

KKR & CO. INC.

FORM 8-K (Current report filing)

Filed 04/25/13 for the Period Ending 04/25/13

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NEW YORK, NY, 10019

Telephone 212-750-8300

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Symbol KKR

SIC Code 6282 - Investment Advice

Industry Investment Management & Fund Operators

Sector Financials

Fiscal Year 12/31



UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): April 25, 2013

KKR & CO. L.P.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation)

001-34820

(Commission File Number) 26-0426107

(IRS Employer Identification No.)

9 West 57 th Street, Suite 4200 New York, New York

(Address of principal executive offices)

10019

(Zip Code)

(212) 750-8300

(Registrant's telephone number, including area code)

NOT APPLICABLE

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02 Results of Operations

On April 25, 2013, KKR & Co. L.P. issued a press release announcing financial results for the quarter ended March 31, 2013.

The press release is furnished as Exhibit 99.1 to this Report.

As provided in General Instruction B.2 of Form 8-K, the information in this Item 2.02 and the exhibit furnished by this Form 8-K shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall they be deemed to be incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such a filing.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

Exhibit No.	<u>Description</u>
Exhibit 99.1	Press release of KKR & Co. L.P., dated April 25, 2013, announcing results for the quarter ended March 31, 2013 (This exhibit is furnished and not filed)

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

KKR & CO. L.P.

By: KKR Management LLC, its general partner

Date: April 25, 2013 By: /s/ William J. Janetschek

Name: William J. Janetschek Title: Chief Financial Officer

EXHIBIT INDEX

Exhibit No. Description

Press release of KKR & Co. L.P., dated April 25, 2013, announcing results for the quarter ended March 31, 2013 (This exhibit is furnished and not filed) Exhibit 99.1

KKR & Co. L.P. Announces First Quarter 2013 Results

Initiates quarterly distribution of 40% of balance sheet income

Strong investment appreciation drives meaningful economic net income

GAAP net income (loss) attributable to KKR & Co. L.P. was \$193.4 million for the quarter ended March 31, 2013, up from \$190.4 million for the quarter ended March 31, 2012.

Assets under management ("AUM") totaled \$78.3 billion as of March 31, 2013, up from \$75.5 billion as of December 31, 2012.

Fee related earnings ("FRE") were \$88.0 million for the quarter ended March 31, 2013, up from \$73.4 million for the quarter ended March 31, 2012.

Total distributable earnings were \$290.6 million for the quarter ended March 31, 2013, up from \$164.1 million for the quarter ended March 31, 2012.

Economic net income (loss) ("ENI") was \$647.7 million for the quarter ended March 31, 2013, down from \$727.2 million for the quarter ended March 31, 2012.

After-tax ENI was \$0.88 per adjusted unit for the quarter ended March 31, 2013, down from \$0.99 per adjusted unit for the quarter ended March 31, 2012.

Book value was \$7.1 billion on a segment basis as of March 31, 2013, representing \$9.89 per adjusted unit.

KKR & Co. L.P. declares a first quarter distribution of \$0.27 per common unit, which includes \$0.09 per common unit of net realized principal investment income.

NEW YORK--(BUSINESS WIRE)--April 25, 2013-- KKR & Co. L.P. (NYSE: KKR) today reported its first quarter 2013 results.

For the quarter ended March 31, 2013, the carrying value of KKR's private equity investment portfolio appreciated 5.9% driving ENI of \$647.7 million for the quarter ended March 31, 2013. This represented a decrease of \$79.5 million or 10.9%, as compared to ENI of \$727.2 million for the quarter ended March 31, 2012, primarily due to a lower level of investment income from our principal investments, partially offset by higher management and incentive fees. While the fair value of our principal investments increased during the first quarter of 2013, the level of appreciation was lower than in the comparable period of 2012.

AUM and fee paying assets under management ("FPAUM") were \$78.3 billion and \$62.5 billion, respectively as of March 31, 2013, increasing 3.7% and 2.8% from December 31, 2012, respectively. The increase in AUM was primarily attributable to investment appreciation and new capital raised during the period, partially offset by distributions to limited partners of our investment funds. FPAUM was higher primarily due to new capital raised. During the first quarter of 2013, our North America Fund XI had new capital raised of approximately \$900 million, which is included in both AUM and FPAUM.

KKR also announced a change to its distribution policy. Beginning with this quarter, KKR will distribute 40% of realized balance sheet income in addition to its traditional distribution of after-tax FRE and realized cash carry earned in each quarter. The quarterly distribution of 40% of realized balance sheet income will replace the annual, additional distribution that historically was announced with respect to fourth quarter earnings.

"We had a good start to the year with strong returns, cash flow generation, and balance sheet income," said Henry R. Kravis and George R. Roberts, Co-Chairmen and Co-Chief Executive Officers of KKR. "We continue to scale both our private equity and non-private equity businesses, growing our assets under management."

GAAP RESULTS

GAAP results for the quarter ended March 31, 2013 included net income attributable to KKR & Co. L.P. of \$193.4 million and net income attributable to KKR & Co. L.P. per common unit of \$0.69 on a diluted basis. For the quarter ended March 31, 2012, net income attributable to KKR & Co. L.P. was \$190.4 million and net income attributable to KKR & Co. L.P. per common unit was \$0.80 on a diluted basis. The increase was primarily due to higher fees and a decrease in compensation and benefits expense, partially offset by a lower level of investment appreciation, which is recorded in net gains (losses) from investment activities for the quarter ended March 31, 2013 compared to the quarter ended March 31, 2012.

SEGMENT RESULTS

Private Markets

AUM was \$50.3 billion as of March 31, 2013, an increase of \$1.2 billion, or 2.4%, compared to AUM of \$49.1 billion as of December 31, 2012. The increase was primarily due to investment appreciation and to a lesser extent new capital raised, partially offset by distributions to limited partners of our private equity funds arising from realizations.

FPAUM was \$41.2 billion as of March 31, 2013 unchanged from December 31, 2012. New capital raised was offset by distributions to the limited partners of our private equity funds arising from realizations and unfavorable changes in foreign exchange related to euro-denominated commitments and invested capital.

FRE was \$40.7 million for the quarter ended March 31, 2013, an increase of \$3.0 million, or 8.0%, compared to FRE of \$37.7 million for the quarter ended March 31, 2012. The increase was primarily driven by higher monitoring fees and higher transaction fees resulting from closing more transaction fee-generating investments. These increases were partially offset by higher compensation expense due to additional headcount.

ENI was \$266.7 million for the quarter ended March 31, 2013, an increase of \$1.4 million compared to ENI of \$265.3 million for the quarter ended March 31, 2012. The increase was primarily attributable to the increase in FRE discussed above.

Public Markets

AUM was \$27.9 billion as of March 31, 2013, an increase of \$1.5 billion, or 5.7%, compared to AUM of \$26.4 billion as of December 31, 2012. FPAUM was \$21.2 billion as of March 31, 2013, an increase \$1.5 billion, or 7.6%, compared to FPAUM of \$19.7 billion as of December 31, 2012. For both AUM and FPAUM, the increases were primarily attributable to net new capital raised as well as appreciation in the net asset value of certain investment vehicles.

FRE was \$37.2 million for the quarter ended March 31, 2013, an increase of \$21.8 million, or 141.6%, compared to FRE of \$15.4 million for the quarter ended March 31, 2012. The increase was primarily due to (i) higher incentive fees earned, (ii) higher management fees related to new capital raised over the past twelve months and (iii) the acquisition of Prisma.

ENI was \$49.1 million for the quarter ended March 31, 2013, an increase of \$25.2 million, or 105.4%, compared to ENI of \$23.9 million for the quarter ended March 31, 2012. The increase was primarily attributable to the increase in FRE discussed above and to a lesser extent higher net carried interest due to investment appreciation of certain carry-earning investment vehicles.

