment Cost Value **Investments** Significant Aggregate Investments: (a) HCA Inc. \$ 217,011 \$ 619,641 12.2% Dollar General Corporation 108,539 590,330 11.6% Alliance Boots GmbH 228,769 463,417 9.1% The Nielsen Company B.V. 148,337 293,051 5.8% 702,656 1,966,439 38.7% Other investments 3,821,714 3,111,249 61.3% 5,077,688 **Total Investments** 4,524,370 100.0% Investments by Geography: \$ 70.5% North America 2,879,868 \$ 3,576,476 1,413,961 1,255,870 Europe 24.7% Asia-Pacific 230,541 245,342 4.8% **Total Investments** 4,524,370 5,077,688 100.0% **Investments by Industry:** Healthcare 701.501 1.293.013 25.5% Financial Services 1,206,380 1,150,483 22.7% Retail 363,406 865,917 17.0% Media/Telecom 753,184 533,645 10.5% Technology 385,564 396,436 7.8% Energy 699,463 366,875 7.2% Industrial 255,732 294,278 5.8% Consumer Products 91,635 97,255 1.9% 67,505 Other 79,786 1.6% 4,524,370 5,077,688 100.0% **Total Investments** 

<sup>(</sup>a) The significant aggregate investments include investments in portfolio companies with individual fair values of 5% or more of the Capital Markets and Principal Activities segment investments balance as of September 30, 2012. The fair value figures include the co-investment and the limited partner and/or general partner interests in the underlying portfolio company.

#### KKR ASSETS UNDER MANAGEMENT $(Amounts\ in\ thousands)$

\$ Private Markets Segment 45,528,100 5,969,100 (2,639,800) (1,327,900)	\$	Public Markets Segment	-		Total Reportable Segments
\$ 5,969,100 (2,639,800)	\$	, ,	•	Φ.	
\$ 5,969,100 (2,639,800)	\$	, ,			
61,800 2,179,700		435,200 (205,700) - - 317,400		\$	<b>61,488,900</b> 6,404,300 (2,845,500) (1,327,900) 61,800 2,497,100
\$ 49,771,000	\$	16,507,700		\$	66,278,700
Private Markets Segment		Public Markets Segment	<u>-</u>		Total Reportable Segments
\$ <b>43,627,900</b> 6,426,000 (5,926,800) (1,327,900) (1,400) 6,973,200 <b>49,771,000</b>	\$	15,380,700 1,425,600 (1,057,600) - - 759,000 16,507,700	(b)	\$	<b>59,008,600</b> 7,851,600 (6,984,400) (1,327,900) (1,400) 7,732,200 <b>66,278,700</b>
Private Markets Segment		Public Markets Segment	<u>-</u>		Total Reportable Segments
\$ <b>43,744,400</b> 7,784,100 (7,970,600) (1,327,900) (71,600) 7,612,600	\$ -	14,976,400 1,849,200 (1,306,400) - - 988,500	(c)	\$	<b>58,720,800</b> 9,633,300 (9,277,000) (1,327,900) (71,600) 8,601,100 <b>66,278,700</b>
\$	2,179,700 \$ 49,771,000  Private Markets Segment  \$ 43,627,900 6,426,000 (5,926,800) (1,327,900) (1,400) 6,973,200  Private Markets Segment  \$ 43,744,400 7,784,100 (7,970,600) (1,327,900) (71,600) 7,612,600	2,179,700 \$ 49,771,000 \$  Private Markets Segment  \$ 43,627,900 \$ 6,426,000 (5,926,800) (1,327,900) (1,400) 6,973,200 \$ 49,771,000 \$  Private Markets Segment  \$ 43,744,400 \$ 7,784,100 (7,970,600) (1,327,900) (71,600) 7,612,600	2,179,700   317,400   \$   49,771,000   \$   16,507,700	2,179,700   317,400   \$   49,771,000   \$   16,507,700       Private Markets Segment	2,179,700   317,400   \$   49,771,000   \$

<sup>(</sup>a) Represents the impact of including certain funds entering the post-investment period including KKR 2006 Fund L.P. (b) Includes \$250.0 million of redemptions.

<sup>(</sup>c) Includes \$450.0 million of redemptions.

