

## KKR & CO. INC.

## FORM 8-K (Current report filing)

## Filed 04/23/15 for the Period Ending 04/23/15

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Industry Investment Management & Fund Operators

Sector Financials

Fiscal Year 12/31



## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

## FORM 8-K

### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): April 23, 2015

## KKR & CO. L.P. KKR FINANCIAL HOLDINGS LLC

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation)

001-34820 001-33437

(Commission File Number) 26-0426107 11-3801844

(IRS Employer Identification No.)

9 West 57 <sup>th</sup> Street, Suite 4200, New York, NY 555 California Street, 50th Floor, San Francisco, CA

(Address of principal executive offices)

10019

94104

(Zip Code)

(212) 750-8300 (415) 315-3620

(Registrant's telephone number, including area code)

### NOT APPLICABLE

(Former name or former address, if changed since last report)

	Check the appropriate box below if the Form 8-K		o simultaneously satisfy	the filing obligation	on of the registrant i	under
any c	f the following provisions (see General Instruction	n A.2. below):				

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

#### Item 2.02 Results of Operations and Financial Condition

On April 23, 2015, KKR & Co. L.P. issued a press release announcing its financial results for the quarter ended March 31, 2015. While the release may contain certain information regarding KKR Financial Holdings LLC ("KFN"), KFN will be separately reporting its financial results for the quarter ended March 31, 2015 in its quarterly report on Form 10-Q.

The press release is furnished as Exhibit 99.1 to this Report.

As provided in General Instruction B.2 of Form 8-K, the information in this Item 2.02 and the exhibit furnished by this Form 8-K shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall they be deemed to be incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such a filing.

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

Exhibit No. Description

Exhibit 99.1 Press release of KKR & Co. L.P., dated April 23, 2015, announcing its results for the quarter ended March 31, 2015 (This

exhibit is furnished and not filed)

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, each of the registrants has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

KKR & CO. L.P.

By: KKR Management LLC, its general partner

By: /s/ William J. Janetschek

Name: William J. Janetschek Title: Chief Financial Officer

KKR FINANCIAL HOLDINGS LLC

By: /s/ Thomas N. Murphy

Name: Thomas N. Murphy
Title: Chief Financial Officer

Date: April 23, 2015

## EXHIBIT INDEX

## Exhibit No. Description

Exhibit 99.1 Press release of KKR & Co. L.P., dated April 23, 2015, announcing its results for the quarter ended March 31, 2015 (This exhibit is furnished and not filed)

### KKR & Co. L.P. Announces First Quarter 2015 Results

## Exit Activity and Realized Cash Carry Drive Strong Distributable Earnings

GAAP net income (loss) attributable to KKR & Co. L.P. was \$270.5 million for the quarter ended March 31, 2015, up from \$210.0 million for the quarter ended March 31, 2014.

Total distributable earnings was \$516.5 million for the quarter ended March 31, 2015, up from \$446.8 million for the quarter ended March 31, 2014.

Distribution per common unit was \$0.46 for the quarter ended March 31, 2015, up from \$0.43 for the quarter ended March 31, 2014.

Economic net income ("ENI") was \$599.4 million for the quarter ended March 31, 2015, down from \$630.3 million for the quarter ended March 31, 2014.

ENI after taxes per adjusted unit was \$0.62 for the quarter ended March 31, 2015, down from \$0.77 for the quarter ended March 31, 2014.

Fee and yield earnings were \$168.0 million for the quarter ended March 31, 2015, up from \$162.9 million for the quarter ended March 31, 2014.

Book value was \$10.4 billion on a total reportable segment basis as of March 31, 2015 or \$12.19 per adjusted unit.

Return on equity and cash return on equity were 15% and 20%, respectively.

Assets under management ("AUM") and fee paying assets under management ("FPAUM") totaled \$99.1 billion and \$82.9 billion, respectively, as of March 31, 2015.

NEW YORK--(BUSINESS WIRE)--April 23, 2015-- KKR & Co. L.P. (NYSE:KKR) today reported its first quarter 2015 results.

For the quarter ended March 31, 2015, the fair value of our private equity portfolio appreciated 5.1%.