Capital Markets and Principal Activities

FRE was \$10.1 million for the quarter ended March 31, 2013, a decrease of \$10.1 million, or 50.0%, compared to FRE of \$20.2 million for the quarter ended March 31, 2012. The decrease was primarily driven by a lower level of overall capital markets transaction activity.

ENI was \$331.9 million for the quarter ended March 31, 2013, a decrease of \$106.1 million, or 24.2%, compared to ENI of \$438.0 million for the quarter ended March 31, 2012. The decrease was primarily attributable to a lower level of investment income. While the fair value of our principal investments increased during the first quarter of 2013, the level of appreciation was lower than in the comparable period of 2012.

CAPITAL AND LIQUIDITY

As of March 31, 2013, KKR had \$2.0 billion of cash and short-term investments on a segment basis and \$1.0 billion of outstanding debt obligations. KKR's availability for borrowings was \$750.0 million (reduced for an outstanding letter of credit), which does not include \$500.0 million revolving credit facility for use in its capital markets business that was undrawn as of March 31, 2013.

As of March 31, 2013, KKR's portion of total uncalled commitments to its investment funds was \$653.3 million, consisting of the following (amounts in thousands):

	Uncalled Commitments				
Private Markets					
North America Fund XI	\$	231,500			
European Fund III		172,800			
2006 Fund		64,300			
Infrastructure		30,300			
Asian Fund		21,200			
E2 Investors (Annex Fund)		14,000			
Natural Resources		10,000			
China Growth Fund		6,500			
Other		10,800			
Total Private Markets Commitments		561,400			
Public Markets					
Direct Lending Vehicles		38,800			
Mezzanine Fund		31,600			
Special Situations Vehicles		21,500			
Total Public Markets Commitments		91,900			
Total Uncalled Commitments	\$	653,300			

DISTRIBUTION

A distribution of \$0.27 per common unit has been declared, comprised of (i) \$0.10 per common unit from after-tax FRE, (ii) \$0.08 per common unit from realized cash carry, and (iii) \$0.09 per common unit from net realized principal investment income. The distribution will be paid on May 21, 2013 to unitholders of record as of the close of business on May 6, 2013. Please refer to the changed distribution policy presented later in this release.

CONFERENCE CALL

A conference call to discuss KKR's financial results will be held on Thursday, April 25, 2013 at 10:00 a.m. EDT. The conference call may be accessed by dialing (877) 303-2917 (U.S. callers) or +1 (253) 237-1135 (non-U.S. callers); a pass code is not required. Additionally, the conference call will be broadcast live over the Internet and may be accessed through the Public Investors section of KKR's website at http://ir.kkr.com/kkr ir/kkr events.cfm. A replay of the live broadcast will be available on KKR's website or by dialing (855) 859-2056 (U.S. callers) and +1 (404) 537-3406 (non-U.S. callers), pass code 32116366, beginning approximately two hours after the broadcast.

From time to time, KKR may use its website as a channel of distribution of material company information. Financial and other important information regarding KKR is routinely posted and accessible on the Investor Center for KKR & Co. L.P. at http://ir.kkr.com/kkr_ir/kkr_events.cfm. In addition, you may automatically receive email alerts and other information about KKR by enrolling your email address at the "Email Alerts" area of the Investor Center on the website.

ABOUT KKR

Founded in 1976 and led by Henry Kravis and George Roberts, KKR is a leading global investment firm with \$78.3 billion in assets under management as of March 31, 2013. With offices around the world, KKR manages assets through a variety of investment funds and accounts covering multiple asset classes. KKR seeks to create value by bringing operational expertise to its portfolio companies and through active oversight and monitoring of its investments. KKR complements its investment expertise and strengthens interactions with fund investors through its client relationships and capital markets platform. KKR & Co. L.P. is publicly traded on the New York Stock Exchange (NYSE: KKR), and "KKR," as used in this release, includes its subsidiaries, their managed investment funds and accounts, and/or their affiliated investment vehicles, as appropriate. For additional information, please visit KKR's website at www.kkr.com.

FORWARD-LOOKING STATEMENTS

This release contains certain forward-looking statements. Forward-looking statements relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. The forward-looking statements are based on KKR's beliefs, assumptions and expectations of its future performance, taking into account all information currently available to it. These beliefs, assumptions and expectations can change as a result of many possible events or factors, not all of which are known to KKR or are within its control. If a change occurs, KKR's business, financial condition, liquidity and results of operations, including but not limited to AUM, FPAUM, FRE, total distributable earnings, ENI, after-tax ENI, fee related EBITDA, committed dollars invested and syndicated capital, uncalled commitments, core interest expense, cash and short-term investments and book value, may vary materially from those expressed in the forward-looking statements. The following factors, among others, could cause actual results to vary from the forwardlooking statements: the general volatility of the capital markets; failure to realize the benefits of or changes in KKR's business strategies including the ability to realize the anticipated synergies from the acquisitions or strategic partnerships such as Prisma or Nephila; availability, terms and deployment of capital; availability of qualified personnel and expense of recruiting and retaining such personnel; changes in the asset management industry, interest rates or the general economy; underperformance of KKR's investments and decreased ability to raise funds; and the degree and nature of KKR's competition. KKR does not undertake any obligation to update any forward-looking statements to reflect circumstances or events that occur after the date on which such statements were made except as required by law. In addition, KKR's business strategy is focused on the long term and financial results are subject to significant volatility. Additional information about factors affecting KKR is available in KKR & Co. L.P.'s Annual Report on Form 10-K for the fiscal year ended December 31, 2012, filed with the SEC on February 22, 2013, and other filings with the SEC, which are available at www.sec.gov.

$\textbf{CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS} \ (\textbf{GAAP BASIS - UNAUDITED})$

(Amounts in thousands, except common unit and per common unit amounts)

	Quarter Ended					
	Ma	rch 31, 2013	N	Iarch 31, 2012		
Revenues						
Fees	\$	151,240	\$	116,307		
Expenses						
Compensation and Benefits		331,121		372,410		
Occupancy and Related Charges		14,521		15,197		
General, Administrative and Other		93,688		57,651		
Total Expenses		439,330		445,258		
Investment Income (Loss)						
Net Gains (Losses) from Investment Activities		2,269,817		3,086,865		
Dividend Income		39,469		172,939		
Interest Income		109,369		76,199		
Interest Expense		(23,023)		(18,005)		
Total Investment Income (Loss)		2,395,632		3,317,998		
Income (Loss) Before Taxes		2,107,542		2,989,047		
Income Taxes		9,356		17,072		
Net Income (Loss)		2,098,186		2,971,975		
Net Income (Loss) Attributable to						
Redeemable Noncontrolling Interests		24,623		5,272		
Net Income (Loss) Attributable to						
Noncontrolling Interests		1,880,124		2,776,267		
Net Income (Loss) Attributable to KKR & Co. L.P.	\$	193,439	\$	190,436		
Distributions Declared per KKR & Co. L.P. Common Unit	\$	0.27	\$	0.15		
Net Income (Loss) Attributable to KKR & Co. L.P. Per Common Unit						
Basic	\$	0.75	\$	0.83		
Diluted (a)	\$	0.69	\$	0.80		
Weighted Average Common Units Outstanding	Ψ	0.07	-	0.00		
Basic		257,044,184		229,099,335		
Diluted (a)		282,042,521		237,832,106		

⁽a) KKR Holdings L.P. units have been excluded from the calculation of diluted earnings per common unit given that the exchange of these units would proportionally increase KKR & Co. L.P.'s interests in KKR's business and would have an anti-dilutive effect on earnings per common unit as a result of certain tax benefits KKR & Co. L.P. is assumed to receive upon the exchange.