#### KKR FEE PAYING ASSETS UNDER MANAGEMENT $(Amounts\ in\ thousands)$

		Private Markets Segment		Public Markets Segment	-		Total Reportable Segments
Quarter Ended September 30, 2012					-		
June 30, 2012  New Capital Raised  Distributions  Net Changes in Fee Base of Certain Funds (a)  Foreign Exchange  Change in Value	\$	37,858,300 5,725,100 (255,100) (3,205,400) 210,100 21,200	\$	<b>9,342,200</b> 434,100 (91,400) 226,900		\$	<b>47,200,500</b> 6,159,200 (346,500) (3,205,400) 210,100 248,100
September 30, 2012	\$	40,354,200	\$	9,911,800	:	\$	50,266,000
Nine Months Ended September 30, 2012		Private Markets Segment		Public Markets Segment	-		Total Reportable Segments
<u> </u>		25 0 40 500		0.505.600			44 207 200
December 31, 2011  New Capital Raised  Distributions  Net Changes in Fee Base of Certain Funds (a)  Foreign Exchange	\$	<b>37,869,700</b> 6,179,700 (538,300) (3,205,400) 16,000	\$	<b>8,527,600</b> 1,440,100 (594,200)	(b)	\$	<b>46,397,300</b> 7,619,800 (1,132,500) (3,205,400) 16,000
Change in Value	ф	32,500	ф.	538,300	-	ф.	570,800
September 30, 2012	\$	40,354,200	\$	9,911,800	=	\$	50,266,000
		Private Markets Segment		Public Markets Segment	<u>.</u>		Total Reportable Segments
Trailing Twelve Months Ended September 30, 2012							
September 30, 2011  New Capital Raised  Distributions  Net Changes in Fee Base of Certain Funds (a)  Foreign Exchange	\$	<b>37,936,800</b> 7,457,400 (1,681,200) (3,205,400) (197,000)	\$	<b>8,284,400</b> 1,762,400 (838,000)	(c)	\$	<b>46,221,200</b> 9,219,800 (2,519,200) (3,205,400) (197,000)
Change in Value September 30, 2012	\$	43,600 40,354,200	\$	703,000 <b>9,911,800</b>	-	\$	746,600 <b>50,266,000</b>
September 50, 2012	Ψ	10,551,200	Ψ	7,711,000	•	Ψ	20,200,000

<sup>(</sup>a) Represents the impact of including certain funds entering the post-investment period including KKR 2006 Fund L.P. (b) Includes \$250.0 million of redemptions.

<sup>(</sup>c) Includes \$450.0 million of redemptions.

# KKR INVESTMENT VEHICLE SUMMARY\* (UNAUDITED) As of September 30, 2012

(Amounts in millions, except percentages)

	Investment I	Period			Am	ount			
	Commencement Date	End Date	Commitment	Uncalled Commitments	Percentage Committed by General Partner	Invested	Realized	Remaining Cost	Remaining Fair Value
Private Markets									
Private Equity Funds									
North America Fund XI	9/2012	9/2018	\$ 5,941.5	\$ 5,941.5	4.1%	\$ -	\$ -	\$ -	\$ -
China Growth Fund	11/2010	11/2016	1,010.0	674.9	1.0%	335.1	-	335.1	404.5
E2 Investors (Annex Fund)	8/2009	11/2012	535.8	381.6	4.2%	154.2	-	154.2	280.2
European Fund III	3/2008	3/2014	5,901.5	2,926.9	4.6%	2,974.6	-	2,974.6	3,298.9
Asian Fund	7/2007	7/2013	3,983.2	860.5	2.5%	3,122.7	732.0	2,612.9	4,551.2
2006 Fund	9/2006	9/2012	17,642.2	1,315.2	2.1%	16,327.0	7,539.4	11,887.2	15,798.2
European Fund II	11/2005	10/2008	5,750.8	-	2.1%	5,750.8	2,140.0	4,223.2	4,508.4
Millennium Fund	12/2002	12/2008	6,000.0	-	2.5%	6,000.0	7,391.9	3,239.0	4,897.6
European Fund	12/1999	12/2005	3,085.4	-	3.2%	3,085.4	8,325.6	95.2	466.0
<b>Total Private Equity Funds</b>			49,850.4	12,100.6		37,749.8	26,128.9	25,521.4	34,205.0
Co-Investment Vehicles	Various	Various	2,133.5	220.5	Various	1,913.0	1,574.7	1,431.5	2,268.3
<b>Total Private Equity</b>			51,983.9	12,321.1		39,662.8	27,703.6	26,952.9	36,473.3
Energy & Infrastructure									
Natural Resources	Various	Various	1,222.9	802.1	Various	420.8	26.3	412.1	322.7
Infrastructure	Various	Various	1,041.2	791.7	4.8%	249.5	1.7	249.5	257.1
Co-Investment Vehicles	Various	Various	1,862.4	679.8	Various	1,182.6	131.2	1,182.6	1,367.7
Energy & Infrastructure Total			4,126.5	2,273.6		1,852.9	159.2	1,844.2	1,947.5
Private Markets Total			56,110.4	14,594.7		41,515.7	27,862.8	28,797.1	38,420.8
Public Markets									
Special Situations Vehicles	Various	Various	1,858.1	439.6	Various	1,418.5	152.7	1,418.5	1,573.7
Mezzanine Fund	3/2010	8/2015	987.0	653.6	4.6%	333.4	23.5	333.4	368.6
Lending Partners	12/2011	12/2014	286.8	158.0	29.0%	128.8	-	128.8	137.6
Public Markets Total			3,131.9	1,251.2		1,880.7	176.2	1,880.7	2,079.9
Grand Total			\$ 59,242.3	\$ 15,845.9		\$ 43,396.4	\$ 28,039.0	\$ 30,677.8	\$ 40,500.7