KKR declares a distribution of \$0.46 per common unit, which includes \$0.22 of realized cash carry, the 20 <sup>th</sup> consecutive quarter that realized cash carry has been a component of the distribution.

"We had a good start to the year with strong returns and cash flow generation, which translated into \$599 million of economic net income and \$517 million of total distributable earnings," said Henry R. Kravis and George R. Roberts, Co-Chairmen and Co-Chief Executive Officers of KKR. "Additionally, our balance sheet continues to perform, resulting in a 20% cash return on equity over the twelve months ending March 31 st."

Note: Certain financial measures, including total distributable earnings, FRE, ENI, ENI after taxes, fee and yield earnings, book value, cash and short-term investments and adjusted units, are not presented in accordance with accounting principles generally accepted in the United States of America ("GAAP"). See Exhibits B and C for a reconciliation of such measures to financial results prepared in accordance with GAAP.

#### **GAAP RESULTS**

GAAP net income (loss) for the quarter ended March 31, 2015, included net income (loss) attributable to KKR & Co. L.P. of \$270.5 million and net income (loss) attributable to KKR & Co. L.P. per common unit of \$0.57, on a diluted basis. For the quarter ended March 31, 2014, net income (loss) attributable to KKR & Co. L.P. was \$210.0 million and net income (loss) attributable to KKR & Co. L.P. per common unit was \$0.65, on a diluted basis. The increase in net income (loss) was primarily due to an increase in KKR & Co. L.P.'s ownership percentage in the KKR business, partially offset by an increase in expenses.

### **SEGMENT RESULTS**\*

## KEY METRICS (Amounts in millions, except per adjusted unit amounts)

			Quar	ter Ended	
	N	Iarch 31, 2015	N	Iarch 31, 2014	% Change
Total Distributable Earnings	·				
Fees	\$	300	\$	328	
Realized Cash Carry		302		194	
Net Realized Investment Income		231	_	193	
Total Cash Revenues	\$	833	\$	715	17%
Total Cash Expenses and Other		317		267	
Total Distributable Earnings	\$	516	\$	448	15%
Less: Estimated Current Corporate Income Taxes		(29)		(33)	
Distributable Earnings, net of taxes	\$	487	\$	415	17%
Distributable Earnings, net of taxes per KKR & Co. L.P. common unit	\$	0.60	\$	0.59	2%
Distribution per KKR & Co. L.P. common unit	\$	0.46	\$	0.43	7%
Payout ratio		76 %		72 %	
Economic Net Income					
Management, Monitoring and Transaction Fees, Net	\$	294	\$	311	
Performance Income		447		356	
Investment Income		221		279	
Total Segment Revenues	\$	962	\$	946	2%
Total Segment Expenses and Other		436		391	
Economic Net Income, After-Taxes	\$	526	\$	555	(5)%
Economic Net Income, After-Taxes per Adjusted Unit	\$	0.62	\$	0.77	(19)%
Fee and Yield Earnings	\$	168	\$	163	3%
Other					
Book Value per Adjusted Unit	\$	12.19	\$	11.18	9%
		Last Twelve	. M 4h -	E-4-4	
		Last 1 weive Iarch 31, 2015		larch 31, 2014	
Return on Equity		15%	10.	26%	
Cash Return on Equity		20%		20%	
Cash Acturn on Equity		∠0%		∠0%	

<sup>\*</sup> All segment financial information presented in this release reflects a new presentation as of the second quarter of 2014 following the closing of the acquisition of KFN.

#### **Private Markets**

AUM was \$62.1 billion as of March 31, 2015, an increase of \$0.6 billion, compared to AUM of \$61.5 billion as of December 31, 2014. The increase was primarily attributable to new capital raised in European Fund IV and Global Infrastructure Investors II as well as appreciation in the fair value of our private equity portfolio. These increases were offset by distributions to limited partners of our private equity funds arising from realizations.

FPAUM was \$47.2 billion as of March 31, 2015, a decrease of \$0.1 billion, compared to FPAUM of \$47.3 billion as of December 31, 2014. The decrease was primarily attributable to distributions to limited partners of our private equity funds arising from realizations as well as the impact of changes in foreign exchange rates on euro denominated commitments. These decreases were offset by new capital raised in European Fund IV and Global Infrastructure Investors II.