STATEMENTS OF OPERATIONS AND OTHER SELECTED FINANCIAL INFORMATION TOTAL REPORTABLE SEGMENTS (UNAUDITED) (a)

(Amounts in thousands execut unit and nor unit amounts

(,	Amounts i	in t	housands	s, excep	t unit :	and pe	r uni	t amounts)	1

Quarter Ended

			Qı	uarter Ended		
	M	arch 31, 2013	Dec	ember 31, 2012	M	arch 31, 2012
Fees						
Management and incentive fees:						
Management fees	\$	152,963	\$	144,355	\$	128,643
Incentive fees		18,849		12,350		9,670
Management and incentive fees		171,812		156,705		138,313
č				*		
Monitoring and transaction fees:						
Monitoring fees		32,068		32,988		25,822
Transaction fees		40,299		76,840		44,298
Fee credits		(23,065)		(37,991)		(19,343)
Net monitoring and transaction fees		49,302		71,837		50,777
3						
Total fees		221,114		228,542		189,090
Expenses						
Compensation and benefits		75,162		76,001		62,724
Occupancy and related charges		13,322		13,763		14,461
Other operating expenses		44,630		52,799		38,549
Total expenses		133,114		142,563		115,734
Fee Related Earnings		88,000		85,979		73,356
Investment income (loss)						
Realized carried interest		88,167		168,320		74,878
Unrealized carried interest		331,198		100,616		394,486
Gross carried interest		419,365		268,936		469,364
Less: allocation to KKR carry pool		(169,504)		(107,514)		(191,506)
Less: management fee refunds (b)		(9,216)		(8,712)		(40,708)
Net carried interest		240,645		152,710	. —	237,150
Other investment income (loss)		320,198		110,236		419,907
Total investment income (loss)		560,843		262,946		657,057
Total investment meome (1655)		300,043		202,740		037,037
Income (Loss) before noncontrolling interests						
in Income of consolidated entities		648,843		348,925		730,413
Income (Loss) attributable to		0.0,0.0		5.0,525		750,115
noncontrolling interests		1,101		1,245		3,211
noncontrolling mercosts		1,101	-	1,2.0		3,211
Economic Net Income (Loss)	\$	647,742	\$	347,680	\$	727,202
Provision for Income Taxes		20,117		10,632		43,383
	•		Φ.	227.040		(02.040
Economic Net Income (Loss), After Taxes (c)	<u>\$</u>	627,625	\$	337,048	\$	683,819
Economic Net Income (Loss), After Taxes per Adjusted Unit (c)	\$	0.88	\$	0.48	\$	0.99
Assets Under Management	\$	78,253,400	\$	75,527,500	\$	62,292,600
Fee Paying Assets Under Management	\$	62,454,100	\$	60,846,000	\$	47,226,500
Committed Dollars Invested and Syndicated Capital	\$	824,400	\$	1,715,700	\$	1,033,000
Uncalled Commitments	\$	16,207,300	\$	16,071,900	\$	11,015,100
Other Information						
Fee Related Earnings	\$	88,000	\$	85,979	\$	73,356
Plus: depreciation and amortization		3,681		3,580		2,553
Fee Related EBITDA	\$	91,681	\$	89,559	\$	75,909
Distributed Earnings	\$	198,720	\$	179,412	\$	111,486
Plus: Undistributed net realized principal investment income	Ψ	91,894	Ψ	366,878	Ψ	52,618
Total Distributable Earnings (c)	\$	290,614	\$	546,290	\$	164,104
			_			
GAAP interest expense Less: interest expense related to debt obligations	\$	23,023	\$	16,407	\$	18,005

from investment financing arrangements	6,790	7,014	
Core Interest Expense (c)	\$ 16,233	\$ 9,393	\$

(a) Excludes a \$27.4 million, \$15.2 million and \$16.3 million charge for non-cash equity based compensation during the quarters ended March 31, 2013, December 31, 2012, and March 31, 2012, respectively, associated with equity awards granted under the KKR & Co. L.P. 2010 Equity Incentive Plan. Excludes certain non-recurring litigation charges of \$12.5 million during the quarter ended March 31, 2013.

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- (b) As of March 31, 2013, there is no carried interest subject to management fee refunds, which may reduce carried interest in future periods.
- (c) See definitions for after-tax ENI, adjusted units, total distributable earnings, and core interest expense under "Notes to Reportable Segments."

STATEMENTS OF OPERATIONS AND OTHER SELECTED FINANCIAL INFORMATION PRIVATE MARKETS SEGMENT (UNAUDITED)

(Amounts in thousands)

Quarter	Ended
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	M	arch 31, 2013	Dece	ember 31, 2012	March 31, 2012			
Fees								
Management and incentive fees:								
Management fees	\$	106,605	\$	104,804	\$	106,912		
Incentive fees				<u> </u>				
Management and incentive fees		106,605		104,804		106,912		
Monitoring and transaction fees:								
Monitoring fees		32,068		32,988		25,822		
Transaction fees		16,412		41,231		11,667		
Fee credits		(21,009)		(37,721)		(17,706)		
Net monitoring and transaction fees		27,471		36,498		19,783		
Total fees		134,076		141,302		126,695		
Expenses								
Compensation and benefits		48,001		53,383		44,486		
Occupancy and related charges		11,425		12,075		12,805		
Other operating expenses		33,942		43,463		31,675		
Total expenses		93,368		108,921		88,966		
Fee Related Earnings		40,708		32,381		37,729		
Investment income (loss)								
Realized carried interest		88,167		168,320		74,878		
Unrealized carried interest		310,799		86,976		379,627		
Gross carried interest		398,966		255,296		454,505		
Less: allocation to KKR carry pool		(161,344)		(102,058)		(185,562)		
Less: management fee refunds		(9,216)		(8,712)		(40,708)		
Net carried interest		228,406		144,526		228,235		
Other investment income (loss)		(2,035)		1,158		1,652		
Total investment income (loss)		226,371		145,684		229,887		
Income (Loss) before noncontrolling interests								
in Income of consolidated entities		267,079		178,065		267,616		
Income (Loss) attributable to noncontrolling interests		398		292		2,296		
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Economic Net Income (Loss)	\$	266,681	\$	177,773	\$	265,320		
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Assets Under Management	\$	50,340,400	\$	49,127,600	\$	45,986,400		
Fee Paying Assets Under Management	\$	41,218,000	\$	41,173,000	\$	37,974,800		
Committed Dollars Invested	\$	598,500	\$	1,220,800	\$	576,200		
Uncalled Commitments	\$	14,560,900	\$	14,271,100	\$	9,596,700		

STATEMENTS OF OPERATIONS AND OTHER SELECTED FINANCIAL INFORMATION PUBLIC MARKETS SEGMENT (UNAUDITED)

$(Amounts\ in\ thousands)$

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				Quarter Ended				
	<u>M</u>	larch 31, 2013	Dec	ember 31, 2012	Ma	arch 31, 2012		
Fees								
Management and incentive fees:	ф	46.250	ф	20.551	ф	21.721		
Management fees Incentive fees	\$	46,358	\$	39,551	\$	21,731		
		18,849		12,350		9,670		
Management and incentive fees		65,207		51,901		31,401		
Monitoring and transaction fees:								
Monitoring fees		-		-		-		
Transaction fees		3,106		1,974		2,422		
Fee credits		(2,056)		(270)		(1,637)		
Net monitoring and transaction fees		1,050		1,704		785		
Total fees		66,257		53,605		32,186		
Expenses								
Compensation and benefits		19,700		16,097		11,382		
Occupancy and related charges		1,542		1,479		1,418		
Other operating expenses		7,826		6,596		3,977		
Total expenses		29,068		24,172		16,777		
Fee Related Earnings		37,189		29,433		15,409		
Investment income (loss)								
Realized carried interest		-		-		-		
Unrealized carried interest		20,399		13,640		14,859		
Gross carried interest		20,399	•	13,640		14,859		
Less: allocation to KKR carry pool		(8,160)		(5,456)		(5,944)		
Less: management fee refunds		-		-		-		
Net carried interest		12,239		8,184		8,915		
Other investment income (loss)		62		30		(23)		
Total investment income (loss)		12,301		8,214		8,892		
Income (Loss) before noncontrolling interests								
in Income of consolidated entities		49,490		37,647		24,301		
Income (Loss) attributable to								
noncontrolling interests		355		292		431		
Economic Net Income (Loss)	\$	49,135	\$	37,355	\$	23,870		
Assets Under Management	\$	27,913,000	\$	26,399,900	\$	16,306,200		
Fee Paying Assets Under Management	\$	21,236,100	\$	19,673,000	\$	9,251,700		
Committed Dollars Invested	\$	164,900	\$	226,400	\$	206,200		
Uncalled Commitments	\$	1,646,400	\$	1,800,800	\$	1,418,400		