<sup>\*</sup> Reflects investment vehicles for which KKR has the ability to earn carried interest.

# KKR DISTRIBUTION CALCULATION (Amounts in thousands, except unit and per unit amounts)

			Q	uarter Ended				Nine Mon	ths E	nded
	Sep	otember 30, 2012		June 30, 2012	September 30, 2011		September 30, 2012		Se	ptember 30, 2011
FRE (a) Realized cash carry	\$	90,704 100,145	\$	69,772 39,360	\$	98,242 12,937	\$	233,832 184,432	\$	300,578 118,889
Net realized principal investment income		145,700		39,300		81,001		499,898		235,525
Less: local income taxes Less: noncontrolling interests		(2,365) (1,310)		(3,307) (1,277)		(4,944) (1,840)		(9,258) (5,798)		(14,435) (4,451)
Total Distributable Earnings		332,874		406,128		185,396		903,106		636,106
Less: net realized principal investment income		(145,700)		(301,580)		(81,001)		(499,898)		(235,525)
Distributed Earnings		187,174		104,548		104,395		403,208		400,581
Distributed Earnings to KKR & Co. L.P. (b)		66,015		36,401		34,075		140,216		128,817
Less: estimated current corporate income taxes		(6,890)		(4,268)		(11,035)		(15,180)		(34,124)
Distributed Earnings to KKR & Co. L.P., After Taxes	\$	59,125	\$	32,133	\$	23,040	\$	125,036	\$	94,693
Distribution per KKR & Co. L.P. common unit		0.24		0.13		0.10		0.52		0.42
Outstanding KKR & Co. L.P. common units		241,407,805		238,155,157		222,944,668				

<sup>(</sup>a) See Exhibit A for a reconciliation of such measure to financial results prepared in accordance with GAAP.

#### **DISTRIBUTION POLICY**

KKR intends to make quarterly cash distributions in amounts that in the aggregate are expected to constitute substantially all of the cash earnings of its investment management business each year in excess of amounts determined by KKR to be necessary or appropriate to provide for the conduct of its business, to make appropriate investments in its business and its investment funds and to comply with applicable law and any of its debt instruments or other agreements. KKR does not intend to distribute net realized principal investment income, other than certain additional distributions that KKR may determine to make. These additional distributions, if any, are intended to cover certain tax liabilities, as calculated by KKR. When KKR & Co. L.P. receives distributions from the KKR Group Partnerships (the holding companies of the KKR business), KKR Holdings receives its pro rata share of such distributions from the KKR Group Partnerships. For purposes of KKR's distribution policy, its distributions are expected to consist of (i) FRE, (ii) carry distributions received from KKR's investment funds which have not been allocated as part of its carry pool, and (iii) any additional distributions for certain taxes as described above. This amount is expected to be reduced by (i) corporate and applicable local taxes, if any, (ii) non-controlling interests, and (iii) amounts determined by KKR to be necessary or appropriate for the conduct of its business and other matters as discussed above.