Total segment revenues were \$868.0 million for the quarter ended March 31, 2015, an increase of \$137.3 million, compared to total segment revenues of \$730.7 million for the quarter ended March 31, 2014. The increase in revenues for the quarter ended March 31, 2015 was principally attributable to an increase in performance income due to higher net carried interest resulting from more private equity funds earning carried interest and to a lesser extent higher overall appreciation in our private equity portfolio.

ENI was \$568.5 million for the quarter ended March 31, 2015, an increase of \$83.1 million, compared to ENI of \$485.4 million for the quarter ended March 31, 2014. The increase was primarily attributable to higher total segment revenues as described above, partially offset by higher allocations to the carry pool resulting from the higher levels of net carried interest.

#### **Public Markets**

AUM was \$37.0 billion as of March 31, 2015, a decrease of \$0.1 billion, compared to AUM of \$37.1 billion as of December 31, 2014. FPAUM was \$35.7 billion as of March 31, 2015, a decrease of \$0.1 billion, compared to FPAUM of \$35.8 billion as of December 31, 2014. For both AUM and FPAUM, the decreases were primarily attributable to distributions and redemptions across multiple strategies, as well as the impact of changes in foreign exchange rates on our euro denominated CLO portfolio. The decreases for both AUM and FPAUM were largely offset by new capital raised.

Total segment revenues were \$50.0 million for the quarter ended March 31, 2015, a decrease of \$95.6 million, compared to total segment revenues of \$145.6 million for the quarter ended March 31, 2014. The decrease in revenues for the quarter ended March 31, 2015 was principally attributable to a decrease in investment income due primarily to net unrealized losses in our CLOs and certain credit and other Public Markets related investments, as well as lower performance income for the period. These decreases were partially offset by an increase in net interest and dividends relating primarily to the yielding assets of KKR Financial Holdings LLC ("KFN"), which was acquired on April 30, 2014 but was not part of the KKR platform for the quarter ended March 31, 2014.

ENI was \$2.8 million for the quarter ended March 31, 2015, a decrease of \$95.0 million, compared to ENI of \$97.8 million for the quarter ended March 31, 2014. The decrease for the quarter ended March 31, 2015 was principally attributable to the decrease in total segment revenues as described above.

### **Capital Markets**

Total segment revenues were \$44.4 million for the quarter ended March 31, 2015, a decrease of \$24.8 million, compared to total segment revenues of \$69.2 million for the quarter ended March 31, 2014. The decrease in revenues primarily reflect a lower level of overall capital markets transaction activity for the quarter ended March 31, 2015.

ENI was \$28.1 million for the quarter ended March 31, 2015, a decrease of \$19.0 million, compared to ENI of \$47.1 million for the quarter ended March 31, 2014. The decrease for the quarter ended March 31, 2015 primarily reflects the decrease in total segment revenues as described above, partially offset by lower compensation expense.

#### **CAPITAL AND LIQUIDITY**

As of March 31, 2015, KKR had \$1.5 billion of cash and short-term investments and \$3.1 billion of outstanding debt and preferred share obligations on a total reportable segment basis. This includes KFN's debt obligations of \$657.3 million and KFN's 7.375% Series A LLC preferred shares of \$373.8 million, which are non-recourse to KKR beyond the assets of KFN. As of March 31, 2015, KKR had a \$1.0 billion revolving credit facility, which was undrawn. In addition, KKR has a \$500.0 million revolving credit facility for use in its capital markets business that had \$97.0 million drawn as of March 31, 2015.

As of March 31, 2015, KKR's portion of total uncalled commitments to its investment funds was \$1.2 billion. See Exhibit A for details.

#### **DISTRIBUTION**

A distribution of \$0.46 per common unit has been declared, comprised of (i) \$0.10 per common unit from after-tax FRE, (ii) \$0.22 per common unit from realized cash carry, (iii) \$0.09 per common unit from KKR's net realized investment income and (iv) \$0.05 per common unit from KFN's net realized investment income. The distribution will be paid on May 18, 2015 to unitholders of record as of the close of business on May 4, 2015.