STATEMENTS OF OPERATIONS AND OTHER SELECTED FINANCIAL INFORMATION CAPITAL MARKETS AND PRINCIPAL ACTIVITIES SEGMENT (UNAUDITED)

 $(Amounts\ in\ thousands)$

	Quarter Ended							
	March 3	31, 2013	December 31, 2012	M	March 31, 2012			
Fees								
Management and incentive fees:								
Management fees	\$	-	\$	- \$	-			
Incentive fees		-		-	-			
Management and incentive fees				:	-			
Monitoring and transaction fees:								
Monitoring fees		-		-	-			
Transaction fees		20,781	33,635	5	30,209			
Fee credits		_		-	-			
Net monitoring and transaction fees		20,781	33,635	;	30,209			
Total fees		20,781	33,635	<u> </u>	30,209			
Expenses								
Compensation and benefits		7,461	6,521	1	6,856			
Occupancy and related charges		355	209)	238			
Other operating expenses		2,862	2,740)	2,897			
Total expenses		10,678	9,470	<u>;</u>	9,991			
Fee Related Earnings		10,103	24,165	;	20,218			
Investment income (loss)								
Realized carried interest		_		-	-			
Unrealized carried interest		_		-	-			
Gross carried interest		_			_			
Less: allocation to KKR carry pool		-		-	-			
Less: management fee refunds		_		-	-			
Net carried interest		_		-	-			
Other investment income (loss)		322,171	109,048	3	418,278			
Total investment income (loss)		322,171	109,048	}	418,278			
Income (Loss) before noncontrolling interests								
in Income of consolidated entities		332,274	133,213	3	438,496			
Income (Loss) attributable to								
noncontrolling interests		348	661	<u> </u>	484			
Economic Net Income (Loss)	\$	331,926	\$ 132,552	2 \$	438,012			
Syndicated Capital	\$	61,000	\$ 268,500) \$	250,600			

STATEMENTS OF OPERATIONS

TOTAL REPORTABLE SEGMENTS (UNAUDITED)

Quarter Ended March 31, 2013

(Amounts in thousands)

		ate Markets Segment			Capital Markets and Principal Activities Segment		Total Reportable Segments	
Fees								
Management and incentive fees:								
Management fees	\$	106,605	\$	46,358	\$	_	\$	152,963
Incentive fees		-		18,849		-		18,849
Management and incentive fees		106,605		65,207		-		171,812
Monitoring and transaction fees:								
Monitoring fees		32,068		-		-		32,068
Transaction fees		16,412		3,106		20,781		40,299
Fee credits		(21,009)		(2,056)				(23,065)
Net monitoring and transaction fees		27,471		1,050		20,781		49,302
Total fees		134,076		66,257		20,781		221,114
Expenses								
Compensation and benefits		48,001		19,700		7,461		75,162
Occupancy and related charges		11,425		1,542		355		13,322
Other operating expenses		33,942		7,826		2,862		44,630
Total expenses		93,368		29,068		10,678		133,114
Fee Related Earnings		40,708		37,189		10,103		88,000
Investment income (loss)								
Realized carried interest		88,167		-		-		88,167
Unrealized carried interest		310,799		20,399		<u> </u>		331,198
Gross carried interest		398,966		20,399		-		419,365
Less: allocation to KKR carry pool		(161,344)		(8,160)		-		(169,504)
Less: management fee refunds		(9,216)		-				(9,216)
Net carried interest		228,406		12,239		-		240,645
Other investment income (loss)		(2,035)		62		322,171		320,198
Total investment income (loss)		226,371		12,301	-	322,171		560,843
Income (Loss) before noncontrolling interests								
in Income of consolidated entities		267,079		49,490		332,274		648,843
Income (Loss) attributable to								
noncontrolling interests		398		355		348		1,101
Economic Net Income (Loss)	\$	266,681	\$	49,135	\$	331,926	\$	647,742

STATEMENTS OF OPERATIONS

TOTAL REPORTABLE SEGMENTS (UNAUDITED)

Quarter Ended December 31, 2012 (Amounts in thousands)

	Private Markets Segment	Public Markets Segment	Capital Markets and Principal Activities Segment	Total Reportable Segments
Fees				
Management and incentive fees:				
Management fees	\$ 104,804	\$ 39,551	\$ -	\$ 144,355
Incentive fees		12,350		12,350
Management and incentive fees	104,804	51,901		156,705
Monitoring and transaction fees:				
Monitoring fees	32,988	-	-	32,988
Transaction fees	41,231	1,974	33,635	76,840
Fee credits	(37,721)	(270)	-	(37,991)
Net monitoring and transaction fees	36,498	1,704	33,635	71,837
Total fees	141,302	53,605	33,635	228,542
Expenses				
Compensation and benefits	53,383	16,097	6,521	76,001
Occupancy and related charges	12,075	1,479	209	13,763
Other operating expenses	43,463	6,596	2,740	52,799
Total expenses	108,921	24,172	9,470	142,563
Fee Related Earnings	32,381	29,433	24,165	85,979
Investment income (loss)				
Realized carried interest	168,320	-	-	168,320
Unrealized carried interest	86,976	13,640	-	100,616
Gross carried interest	255,296	13,640		268,936
Less: allocation to KKR carry pool	(102,058)	(5,456)	-	(107,514)
Less: management fee refunds	(8,712)			(8,712)
Net carried interest	144,526	8,184	_	152,710
Other investment income (loss)	1,158	30	109,048	110,236
Total investment income (loss)	145,684	8,214	109,048	262,946
Income (Loss) before noncontrolling interests				
in Income of consolidated entities	178,065	37,647	133,213	348,925
Income (Loss) attributable to				
noncontrolling interests	292	292	661	1,245
Economic Net Income (Loss)	\$ 177,773	\$ 37,355	\$ 132,552	\$ 347,680

STATEMENTS OF OPERATIONS

TOTAL REPORTABLE SEGMENTS (UNAUDITED)

Quarter Ended March 31, 2012

(Amounts in thousands)

	vate Markets Segment	Public Markets Segment		Capital Markets and Principal Activities Segment	Total eportable segments
Fees					
Management and incentive fees:					
Management fees	\$ 106,912	\$	21,731	\$ -	\$ 128,643
Incentive fees	-		9,670	-	9,670
Management and incentive fees	 106,912		31,401		138,313
Monitoring and transaction fees:					
Monitoring fees	25,822		-	-	25,822
Transaction fees	11,667		2,422	30,209	44,298
Fee credits	 (17,706)		(1,637)		(19,343)
Net monitoring and transaction fees	 19,783		785	30,209	 50,777
Total fees	 126,695		32,186	30,209	189,090
Expenses					
Compensation and benefits	44,486		11,382	6,856	62,724
Occupancy and related charges	12,805		1,418	238	14,461
Other operating expenses	 31,675		3,977	2,897	38,549
Total expenses	 88,966		16,777	9,991	 115,734
Fee Related Earnings	 37,729		15,409	20,218	73,356
Investment income (loss)					
Realized carried interest	74,878		-	-	74,878
Unrealized carried interest	 379,627		14,859		394,486
Gross carried interest	454,505		14,859	-	469,364
Less: allocation to KKR carry pool	(185,562)		(5,944)	-	(191,506)
Less: management fee refunds	 (40,708)		-		(40,708)
Net carried interest	228,235		8,915	-	237,150
Other investment income (loss)	 1,652		(23)	418,278	419,907
Total investment income (loss)	 229,887		8,892	418,278	 657,057
Income (Loss) before noncontrolling interests					
in Income of consolidated entities	267,616		24,301	438,496	730,413
Income (Loss) attributable to					
noncontrolling interests	2,296		431	484	3,211
Economic Net Income (Loss)	\$ 265,320	\$	23,870	\$ 438,012	\$ 727,202
	 				 ,_