The declaration and payment of any distributions are subject to the discretion of the board of directors of the general partner of KKR & Co. L.P. and the terms of its limited partnership agreement. There can be no assurance that distributions will be made as intended or at all or that such distributions will be sufficient to pay any particular KKR unit holder's actual U.S. or non-U.S. tax liability.

<sup>(</sup>b) Represents the amount of distributed earnings allocable to KKR & Co. L.P. based on its ownership in the KKR business as of September 30, 2012.

#### KKR Notes to Reportable Segments (Unaudited)

The reportable segments for KKR's business are presented prior to giving effect to the allocation of income (loss) between KKR & Co. L.P. and KKR Holdings L.P. and as such represent the business in total.

KKR discloses the following financial measures in this earnings release that are calculated and presented using methodologies other than in accordance with GAAP. We believe that providing these performance measures on a supplemental basis to our GAAP results is helpful to investors in assessing the overall performance of KKR's businesses. These financial measures should not be considered as a substitute for similar financial measures calculated in accordance with GAAP. We caution readers that these non-GAAP financial measures may differ from the calculations of other investment managers, and as a result, may not be comparable to similar measures presented by other investment managers. Reconciliations of these non-GAAP financial measures to the most directly comparable financial measures calculated and presented in accordance with GAAP are included elsewhere within this earnings release.

Fee related earnings ("FRE") is comprised of segment operating revenues less segment operating expenses and is used by management as an alternative measurement of the operating earnings of KKR and its business segments before investment income. We believe this measure is useful to investors as it provides additional insight into the operating profitability of our fee generating management companies and capital markets businesses. The components of FRE on a segment basis differ from the equivalent GAAP amounts on a consolidated basis as a result of: (i) the inclusion of management fees earned from consolidated funds that were eliminated in consolidation; (ii) the exclusion of fees and expenses of certain consolidated entities; (iii) the exclusion of charges relating to the amortization of intangible assets; (iv) the exclusion of charges relating to carry pool allocations; (v) the exclusion of non-cash equity charges and other non-cash compensation charges borne by KKR Holdings or incurred under the KKR & Co. L.P. 2010 Equity Incentive Plan; (vi) the exclusion of certain reimbursable expenses; and (vii) the exclusion of certain non-recurring items.

**Economic net income (loss) ("ENI")** is a measure of profitability for KKR's reportable segments and is used by management as an alternative measurement of the operating and investment earnings of KKR and its business segments. We believe this measure is useful to investors as it provides additional insight into the overall profitability of KKR's businesses inclusive of investment income and carried interest. ENI is comprised of: (i) FRE; plus (ii) segment investment income (loss), which is reduced for carry pool allocations and management fee refunds; less (iii) certain economic interests in KKR's segments held by third parties. ENI differs from net income (loss) on a GAAP basis as a result of: (i) the exclusion of the items referred to in FRE above; (ii) the exclusion of investment income (loss) relating to noncontrolling interests; and (iii) the exclusion of income taxes.

After-tax ENI is used to measure KKR's implied ENI on a fully diluted basis. We believe this measure is useful to investors as it provides an indication of KKR's ENI as if all outstanding KKR Holdings units had been exchanged for common units of KKR & Co. L.P. After-tax ENI is calculated by deducting from ENI the implied income tax provision that has been calculated assuming that all income is allocated to KKR & Co. L.P., which would occur following an exchange of all KKR Holdings units for common units of KKR & Co. L.P. The assumptions and methodology used to calculate the implied income tax provision are consistent with those used in calculating the tax provision for KKR & Co. L.P. under GAAP. The implied income tax provision does not give effect to any tax savings or deductions that may result from the exchange of KKR Holdings units.

Total distributable earnings is the sum of (i) FRE, (ii) carry distributions received from KKR's investment funds which have not been allocated as part of its carry pool and (iii) net realized principal investment income; less (i) applicable local income taxes, if any, and (ii) noncontrolling interests. Net realized principal investment income includes, with respect to KKR's principal investments (i) realized investment gains and losses, (ii) dividend income and (iii) interest income, net of interest expense, earned from KKR's principal investments. KKR does not intend to distribute net realized principal investment income other than certain additional distributions that KKR may determine to make, which are intended to cover certain tax liabilities, as calculated by KKR. See "Distribution Policy." We believe this measure is useful to investors as it provides a supplemental measure to assess performance, excluding the impact of mark-to-market gains (losses), and amounts available for distribution to KKR unitholders, however, total distributable earnings is not a measure that calculates actual distributions under KKR's current distribution policy.