#### **CONFERENCE CALL**

A conference call to discuss KKR's financial results will be held on Thursday, April 23, 2015 at 10:00 a.m. EDT. The conference call may be accessed by dialing (877) 303-2917 (U.S. callers) or +1 (253) 237-1135 (non-U.S. callers); a pass code is not required. Additionally, the conference call will be broadcast live over the Internet and may be accessed through the Investor Center section of KKR's website at <a href="http://ir.kkr.com/kkr ir/kkr events.cfm">http://ir.kkr.com/kkr ir/kkr events.cfm</a>. A replay of the live broadcast will be available on KKR's website or by dialing (855) 859-2056 (U.S. callers) or +1 (404) 537-3406 (non-U.S. callers), pass code 22741370, beginning approximately two hours after the broadcast.

From time to time, KKR may use its website as a channel of distribution of material company information. Financial and other important information regarding KKR is routinely posted and accessible on the Investor Center for KKR & Co. L.P. at <a href="http://ir.kkr.com/kkr\_ir/kkr\_events.cfm">http://ir.kkr.com/kkr\_ir/kkr\_events.cfm</a>. In addition, you may automatically receive email alerts and other information about KKR by enrolling your email address at the "Email Alerts" area of the Investor Center on the website.

#### ABOUT KKR

KKR is a leading global investment firm that manages investments across multiple asset classes including private equity, energy, infrastructure, real estate, credit and hedge funds. KKR aims to generate attractive investment returns by following a patient and disciplined investment approach, employing world-class people, and driving growth and value creation at the asset level. KKR invests its own capital alongside its partners' capital and brings opportunities to others through its capital markets business. References to KKR's investments may include the activities of its sponsored funds. For additional information about KKR & Co. L.P. (NYSE: KKR), please visit KKR's website at www.kkr.com .

#### **FORWARD-LOOKING STATEMENTS**

This release contains certain forward-looking statements. Forward-looking statements relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. The forward-looking statements are based on KKR's beliefs, assumptions and expectations of its future performance, taking into account all information currently available to it. These beliefs, assumptions and expectations can change as a result of many possible events or factors, not all of which are known to KKR or are within its control. If a change occurs, KKR's business, financial condition, liquidity and results of operations, including but not limited to AUM, FPAUM, FRE, total distributable earnings, ENI, ENI after taxes, fee and yield earnings, fee and yield EBITDA, equity invested and syndicated capital, uncalled commitments, core interest expense, cash and short-term investments, net realized investment income and book value, may vary materially from those expressed in the forward-looking statements. The following factors, among others, could cause actual results to vary from the forward-looking statements: the general volatility of the capital markets; failure to realize the benefits of or changes in KKR's business strategies including the ability to realize the anticipated synergies from acquisitions or strategic partnerships; availability, terms and deployment of capital; availability of qualified personnel and expense of recruiting and retaining such personnel; changes in the asset management industry, interest rates or the general economy; underperformance of KKR's investments and decreased ability to raise funds; and the degree and nature of KKR's competition. KKR does not undertake any obligation to update any forward-looking statements to reflect circumstances or events that occur after the date on which such statements were made except as required by law. In addition, KKR's business strategy is focused on the long term and financial results are subject to significant volatility. Additional information about factors affecting KKR is available in KKR & Co. L.P.'s Annual Report on Form 10-K for the fiscal year ended December 31, 2014, filed with the SEC on February 27, 2015, quarterly reports on Form 10-Q for subsequent quarters and other filings with the SEC, which are available at www.sec.gov.

### $\textbf{CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS} \ (\textbf{GAAP BASIS - UNAUDITED})$

 $(Amounts\ in\ thousands,\ except\ common\ unit\ and\ per\ common\ unit\ amounts)$ 