KKR BALANCE SHEETS TOTAL REPORTABLE SEGMENTS (UNAUDITED)

(Amounts in thousands, except per unit amounts)

As of March 31, 2013

	Markets Markets			Public Markets Segment	Capital Markets and Principal Activities Segment			_	Total Reportable Segments		
Cash and short-term investments	\$	224,496	\$	20,132	\$	1,751,709			\$	1,996,337	
Investments		- 207.747		- 27 170		4,634,383	(a)			4,634,383	
Unrealized carry Other assets		897,747 256,193		37,178 325,903		72,378				934,925 654,474	
Total assets	\$	1,378,436	\$	383,213	\$	6,458,470		-	\$	8,220,119	
Debt obligations	\$	-	\$	-	\$	1,000,000			\$	1,000,000	
Other liabilities		88,962		23,300		18,961		_		131,223	
Total liabilities		88,962		23,300		1,018,961		-		1,131,223	
Noncontrolling interests		1,444		801		18,259				20,504	
Book value	\$	1,288,030	\$	359,112	\$	5,421,250		-	\$	7,068,392	
Book value per adjusted unit	\$	1.80	\$	0.50	\$	7.59			\$	9.89	

As of December 31, 2012

	Privz Mark Segm	ets	Capital Markets and Public Principal Markets Activities Segment Segment			Total Reportable Segments		
Cash and short-term investments	\$	358,237	\$	28,690	\$	1,147,360	\$	1,534,287
Investments		-		-		4,758,157		4,758,157
Unrealized carry		730,292		24,939		-		755,231
Other assets		207,047		280,472		62,119		549,638
Total assets	\$	1,295,576	\$	334,101	\$	5,967,636	\$	7,597,313
Debt obligations	\$	-	\$	-	\$	500,000	\$	500,000
Other liabilities		78,724		16,433		24,275		119,432
Total liabilities		78,724		16,433		524,275		619,432
Noncontrolling interests		1,339		739		18,619		20,697
Book value	\$	1,215,513	\$	316,929	\$	5,424,742	\$	6,957,184
Book value per adjusted unit	\$	1.72	\$	0.45	\$	7.70	\$	9.87

See Capital Markets and Principal Activities segment schedule of investments that follows.

(a)

KKR $\textbf{CAPITAL MARKETS AND PRINCIPAL ACTIVITIES SEGMENT SCHEDULE OF INVESTMENTS} \ (\textbf{UNAUDITED})$ (Amounts in thousands, except percentage amounts)

	1	As of March 31, 2013						
		Fair	Fair Value as a Percentage of					
Investment	Cost	Value	Total Investments					
Co-Investments in Portfolio Companies of								
Private Equity Investment Vehicles:								
Alliance Boots GmbH	195,640	445,082	9.6%					
HCA Inc.	96,289	345,580	7.5%					
The Nielsen Company B.V.	110,966	265,407	5.7%					
Dollar General Corporation	37,733	211,028	4.6%					
NXP B.V.	167,276	191,975	4.2%					
Samson Resources Corporation	237,514	190,012	4.1%					
KION Group GmbH	128,058	172,732	3.7%					
ProSiebenSat.1 Media AG	226,913	142,646	3.1%					
US Foods, Inc.	100,000		2.8%					
		130,000						
Biomet, Inc.	151,444	121,155	2.6%					
First Data Corporation	135,258	94,681	2.0%					
Energy Future Holdings Corp.	200,000	10,000	0.2%					
PagesJaunes Groupe S.A.	235,201	-	0.0%					
	2,022,292	2,320,298	50.1%					
rivate Equity Investment Vehicles								
KKR 2006 Fund L.P.	371,155	450,932	9.7%					
KKR European Fund III L.P.	190,681	229,628	5.0%					
KKR Asian Fund L.P.	77,033	102,601	2.2%					
KKR European Fund II L.P.	63,819	56,074	1.2%					
KKR Millennium Fund L.P.	56,463	46,671	1.0%					
KKR E2 Investors, L.P.	10,418	19,824	0.4%					
KKR North America Fund XI L.P.	18,287	19,358	0.4%					
KKR European Fund L.P.	47,664	4,314	0.1%					
KKR China Growth Fund L.P.	3,449	3,584	0.1%					
Co-Investment Vehicles	490	592	0.0%					
Co-investment venicles	839,459	933,578	20.1%					
rivate Equity Total	2,861,751	3,253,876	70.2%					
2444 2044		0,200,070	. 0.2 / 0					
nergy & Infrastructure Investment Strategies								
Royalties and Drilling	112,925	121,898	2.6%					
Infrastructure Fund	24,447	25,778	0.6%					
Co-Investments	10,718	13,076	0.3%					
Natural Resources	13,372	8,871	0.2%					
nergy & Infrastructure Total	161,462	169,623	3.7%					
rivate Markets Total	3,023,213	3,423,499	73.9%					
ublic Markets Investment Strategies								
Liquid Credit SMAs	187,163	197,572	4.3%					
Long/Short Equities	100,000	112,172	2.4%					
Credit Relative Value	65,000	69,583	1.5%					
Direct Lending	30,424	34,485	0.7%					
Special Situations	24,408	27,428	0.6%					
Mezzanine Fund	12,560	15,481	0.3%					
ublic Markets Total	419,555	456,721	9.8%					
ther	747,364	754,163	16.3%					
otal Investments	\$ 4,190,132	4,634,383	100.0%					

KKR CAPITAL MARKETS AND PRINCIPAL ACTIVITIES SEGMENT SCHEDULE OF INVESTMENTS, CONTINUED (UNAUDITED) (Amounts in thousands, except percentage amounts)

As of March 31, 2013 Fair Value as a Percentage Fair of Total Investment Cost Investments Value Significant Aggregate Investments: (a) Alliance Boots GmbH \$ 228,769 513,427 11.1% HCA Inc. 117,624 411,104 8.9% **Dollar General Corporation** 52,359 279,391 6.0% 110,966 265,407 The Nielsen Company B.V. 5.7% 509,718 1,469,329 31.7% 3,680,414 Other investments 3,165,054 68.3% **Total Investments** 4,190,132 4,634,383 100.0%

⁽a) The significant aggregate investments include investments in portfolio companies with individual fair values of 5% or more of the Capital Markets and Principal Activities segment investments balance as of March 31, 2013. The fair value figures include the co-investment and the limited partner and/or general partner interests in the underlying portfolio company.

KKR ASSETS UNDER MANAGEMENT (UNAUDITED) (Amounts in thousands)

Quarter Ended March 31, 2013	_	Private Public Markets Markets Segment Segment				Total Reportable Segments		
December 31, 2012 New Capital Raised Distributions Foreign Exchange Change in Value March 31, 2013	\$	49,127,600 967,200 (1,832,000) (23,600) 2,101,200 50,340,400	\$	26,399,900 1,531,500 (679,700) - 661,300 27,913,000	(b)	\$	75,527,500 2,498,700 (2,511,700) (23,600) 2,762,500 78,253,400	
Trailing Twelve Months Ended March 31, 2013								
March 31, 2012 New Capital Raised Acquisitions (a) Distributions Net Changes in Fee Base of Certain Funds (d) Foreign Exchange Change in Value	\$	45,986,400 8,267,800 - (10,104,700) (1,327,900) (58,800) 7,577,600	\$	16,306,200 4,256,200 8,086,900 (2,101,100) 1,364,800	(c)	\$	62,292,600 12,524,000 8,086,900 (12,205,800) (1,327,900) (58,800) 8,942,400	
March 31, 2013	\$	50,340,400	\$	27,913,000		\$	78,253,400	

KKR FEE PAYING ASSETS UNDER MANAGEMENT (UNAUDITED) (Amounts in thousands)