Assets under management ("AUM") represent the assets from which KKR is entitled to receive fees or a carried interest and general partner capital. We believe this measure is useful to investors as it provides additional insight into KKR's capital raising activities and the overall activity in its investment funds and vehicles. KKR calculates the amount of AUM as of any date as the sum of: (i) the fair value of the investments of KKR's investment funds plus uncalled capital commitments from these funds; (ii) the fair value of investments in KKR's coinvestment vehicles; (iii) the net asset value of certain of KKR's fixed income products; (iv) the value of outstanding structured finance vehicles; and (v) the fair value of other assets managed by KKR. KKR's definition of AUM is not based on any definition of AUM that may be set forth in the agreements governing the investment funds, vehicles or accounts that it manages or calculated pursuant to any regulatory definitions.

Fee paying AUM ("FPAUM") represents only those assets under management from which KKR receives fees. We believe this measure is useful to investors as it provides additional insight into the capital base upon which KKR earns management fees. This relates to KKR's capital raising activities and the overall activity in its investment funds and vehicles, for only those funds and vehicles where KKR receives fees (i.e., excluding vehicles that receive only carried interest or general partner capital). FPAUM is the sum of all of the individual fee bases that are used to calculate KKR's fees and differs from AUM in the following respects: (i) assets from which KKR does not receive a fee are excluded

(i.e., assets with respect to which it receives only carried interest) and (ii) certain assets, primarily in its private equity funds, are reflected based on capital commitments and invested capital as opposed to fair value because fees are not impacted by changes in the fair value of underlying investments.

Committed dollars invested is the aggregate amount of capital commitments that have been invested by KKR's investment funds and carry-yielding co-investment vehicles and is used as a measure of investment activity for KKR and its business segments during a given period. We believe this measure is useful to investors as it provides additional insight into KKR's investment of committed capital. Such amounts include: (i) capital invested by fund investors and co-investors with respect to which KKR is entitled to a fee or carried interest and (ii) capital invested by KKR's investment funds and vehicles.

**Syndicated capital** is the aggregate amount of debt or equity capital in transactions originated by KKR investment funds and vehicles, which has been distributed to third parties in exchange for a fee. It does not include capital committed to such transactions by carry-yielding coinvestment vehicles, which is instead reported in committed dollars invested. Syndicated capital is used as a measure of investment activity for KKR and its business segments during a given period, and we believe that this measure is useful to investors as it provides additional insight into levels of syndication activity in KKR's Capital Markets and Principal Activities segment and across its investment platform.

**Uncalled commitments** are used as a measure of unfunded capital commitments that KKR's investment funds and carry-paying co-investment vehicles have received from partners to contribute capital to fund future investments. We believe this measure is useful to investors as it provides additional insight into the amount of capital that is available to KKR's investment funds and vehicles to make future investments.

**Adjusted units** are used as a measure of the total equity ownership of KKR that is held by KKR & Co. L.P. and KKR Holdings and represent the fully diluted unit count using the if-converted method. We believe this measure is useful to investors as it provides an indication of the total equity ownership of KKR as if all outstanding KKR Holdings units had been exchanged for common units of KKR & Co. L.P.

Core interest expense is used by management as an alternative measurement of interest expense incurred by KKR on a segment basis and excludes interest expense related to debt obligations from investment financing arrangements related to certain of KKR's private equity funds, investment vehicles and principal investments. These financing arrangements are not direct obligations of the general partners of KKR's private equity funds or its management companies. On a segment basis, interest expense is included in other investment income. We believe this measure is useful to investors as it provides an indication of the amount of interest expense borne by KKR excluding interest expense that is allocated to KKR's investment funds and vehicles and other noncontrolling interest holders. Additionally, we believe this measure is useful for analyzing KKR's ability to service its debt obligations.

**Book value** is a measure of the net assets of KKR's reportable segments and is used by management primarily in assessing the unrealized value of our investment portfolio, including carried interest, as well as our overall liquidity position. We believe this measure is useful to investors as it provides additional insight into the assets and liabilities of KKR excluding the assets and liabilities that are allocated to noncontrolling interest holders. Book value differs from the equivalent GAAP amounts on a consolidated basis primarily as a result of the exclusion of ownership interests attributable to KKR Holdings L.P.