		Quarte	l	
	Ma	rch 31, 2015	M	arch 31, 2014
Revenues				
Fees and Other	\$	291,345	\$	302,926
Expenses				
Compensation and Benefits		364,999		331,038
Occupancy and Related Charges		15,732		15,408
General, Administrative and Other		134,302		126,725
Total Expenses		515,033		473,171
Investment Income (Loss)				
Net Gains (Losses) from Investment Activities		1,919,825		1,972,180
Dividend Income		78,815		96,704
Interest Income		296,158		161,960
Interest Expense		(111,963)		(34,731)
Total Investment Income (Loss)		2,182,835		2,196,113
Income (Loss) Before Taxes		1,959,147		2,025,868
Income Taxes		16,138		21,702
Net Income (Loss)		1,943,009		2,004,166
Net Income (Loss) Attributable to				
Redeemable Noncontrolling Interests		1,933		10,637
Net Income (Loss) Attributable to				
Noncontrolling Interests		1,670,569		1,783,488
Net Income (Loss) Attributable to KKR & Co. L.P.	\$	270,507	\$	210,041
Net Income (Loss) Attributable to KKR & Co. L.P. Per Common Unit				
Basic	\$	0.62	\$	0.72
Diluted (a)	\$	0.57	\$	0.65
Weighted Average Common Units Outstanding	Ψ	0.57	Ψ	0.05
Basic		434,874,820		293,490,461
Diluted (a)		472,225,344		325,104,229

<sup>(</sup>a) KKR Holdings L.P. units have been excluded from the calculation of diluted earnings per common unit since the exchange of these units would not dilute KKR's respective ownership interests in the KKR Group Partnerships.

## STATEMENTS OF OPERATIONS AND OTHER SELECTED FINANCIAL INFORMATION TOTAL REPORTABLE SEGMENTS (UNAUDITED)

(Amounts in thousands, except unit and per unit amounts)

**Ouarter Ended** March 31, 2015 December 31, 2014 March 31, 2014 **Segment Revenues** Management, Monitoring and Transaction Fees, Net \$ 173,780 195,393 Management Fees \$ 178,064 \$ Monitoring Fees 97,838 38,738 36,363 103,286 53,292 Transaction Fees 163,516 Fee Credits (80,494)(25,728)(84,668)Total Management, Monitoring and Transaction Fees, Net 294,410 244,366 310,604 Performance Income Realized Carried Interest 302,425 198,597 193,550 Incentive Fees 5,665 11,301 17,019 Unrealized Carried Interest 139,284 46,120 145,647 447,374 256,018 Total Performance Income 356,216 Investment Income (Loss) Net Realized Gains (Losses) 180,667 62.219 181.728 Net Unrealized Gains (Losses) 85,759 (10,721)(324,416)Total Realized and Unrealized 169,946 (262,197)267,487 Net Interest and Dividends 50,675 119,325 11,164 220,621 (142,872)Total Investment Income (Loss) 278,651 962,405 357,512 945,471 **Total Segment Revenues** Segment Expenses Compensation and Benefits Cash Compensation and Benefits 107,027 90.556 108,915 Realized Allocation to Carry Pool 120,970 79,439 77,420 Unrealized Allocation to Carry Pool 55,631 21,508 58,690 Total Compensation and Benefits 283,628 191.503 245,025 14,796 14,383 14,189 Occupancy and Related Charges Other Operating Expenses 60,946 61,685 52,801 359,370 267,571 312,015 **Total Segment Expenses** Income (Loss) attributable to noncontrolling interests 3,622 3,349 3,202 599,413 86,592 630,254 Economic Net Income (Loss) (a) 3,951 Provision for Income Taxes 21,235 36,581 **Equity-based Charges** 52,265 36,607 39,353 **Economic Net Income (Loss), After Taxes (b)** 525,913 46,034 554,320 Economic Net Income (Loss), After Taxes Per Adjusted Unit \$ \$ 0.62 0.05 0.77 Weighted Average Adjusted Units (Fully Diluted Basis) (a) 848,061,661 838,067,975 724,579,220 Assets Under Management 98,612,500 102,277,500 \$ 99,128,000 \$ \$ Fee Paying Assets Under Management \$ 82,884,500 \$ 83,046,400 \$ 83,611,600 **Equity Invested and Syndicated Capital** \$ 2,945,400 2,343,900 3,377,300 \$ \$ **Uncalled Commitments** \$ 21,555,600 21,113,700 \$ 19,985,100 **Other Information** \$ 117,306 \$ 89.043 \$ 151.718 Fee Related Earnings Plus: Net Interest and Dividends 50,675 119,325 11.164 Fee and Yield Earnings (a) \$ 167,981 208,368 \$ 162,882 Plus: Depreciation and Amortization 3,881 3,830 4,035 18,400 Plus: Core Interest Expense 25,332 27,050 Fee and Yield EBITDA (a) 197,194 239,248 185,317 Total Distributable Earnings (a) \$ 516,531 \$ 376,326 446,808 GAAP interest expense 111,963 \$ 119,846 \$ 34,731 Less: interest expense related to debt obligations from investment financing arrangements and KFN 92,796 16.331 86.631 25,332 27,050 18,400 Core Interest Expense (a)