Quarter Ended March 31, 2013		Private Markets Segment		Public Markets Segment		To	tal Reportable Segments
	ds.	41 172 000	\$	10 (72 000		\$	CO 94C 000
December 31, 2012 New Capital Raised	\$	41,173,000 961,800	Þ	19,673,000 1,531,300		Þ	60,846,000 2,493,100
Distributions		(841,100)		(536,500)	(b)		(1,377,600)
Foreign Exchange		(103,700)		(550,500)	(0)		(103,700)
Change in Value		28,000		568,300			596,300
March 31, 2013	<u>\$</u>	41,218,000	\$	21,236,100		\$	62,454,100
Trailing Twelve Months Ended March 31, 2013							
March 31, 2012	\$	37,974,800	\$	9,251,700		\$	47,226,500
New Capital Raised		8,354,700		4,019,400			12,374,100
Acquisitions (a)		-		8,078,400			8,078,400
Distributions		(1,807,200)		(1,345,500)	(c)		(3,152,700)
Net Changes in Fee Base of Certain Funds (d)		(3,205,400)		-			(3,205,400)
Foreign Exchange		(156,000)		-			(156,000)
Change in Value		57,100		1,232,100			1,289,200
March 31, 2013	\$	41,218,000	\$	21,236,100		\$	62,454,100

- (a) Represents AUM and FPAUM of Prisma as of October 1, 2012, the date of acquisition. These figures exclude new capital raised and distributions since the acquisition.
- (b) Includes \$345.7 million of redemptions by fund investors.
- (c) Includes \$767.5 million of redemptions by fund investors.
- (d) Represents the impact of including certain funds entering the post-investment period including KKR 2006 Fund L.P.

KKR INVESTMENT VEHICLE SUMMARY* (UNAUDITED) As of March 31, 2013

(Amounts in millions, except percentages)

	Investment I	Period	Amount						
	Commencement Date	End Date	Commitment	Uncalled Commitments	Percentage Committed by General Partner	Invested	Realized	Remaining Cost	Remaining Fair Value
Private Markets									
Private Equity Funds									
North America Fund XI	9/2012	9/2018	\$ 7,230.7	\$ 6,784.4	3.5%	\$ 446.3	\$ -	\$ 446.3	\$ 473.4
China Growth Fund	11/2010	11/2016	1,010.0	692.4	1.0%	317.6	-	317.6	331.6
E2 Investors (Annex Fund)	8/2009	11/2013	345.0	190.8	4.3%	154.2	-	154.2	314.2
European Fund III	3/2008	3/2014	6,065.5	2,361.6	4.6%	3,703.9	-	3,703.9	4,526.6
Asian Fund	7/2007	4/2013	3,983.2	584.0	2.5%	3,399.2	793.3	2,926.2	5,325.7
2006 Fund	9/2006	9/2012	17,642.2	1,293.5	2.1%	16,348.7	9,668.9	10,330.0	15,028.7
European Fund II	11/2005	10/2008	5,750.8	-	2.1%	5,750.8	2,390.2	3,975.2	4,867.2
Millennium Fund	12/2002	12/2008	6,000.0	-	2.5%	6,000.0	9,148.5	2,302.5	3,620.3
European Fund	12/1999	12/2005	3,085.4	-	3.2%	3,085.4	8,720.0	-	51.6
Total Private Equity Funds			51,112.8	11,906.7		39,206.1	30,720.9	24,155.9	34,539.3
Co-Investment Vehicles	Various	Various	2,133.5	207.1	Various	1,926.4	2,080.8	1,352.9	1,944.3
Total Private Equity			53,246.3	12,113.8		41,132.5	32,801.7	25,508.8	36,483.6
Energy & Infrastructure									
Natural Resources Fund	Various	Various	1,222.6	649.7	Various	572.9	35.2	559.1	387.3
Global Energy Opportunities	Various	Various	1,011.0	900.3	Various	110.7	-	110.7	97.7
Infrastructure Fund	Various	Various	1,041.2	644.5	4.8%	396.7	1.7	396.7	415.1
Infrastructure Co-Investments	Various	Various	1,357.1	252.6	Various	1,104.5	167.8	1,104.5	1,378.5
Energy & Infrastructure Total			4,631.9	2,447.1		2,184.8	204.7	2,171.0	2,278.6
Private Markets Total			57,878.2	14,560.9		43,317.3	33,006.4	27,679.8	38,762.2
Public Markets									
Special Situations Vehicles	Various	Various	2,119.5	500.4	Various	1,619.1	260.1	1,566.8	1,895.0
Mezzanine Fund	3/2010	8/2015	987.0	695.1	4.6%	291.9	48.8	291.9	339.5
Direct Lending Vehicles	Various	Various	668.5	450.9	Various	217.6	4.1	217.6	234.8
Public Markets Total			3,775.0	1,646.4		2,128.6	313.0	2,076.3	2,469.3
Grand Total			\$ 61,653.2	\$ 16,207.3		\$ 45,445.9	\$ 33,319.4	\$ 29,756.1	\$ 41,231.5

^{*} Reflects investment vehicles for which KKR has the ability to earn carried interest.

KKR DISTRIBUTION CALCULATION (UNAUDITED) (Amounts in thousands, except unit and per unit amounts)

	Quarter Ended						
	Ma	rch 31, 2013	Dec	ember 31, 2012	N	Iarch 31, 2012	
FRE (a)	\$	88,000	\$	85,979	\$	73,356	
Realized cash carry		52,900		100,992		44,927	
Net realized principal investment income		153,156		366,878		52,618	
Less: local income taxes		(2,341)		(6,314)		(3,586)	
Less: noncontrolling interests		(1,101)		(1,245)		(3,211)	
Total Distributable Earnings		290,614		546,290		164,104	
Less: Undistributed net realized principal investment income		(91,894)		(366,878)		(52,618)	
Distributed Earnings		198,720		179,412		111,486	
Distributed Earnings to KKR & Co. L.P. (b)		75,749		66,275		37,800	
Less: estimated current corporate income taxes		(6,376)		(8,525)		(4,022)	
Distributed Earnings to KKR & Co. L.P., After Taxes		69,373		57,750		33,778	
Additional Distribution (c)		-		119,081		-	
Total Distribution to KKR & Co. L.P.	\$	69,373	\$	176,831	\$	33,778	
Distribution per KKR & Co. L.P. common unit	\$	0.27	\$	0.70	\$	0.15	
Components of Distribution per KKR & Co. L.P. common unit							
After-tax FRE	\$	0.10	\$	0.08	\$	0.08	
Realized Cash Carry	\$	0.08	\$	0.15	\$	0.07	
Distributed Net Realized Principal Investment Income / Other	\$	0.09	\$	0.47	\$		
Outstanding KKR & Co. L.P. common units		261,781,303		253,363,691		231,698,206	

- (a) See Exhibit A for a reconciliation of such measure to financial results prepared in accordance with GAAP.
- (b) Represents the amount of distributed earnings allocable to KKR & Co. L.P. based on its ownership in the KKR business.
- (c) Additional distribution was calculated for certain taxes in respect of 2012 and prior years.

DISTRIBUTION POLICY

KKR intends to make quarterly cash distributions in amounts that in the aggregate are expected to constitute substantially all of the cash earnings of its investment management business and 40% of the net cash proceeds from realized principal investments, in each case in excess of amounts determined by KKR to be necessary or appropriate to provide for the conduct of its business, to make appropriate investments in its business and its investment funds and to comply with applicable law and any of its debt instruments or other obligations. For purposes of KKR's distribution policy, its distributions are expected to consist of (i) FRE, (ii) carry distributions received from KKR's investment funds which have not been allocated as part of its carry pool and (iii) a percentage of net realized principal investment income. This amount is expected to be reduced by (i) corporate and applicable local taxes, if any, (ii) non-controlling interests, and (iii) amounts determined by KKR to be necessary or appropriate for the conduct of its business and other matters as discussed above.