**Fee related EBITDA** is comprised of FRE before the impact of depreciation of fixed assets and amortization of intangible assets and is used by management as a measure of the cash earnings of KKR and its business segments before investment income. We believe this measure is useful to investors as it provides additional insight into the amount of cash earnings generated by KKR's management companies and capital markets businesses.

Cash and short-term investments represent cash and liquid short-term investments in high-grade, short-duration cash management strategies used by KKR to generate additional yield on our excess liquidity and is used by management in evaluating KKR's liquidity position. We believe this measure is useful to investors as it provides additional insight into KKR's available liquidity. Cash and short-term investments differ from cash and cash equivalents on a GAAP basis as a result of the inclusion of liquid short-term investments in cash and short-term investments.

### KKR EXHIBIT A

# RECONCILIATION OF NET INCOME (LOSS) ATTRIBUTABLE TO KKR & CO. L.P. PER COMMON UNIT (GAAP BASIS - UNAUDITED) TO AFTER TAX ENI PER ADJUSTED UNIT

(Amounts in thousands, except common unit and per common unit amounts)

	Quarter Ended September 30, 2012		Quarter Ended June 30, 2012		_	ember 30, 2011
Net income (loss) attributable to KKR & Co. L.P. per common unit	\$	0.53	\$	0.62	\$	(1.09)
Weighted Average Common Units Outstanding		239,696,358		235,781,983		222,733,648
Net income (loss) attributable to KKR & Co. L.P.		127,411		146,261		(243,402)
Plus: Net income (loss) attributable to noncontrolling						
interests held by KKR Holdings L.P.		249,460		292,833		(484,879)
Plus: Non-cash equity based charges		122,157		93,540		123,858
Plus: Amortization of intangibles and other, net		1,234		2,388		797
Plus: Income taxes		9,612		11,093		11,535
Economic net income (loss)		509,874		546,115		(592,091)
Less: Provision for income taxes		22,548		25,857		29,634
Economic net income (loss) after taxes	<u> </u>	487,326		520,258		(621,725)
Adjusted units		702,252,548		700,720,686		683,024,625
Economic net income (loss) after taxes per adjusted unit	\$	0.69	\$	0.74	\$	(0.91)
		Months Ended ember 30, 2012		Months Ended ember 30, 2011		
Net income (loss) attributable to KKR & Co. L.P. per common unit			Septe			
Net income (loss) attributable to KKR & Co. L.P. per common unit Weighted Average Common Units Outstanding	Septe	ember 30, 2012	Septe	ember 30, 2011		
•	Septe	ember 30, 2012 1.98	Septe	ember 30, 2011 (0.20)		
Weighted Average Common Units Outstanding	Septe	1.98 234,876,879	Septe	(0.20) 218,501,107		
Weighted Average Common Units Outstanding Net income (loss) attributable to KKR & Co. L.P.	Septe	1.98 234,876,879	Septe	(0.20) 218,501,107		
Weighted Average Common Units Outstanding Net income (loss) attributable to KKR & Co. L.P. Plus: Net income (loss) attributable to noncontrolling	Septe	1.98 234,876,879 464,108	Septe	(0.20) 218,501,107 (44,216)		
Weighted Average Common Units Outstanding Net income (loss) attributable to KKR & Co. L.P. Plus: Net income (loss) attributable to noncontrolling interests held by KKR Holdings L.P.	Septe	1.98 234,876,879 464,108 946,484	Septe	(0.20) 218,501,107 (44,216) 52,051		
Weighted Average Common Units Outstanding Net income (loss) attributable to KKR & Co. L.P. Plus: Net income (loss) attributable to noncontrolling interests held by KKR Holdings L.P. Plus: Non-cash equity based charges	Septe	1.98 234,876,879 464,108 946,484 330,037	Septe	(0.20) 218,501,107 (44,216) 52,051 386,533		
Weighted Average Common Units Outstanding Net income (loss) attributable to KKR & Co. L.P. Plus: Net income (loss) attributable to noncontrolling interests held by KKR Holdings L.P. Plus: Non-cash equity based charges Plus: Amortization of intangibles and other, net	Septe	1.98 234,876,879 464,108 946,484 330,037 4,785	Septe	(0.20) (0.20) 218,501,107 (44,216) 52,051 386,533 3,164		
Weighted Average Common Units Outstanding Net income (loss) attributable to KKR & Co. L.P. Plus: Net income (loss) attributable to noncontrolling interests held by KKR Holdings L.P. Plus: Non-cash equity based charges Plus: Amortization of intangibles and other, net Plus: Income taxes	Septe	1.98 234,876,879 464,108 946,484 330,037 4,785 37,777	Septe	(0.20) (0.20) 218,501,107 (44,216) 52,051 386,533 3,164 67,923		
Weighted Average Common Units Outstanding Net income (loss) attributable to KKR & Co. L.P. Plus: Net income (loss) attributable to noncontrolling interests held by KKR Holdings L.P. Plus: Non-cash equity based charges Plus: Amortization of intangibles and other, net Plus: Income taxes  Economic net income (loss)	Septe	1.98 234,876,879 464,108 946,484 330,037 4,785 37,777 1,783,191	Septe	(0.20)  218,501,107 (44,216)  52,051 386,533 3,164 67,923 465,455		
Weighted Average Common Units Outstanding Net income (loss) attributable to KKR & Co. L.P. Plus: Net income (loss) attributable to noncontrolling interests held by KKR Holdings L.P. Plus: Non-cash equity based charges Plus: Amortization of intangibles and other, net Plus: Income taxes  Economic net income (loss) Less: Provision for income taxes	Septe	1.98 234,876,879 464,108 946,484 330,037 4,785 37,777 1,783,191 91,788	Septe	(0.20) 218,501,107 (44,216) 52,051 386,533 3,164 67,923 465,455 188,094		
Weighted Average Common Units Outstanding Net income (loss) attributable to KKR & Co. L.P. Plus: Net income (loss) attributable to noncontrolling interests held by KKR Holdings L.P. Plus: Non-cash equity based charges Plus: Amortization of intangibles and other, net Plus: Income taxes  Economic net income (loss) Less: Provision for income taxes  Economic net income (loss) after taxes	Septe	1.98 234,876,879 464,108 946,484 330,037 4,785 37,777 1,783,191 91,788 1,691,403	Septe	(0.20)  218,501,107 (44,216)  52,051 386,533 3,164 67,923 465,455 188,094 277,361		