<sup>(</sup>a) See definitions for economic net income (loss), adjusted units, fee and yield earnings, fee and yield EBITDA, total distributable earnings and core interest expense under "Notes to Reportable Segments."

<sup>(</sup>b) Represents economic net income (loss) after reductions for income taxes and equity-based charges.

## STATEMENTS OF OPERATIONS AND OTHER SELECTED FINANCIAL INFORMATION PRIVATE MARKETS SEGMENT (UNAUDITED)

		Quarter Ended				
	M	arch 31, 2015	Dece	mber 31, 2014	Ma	rch 31, 2014
Segment Revenues						
Management, Monitoring and Transaction Fees, Net						
Management Fees	\$	109,276	\$	111,186	\$	123,039
Monitoring Fees		97,838		38,738		36,363
Transaction Fees		46,599		8,480		93,020
Fee Credits		(69,906)		(16,054)		(80,338)
Total Management, Monitoring and Transaction Fees, Net		183,807		142,350		172,084
Performance Income						
Realized Carried Interest		302,425		198,597		168,800
Incentive Fees		_		_		_
Unrealized Carried Interest		126,937		34,070		145,776
Total Performance Income		429,362		232,667		314,576
Investment Income (Loss)						
Net Realized Gains (Losses)		183,264		60,768		176,198
Net Unrealized Gains (Losses)		79,363		(201,497)		70,673
Total Realized and Unrealized		262,627		(140,729)		246,871
Net Interest and Dividends		(7,831)		49,084		(2,808)
Total Investment Income (Loss)		254,796		(91,645)		244,063
Total Segment Revenues		867,965		283,372		730,723
Segment Expenses						
Compensation and Benefits						
Cash Compensation and Benefits		73,967		55,750		66,898
Realized Allocation to Carry Pool		120,970		79,439		67,520
Unrealized Allocation to Carry Pool		50,693		16,688		58,743
Total Compensation and Benefits		245,630		151,877		193,161
Occupancy and Related Charges		11,016		10,687		11,560
Other Operating Expenses		42,116		43,754		40,059
Total Segment Expenses		298,762		206,318		244,780
Income (Loss) attributable to noncontrolling interests		719		232		515
Economic Net Income (Loss)	\$	568,484	\$	76,822	\$	485,428
Assets Under Management	\$	62,139,400	\$	61,505,800	\$	60,520,300
Fee Paying Assets Under Management	\$	47,161,900	\$	47,262,500	\$	48,211,000
Equity Invested	\$	2,047,400	\$	828,000	\$	2,551,800
Uncalled Commitments	\$	18,690,000	\$	18,272,400	\$	18,256,800