The declaration and payment of any distributions are subject to the discretion of the board of directors of the general partner of KKR & Co. L.P., which may change the distribution policy at any time, and the terms of its limited partnership agreement. There can be no assurance that distributions will be made as intended or at all or that unitholders will receive sufficient distributions to satisfy payment of their tax liabilities as limited partners of KKR & Co. L.P. When KKR & Co. L.P. receives distributions from the KKR Group Partnerships (the holding companies of the KKR business), KKR Holdings receives its pro rata share of such distributions from the KKR Group Partnerships.

Notes to Reportable Segments (Unaudited)

The segment key performance measures that follow are used by management in making operating and resource deployment decisions as well as assessing the overall performance of each of KKR's reportable business segments. The reportable segments for KKR's business are presented prior to giving effect to the allocation of income (loss) between KKR & Co. L.P. and KKR Holdings L.P. and as such represent the business in total . In addition, KKR's reportable segments are presented without giving effect to the consolidation of the funds that KKR manages.

KKR discloses the following financial measures in this earnings release that are calculated and presented using methodologies other than in accordance with GAAP. We believe that providing these performance measures on a supplemental basis to our GAAP results is helpful to unitholders in assessing the overall performance of KKR's businesses. These financial measures should not be considered as a substitute for similar financial measures calculated in accordance with GAAP. We caution readers that these non-GAAP financial measures may differ from the calculations of other investment managers, and as a result, may not be comparable to similar measures presented by other investment managers. Reconciliations of these non-GAAP financial measures to the most directly comparable financial measures calculated and presented in accordance with GAAP are included elsewhere within this earnings release.

Fee related earnings ("FRE") is comprised of segment operating revenues less segment operating expenses and is used by management as an alternative measurement of the operating earnings of KKR and its business segments before investment income. We believe this measure is useful to unitholders as it provides additional insight into the operating profitability of our fee generating management companies and capital markets businesses. The components of FRE on a segment basis differ from the equivalent GAAP amounts on a consolidated basis as a result of: (i) the inclusion of management fees earned from consolidated funds that were eliminated in consolidation; (ii) the exclusion of fees and expenses of certain consolidated entities; (iii) the exclusion of charges relating to the amortization of intangible assets; (iv) the exclusion of charges relating to carry pool allocations; (v) the exclusion of non-cash equity charges and other non-cash compensation charges borne by KKR Holdings or incurred under the KKR & Co. L.P. 2010 Equity Incentive Plan; (vi) the exclusion of certain reimbursable expenses; and (vii) the exclusion of certain non-recurring items.

Economic net income (loss) ("ENI") is a measure of profitability for KKR's reportable segments and is used by management as an alternative measurement of the operating and investment earnings of KKR and its business segments. We believe this measure is useful to unitholders as it provides additional insight into the overall profitability of KKR's businesses inclusive of investment income and carried interest. ENI is comprised of: (i) FRE; plus (ii) segment investment income (loss), which is reduced for carry pool allocations and management fee refunds; less (iii) certain economic interests in KKR's segments held by third parties. ENI differs from net income (loss) on a GAAP basis as a result of: (i) the exclusion of the items referred to in FRE above; (ii) the exclusion of investment income (loss) relating to noncontrolling interests; and (iii) the exclusion of income taxes.

After-tax ENI is used to measure KKR's implied ENI on a fully diluted basis. We believe this measure is useful to unitholders as it provides an indication of KKR's ENI as if all outstanding KKR Holdings units had been exchanged for common units of KKR & Co. L.P. After-tax ENI is calculated by deducting from ENI the implied income tax provision that has been calculated assuming that all income is allocated to KKR & Co. L.P., which would occur following an exchange of all KKR Holdings units for common units of KKR & Co. L.P. The assumptions and methodology used to calculate the implied income tax provision are consistent with those used in calculating the tax provision for KKR & Co. L.P. under GAAP. The implied income tax provision does not give effect to any tax savings or deductions that may result from the exchange of KKR Holdings units.

Net realized principal investment income refers to net cash income from (i) realized investment gains and losses, (ii) dividend income and (iii) interest income net of interest expense, in each case generated by KKR's principal investments held on or through KKR's balance sheet in our Capital Markets and Principal Activities segment. This is a term to describe a portion of KKR's quarterly distribution.

Total distributable earnings is the sum of (i) FRE, (ii) carry distributions received from KKR's investment funds which have not been allocated as part of its carry pool and (iii) net realized principal investment income; less (i) applicable local income taxes, if any, and (ii) noncontrolling interests. We believe this measure is useful to unitholders as it provides a supplemental measure to assess performance, excluding the impact of mark-to-market gains (losses), and also assess amounts available for distribution to KKR unitholders. However, total distributable earnings is not a measure that calculates actual distributions under KKR's current distribution policy.

Assets under management ("AUM") represent the assets from which KKR is entitled to receive fees or a carried interest and general partner capital. We believe this measure is useful to unitholders as it provides additional insight into KKR's capital raising activities and the overall activity in its investment funds and vehicles. KKR calculates the amount of AUM as of any date as the sum of: (i) the fair value of the investments of KKR's investment funds plus uncalled capital commitments from these funds; (ii) the fair value of investments in KKR's coinvestment vehicles; (iii) the net asset value of certain of KKR's fixed income products; (iv) the value of outstanding structured finance vehicles; and (v) the fair value of other assets managed by KKR. KKR's definition of AUM is not based on any definition of AUM that may be set forth in the agreements governing the investment funds, vehicles or accounts that it manages or calculated pursuant to any regulatory definitions.

Fee paying AUM ("FPAUM") represents only those assets under management from which KKR receives fees. We believe this measure is useful to unitholders as it provides additional insight into the capital base upon which KKR earns management fees. This relates to KKR's

capital raising activities and the overall activity in its investment funds and vehicles, for only those funds and vehicles where KKR receives fees (i.e., excluding vehicles that receive only carried interest or general partner capital). FPAUM is the sum of all of the individual fee bases that are used to calculate KKR's fees and differs from AUM in the following respects: (i) assets from which KKR does not receive a fee are excluded (i.e., assets with respect to which it receives only carried interest) and (ii) certain assets, primarily in its private equity funds, are reflected based on capital commitments and invested capital as opposed to fair value because fees are not impacted by changes in the fair value of underlying investments.

Committed dollars invested is the aggregate amount of capital commitments that have been invested by KKR's investment funds and carry-yielding co-investment vehicles and is used as a measure of investment activity for KKR and its business segments during a given period. We believe this measure is useful to unitholders as it provides additional insight into KKR's investment of committed capital. Such amounts include: (i) capital invested by fund investors and co-investors with respect to which KKR is entitled to a fee or carried interest and (ii) capital invested by KKR's investment funds and vehicles.

Syndicated capital is the aggregate amount of debt or equity capital in transactions originated by KKR investment funds and vehicles, which has been distributed to third parties in exchange for a fee. It does not include capital committed to such transactions by carry-yielding coinvestment vehicles, which is instead reported in committed dollars invested. Syndicated capital is used as a measure of investment activity for KKR and its business segments during a given period, and we believe that this measure is useful to unitholders as it provides additional insight into levels of syndication activity in KKR's Capital Markets and Principal Activities segment and across its investment platform.

Uncalled commitments are used as a measure of unfunded capital commitments that KKR's investment funds and carry-paying co-investment vehicles have received from partners to contribute capital to fund future investments. We believe this measure is useful to unitholders as it provides additional insight into the amount of capital that is available to KKR's investment funds and vehicles to make future investments.

Adjusted units are used as a measure of the total equity ownership of KKR that is held by KKR & Co. L.P. and KKR Holdings and represent the fully diluted unit count using the if-converted method. We believe this measure is useful to unitholders as it provides an indication of the total equity ownership of KKR as if all outstanding KKR Holdings units had been exchanged for common units of KKR & Co. L.P.