# RECONCILIATION OF NET INCOME (LOSS) ATTRIBUTABLE TO KKR & CO. L.P. (GAAP BASIS - UNAUDITED) TO ECONOMIC NET INCOME (LOSS), FEE RELATED EARNINGS AND FEE RELATED EBITDA (Amounts in thousands)

	•	eter Ended aber 30, 2012	•	erter Ended ne 30, 2012	•	arter Ended mber 30, 2011
Net income (loss) attributable to KKR & Co. L.P.	\$	127,411	\$	146,261	\$	(243,402)
Plus: Net income (loss) attributable to noncontrolling						
interests held by KKR Holdings L.P.		249,460		292,833		(484,879)
Plus: Non-cash equity based charges		122,157		93,540		123,858
Plus: Amortization of intangibles and other, net		1,234		2,388		797
Plus: Income taxes		9,612		11,093		11,535
Economic net income (loss)		509,874		546,115		(592,091)
Plus: Income attributable to segment noncontrolling interests		1,310		1,277		1,840
Less: Investment income (loss)		420,480		477,620		(688,493)
Fee related earnings		90,704		69,772		98,242
Plus: depreciation and amortization		3,273		3,093		2,147
Fee related EBITDA	\$	93,977	\$	72,865	\$	100,389
		onths Ended aber 30, 2012		Months Ended mber 30, 2011		
Net income (loss) attributable to KKR & Co. L.P.	\$	464,108	\$	(44,216)		

Plus: Net income (loss) attributable to noncontrolling

interests held by KKR Holdings L.P.	946,484	52,051
Plus: Non-cash equity based charges	330,037	386,533
Plus: Amortization of intangibles and other, net	4,785	3,164
Plus: Income taxes	37,777	67,923
Economic net income (loss)	1,783,191	465,455
Plus: Income attributable to segment noncontrolling interests	5,798	4,451
Less: Investment income (loss)	1,555,157	169,328
Fee related earnings	 233,832	300,578
Plus: depreciation and amortization	8,919	7,397
Fee related EBITDA	\$ 242,751	\$ 307,975