Core interest expense is used by management as an alternative measurement of interest expense incurred by KKR on a segment basis and excludes interest expense related to debt obligations from investment financing arrangements related to certain of KKR's private equity funds, investment vehicles and principal investments. These financing arrangements are not direct obligations of the general partners of KKR's private equity funds or its management companies. On a segment basis, interest expense is included in other investment income. We believe this measure is useful to unitholders as it provides an indication of the amount of interest expense borne by KKR excluding interest expense that is allocated to KKR's investment funds and vehicles and other noncontrolling interest holders. Additionally, we believe this measure is useful for analyzing KKR's ability to service its debt obligations.

Book value is a measure of the net assets of KKR's reportable segments and is used by management primarily in assessing the unrealized value of our investment portfolio, including carried interest, as well as our overall liquidity position. We believe this measure is useful to unitholders as it provides additional insight into the assets and liabilities of KKR excluding the assets and liabilities that are allocated to noncontrolling interest holders. Book value differs from the equivalent GAAP amounts on a consolidated basis primarily as a result of the exclusion of ownership interests attributable to KKR Holdings L.P.

Fee related EBITDA is comprised of FRE before the impact of depreciation of fixed assets and amortization of intangible assets and is used by management as a measure of the cash earnings of KKR and its business segments before investment income. We believe this measure is useful to unitholders as it provides additional insight into the amount of cash earnings generated by KKR's management companies and capital markets businesses.

Cash and short-term investments represent cash and liquid short-term investments in high-grade, short-duration cash management strategies used by KKR to generate additional yield on our excess liquidity and is used by management in evaluating KKR's liquidity position. We believe this measure is useful to unitholders as it provides additional insight into KKR's available liquidity. Cash and short-term investments differ from cash and cash equivalents on a GAAP basis as a result of the inclusion of liquid short-term investments in cash and short-term investments.

KKR EXHIBIT A

RECONCILIATION OF NET INCOME (LOSS) ATTRIBUTABLE TO KKR & CO. L.P. PER COMMON UNIT (GAAP BASIS) TO AFTER TAX ENI PER ADJUSTED UNIT (UNAUDITED)

(Amounts in thousands, except common unit and per common unit amounts)

Quarte March		Quarter Ended December 31, 2012	Quarter Ended March 31, 2012
Net income (loss) attributable to KKR & Co. L.P. per common unit	\$ 0.75	\$ 0.39	\$ 0.83
Weighted Average Common Units Outstanding	257,044,184	249,303,558	229,099,335
Net income (loss) attributable to KKR & Co. L.P.	193,439	96,728	190,436
Plus: Net income (loss) attributable to noncontrolling			
interests held by KKR Holdings L.P.	334,112	170,256	404,191
Plus: Non-cash equity based charges	81,650	70,170	114,341
Plus: Amortization of intangibles and other, net	29,185	4,898	1,162
Plus: Income taxes	9,356	5,628	17,072
Economic net income (loss)	647,742	347,680	727,202
Less: Provision for income taxes	20,117	10,632	43,383
Economic net income (loss) after taxes	627,625	337,048	683,819
Weighted Average Adjusted Units	711,229,881	704,805,537	692,097,188
Economic net income (loss) after taxes per adjusted unit	\$ 0.88	\$ 0.48	\$ 0.99

RECONCILIATION OF NET INCOME (LOSS) ATTRIBUTABLE TO KKR & CO. L.P. (GAAP BASIS) TO ECONOMIC NET INCOME (LOSS), FEE RELATED EARNINGS, FEE RELATED EBITDA, AND TOTAL DISTRIBUTABLE EARNINGS (UNAUDITED) (Amounts in thousands)

	Quarter Ended March 31, 2013			Quarter Ended December 31, 2012		Quarter Ended March 31, 2012	
Net income (loss) attributable to KKR & Co. L.P.	\$	193,439	\$	96,728	\$	190,436	
Plus: Net income (loss) attributable to noncontrolling							
interests held by KKR Holdings L.P.		334,112		170,256		404,191	
Plus: Non-cash equity based charges		81,650		70,170		114,341	
Plus: Amortization of intangibles and other, net		29,185		4,898		1,162	
Plus: Income taxes		9,356		5,628		17,072	
Economic net income (loss)		647,742		347,680		727,202	
Plus: Income attributable to segment noncontrolling interests		1,101		1,245		3,211	
Less: Investment income (loss)		560,843		262,946		657,057	
Fee related earnings		88,000		85,979		73,356	
Plus: depreciation and amortization		3,681		3,580		2,553	
Fee related EBITDA	\$	91,681	\$	89,559	\$	75,909	
Less: depreciation and amortization		3,681		3,580		2,553	
Plus: Realized carried interest, net of allocation to KKR carry pool		52,900		100,992		44,927	
Plus: Net realized principal investment income		153,156		366,878		52,618	
Less: Local income taxes and noncontrolling interests		3,442		7,559		6,797	
Total distributable earnings	\$	290,614	\$	546,290	\$	164,104	

EXHIBIT A (CONTINUED)

RECONCILIATION OF KKR & CO. L.P. PARTNERS' CAPITAL (GAAP BASIS) TO BOOK VALUE AND BOOK VALUE PER ADJUSTED UNIT (UNAUDITED)

(Amounts in thousands, except common unit and per common unit amounts)

	As of March 31, 2013			As of December 31, 2012
KKR & Co. L.P. partners' capital	\$	2,156,069	\$	2,004,359
Noncontrolling interests held by KKR Holdings L.P.		4,950,914		4,981,864
Equity impact of KKR Management Holdings Corp. and other		(38,591)		(29,039)
Book value		7,068,392		6,957,184
Adjusted units		714,680,891		704,780,484
Book value per adjusted unit	\$	9.89	\$	9.87

RECONCILIATION OF CASH AND CASH EQUIVALENTS (GAAP BASIS) TO CASH AND SHORT-TERM INVESTMENTS (SEGMENT BASIS) (UNAUDITED) (Amounts in thousands)

	As of March 31, 2013		As of December 31, 2012	
Cash and cash equivalents	\$	1,500,672	\$	1,230,464
Liquid short-term investments		495,665		303,823
Cash and short-term investments	\$	1,996,337	\$	1,534,287

KKR EXHIBIT B

RECONCILIATION OF WEIGHTED AVERAGE GAAP COMMON UNITS OUTSTANDING TO WEIGHTED AVERAGE ADJUSTED UNITS (UNAUDITED)

The following table provides a reconciliation of KKR's Weighted Average GAAP Common Units Outstanding to Weighted Average Adjusted Units.

	Quarter Ended			
	March 31, 2013	December 31, 2012	March 31, 2012	
Weighted Average GAAP Common Units Outstanding - Basic	257,044,184	249,303,558	229,099,335	
Weighted Average Unvested Common Units(a)	24,998,337	18,888,570	8,732,771	
Weighted Average GAAP Common Units Outstanding - Diluted	282,042,521	268,192,128	237,832,106	
Adjustments:				
Weighted Average KKR Holdings Units(b)	429,187,360	436,613,409	454,265,082	
Weighted Average Adjusted Units	711,229,881	704,805,537	692,097,188	

RECONCILIATION OF GAAP COMMON UNITS OUTSTANDING TO ADJUSTED UNITS (UNAUDITED)

The following table provides a reconciliation of KKR's GAAP Common Units Outstanding to Adjusted Units.

As of	As of	
March 31, 2013	December 31, 2012	
261,781,303	253,363,691	
27,919,623	18,863,517	
289,700,926	272,227,208	
424,979,965	432,553,276	
714,680,891	704,780,484	
	March 31, 2013 261,781,303 27,919,623 289,700,926 424,979,965	

⁽a) Represents equity awards granted under the KKR & Co. L.P. 2010 Equity Incentive Plan. The issuance of common units of KKR & Co. L.P. pursuant to awards under its equity incentive plan dilutes KKR common unitholders and KKR Holdings pro rata in accordance with their respective percentage interests in the KKR business.

(b) Common units that may be issued by KKR & Co. L.P. upon exchange of units in KKR Holdings L.P. for KKR common units.

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