## EXHIBIT A (CONTINUED)

# RECONCILIATION OF KKR & CO. L.P. PARTNERS' CAPITAL (GAAP BASIS - UNAUDITED) TO BOOK VALUE AND BOOK VALUE PER ADJUSTED UNIT

(Amounts in thousands, except common unit and per common unit amounts)

	As Septembe	Decem	As of aber 31, 2011	
KKR & Co. L.P. partners' capital	\$	1,842,531	\$	1,328,698
Plus: Noncontrolling interests held by KKR Holdings L.P.		5,044,473		4,342,157
Plus: Equity impact of KKR Management Holdings Corp. and other		7,777		39,729
Book value		6,894,781		5,710,584
Adjusted units		702,412,853		689,392,861
Book value per adjusted unit	\$	9.82	\$	8.29

# RECONCILIATION OF CASH AND CASH EQUIVALENTS (GAAP BASIS - UNAUDITED) TO CASH AND SHORT-TERM INVESTMENTS (SEGMENT BASIS)

 $(Amounts\ in\ thousands)$ 

	As of September 30, 2012				
Cash and cash equivalents	\$	1,278,354	\$	843,261	
Plus: Liquid short-term investments		159,951		146,180	
Cash and short-term investments	\$	1,438,305	\$	989,441	

#### KKR <u>EXHIBIT B</u>

#### RECONCILIATION OF WEIGHTED AVERAGE GAAP COMMON UNITS OUTSTANDING TO WEIGHTED AVERAGE ADJUSTED UNITS

The following table provides a reconciliation of KKR's Weighted Average GAAP Common Units Outstanding to Weighted Average Adjusted Units.

		Quarter Ended	
	September 30, 2012	June 30, 2012	September 30, 2011
Weighted Average GAAP Common Units Outstanding - Basic	239,696,358	235,781,983	222,733,648
Weighted Average Unvested Common Units(a)	17,950,264	16,725,819	<u>-</u>
Weighted Average GAAP Common Units Outstanding - Diluted	257,646,622	252,507,802	222,733,648
Adjustments:			
Weighted Average KKR Holdings Units(b)	444,605,926	448,212,884	460,290,977
Weighted Average Adjusted Units	702,252,548	700,720,686	683,024,625
	Nine Month	s Ended	
	September 30, 2012	September 30, 2011	
Weighted Average GAAP Common Units Outstanding - Basic	234,876,879	218,501,107	
Weighted Average Unvested Common Units(a)	14,482,321	=	
Weighted Average GAAP Common Units Outstanding - Diluted	249,359,200	218,501,107	
Adjustments:			
Weighted Average KKR Holdings Units(b)	449,011,825	464,515,640	
Weighted Average KKR Holdings Units(b) Weighted Average Adjusted Units	449,011,825 <b>698,371,025</b>	464,515,640 <b>683,016,747</b>	

#### RECONCILIATION OF GAAP COMMON UNITS OUTSTANDING TO ADJUSTED UNITS

The following table provides a reconciliation of KKR's GAAP Common Units Outstanding to Adjusted Units.

As of	As of
<b>September 30, 2012</b>	December 31, 2011
241,407,805	227,150,182
17,942,542	6,028,444
259,350,347	233,178,626
443,062,506	456,214,235
702,412,853	689,392,861
	241,407,805 17,942,542 259,350,347 443,062,506

<sup>(</sup>a) Represents equity awards granted under the KKR & Co. L.P. 2010 Equity Incentive Plan. The issuance of common units of KKR & Co. L.P. pursuant to awards under its equity incentive plan dilutes KKR common unitholders and KKR Holdings pro rata in accordance with their respective percentage interests in the KKR business. For the three and nine months ended September 30, 2011, equity awards granted under the KKR & Co. L.P. 2010 Equity Incentive Plan have been excluded from the calculation of diluted earnings per common unit given the awards would have an anti-dilutive effect as a result of the net loss incurred in the respective periods.

#### CONTACT:

Kohlberg Kravis Roberts & Co. L.P.

**Investor Relations:** 

Craig Larson

+1-877-610-4910 (U.S.) / +1-212-230-9410

investor-relations@kkr.com

or

Media:

Kristi Huller

+1-212-750-8300

media@kkr.com

<sup>(</sup>b) Common units that may be issued by KKR & Co. L.P. upon exchange of units in KKR Holdings L.P. for KKR common units.