## STATEMENTS OF OPERATIONS AND OTHER SELECTED FINANCIAL INFORMATION PUBLIC MARKETS SEGMENT (UNAUDITED)

	Quarter Ended							
	Ma	rch 31, 2015	Dece	mber 31, 2014	March 31, 2014			
Segment Revenues								
Management, Monitoring and Transaction Fees, Net								
Management Fees	\$	64,504	\$	66,878	\$	72,354		
Monitoring Fees		-		-		-		
Transaction Fees		13,430		10,511		6,022		
Fee Credits		(10,588)		(9,674)		(4,330)		
Total Management, Monitoring and Transaction Fees, Net		67,346		67,715		74,046		
Performance Income								
Realized Carried Interest		-		-		24,750		
Incentive Fees		5,665		11,301		17,019		
Unrealized Carried Interest		12,347		12,050		(129)		
Total Performance Income		18,012		23,351		41,640		
Investment Income (Loss)								
Net Realized Gains (Losses)		684		1,417		5,479		
Net Unrealized Gains (Losses)		(87,877)		(121,340)		14,814		
Total Realized and Unrealized		(87,193)		(119,923)		20,293		
Net Interest and Dividends		51,872		62,398		9,577		
Total Investment Income (Loss)		(35,321)		(57,525)		29,870		
<b>Total Segment Revenues</b>		50,037		33,541		145,556		
Segment Expenses								
Compensation and Benefits								
Cash Compensation and Benefits		24,005		25,174		26,745		
Realized Allocation to Carry Pool		-		, <u> </u>		9,900		
Unrealized Allocation to Carry Pool		4,938		4,820		(53)		
Total Compensation and Benefits		28,943		29,994		36,592		
Occupancy and Related Charges		3,122		3,026		2,172		
Other Operating Expenses		14,954		11,502		8,507		
Total Segment Expenses		47,019		44,522		47,271		
Income (Loss) attributable to noncontrolling interests		175		394		522		
Economic Net Income (Loss)	\$	2,843	\$	(11,375)	\$	97,763		
Assets Under Management	\$	36,988,600	\$	37,106,700	\$	41,757,200		
Fee Paying Assets Under Management	\$ \$	35,722,600	ֆ \$	35,783,900	\$ \$	35,400,600		
Equity Invested	\$	649,300	\$	1,126,700	\$ \$	734,100		
Uncalled Commitments	\$	2,865,600	\$	2,841,300	\$ \$	1,728,300		
Gross Dollars Invested	\$	1,210,800	\$	1,545,600	\$	989,700		

## STATEMENTS OF OPERATIONS AND OTHER SELECTED FINANCIAL INFORMATION CAPITAL MARKETS SEGMENT (UNAUDITED)

			Quar	ter Ended				
	Mar	ch 31, 2015	Decemb	ber 31, 2014	March	31, 2014		
Segment Revenues				· ·				
Management, Monitoring and Transaction Fees, Net								
Management Fees	\$	-	\$	-	\$	-		
Monitoring Fees		-		-		-		
Transaction Fees		43,257		34,301		64,474		
Fee Credits		-		-				
Total Management, Monitoring and Transaction Fees, Net		43,257		34,301		64,474		
Performance Income					,			
Realized Carried Interest		-		-		-		
Incentive Fees		-		-		-		
Unrealized Carried Interest		-		-				
Total Performance Income		-		-		-		
Investment Income (Loss)								
Net Realized Gains (Losses)		(3,281)		34		51		
Net Unrealized Gains (Losses)		(2,207)	(1,579)			272		
Total Realized and Unrealized		(5,488)		(1,545)		323		
Net Interest and Dividends		6,634		7,843		4,395		
Total Investment Income (Loss)		1,146		6,298	,	4,718		
Total Segment Revenues		44,403		40,599		69,192		
Segment Expenses								
Compensation and Benefits								
Cash Compensation and Benefits		9,055		9,632		15,272		
Realized Allocation to Carry Pool		-		-		-		
Unrealized Allocation to Carry Pool		-		-		-		
Total Compensation and Benefits		9,055		9,632	,	15,272		
Occupancy and Related Charges		658		670		457		
Other Operating Expenses		3,876		6,429		4,235		
Total Segment Expenses		13,589		16,731	,	19,964		
Income (Loss) attributable to noncontrolling interests		2,728		2,723		2,165		
Economic Net Income (Loss)	\$	28,086	\$	21,145	\$	47,063		
Syndicated Capital	\$	248,700	\$	389,200	\$	91,400		

### KKR BALANCE SHEET

### TOTAL REPORTABLE SEGMENTS (UNAUDITED)

(Amounts in thousands, except per unit amounts)

	As of		As of	
	March 31, 2015		December 31, 2014	
Cash and short-term investments	\$ 1,453,916	_	\$ 1,121,385	_
Investments	10,040,752	(a)	9,807,606	
Unrealized carry (b)	1,375,022	(b)	1,283,022	(b)
Other assets	1,055,496		999,654	
Total assets	\$ 13,925,186	•	\$ 13,211,667	=
Debt obligations - KKR (ex-KFN)	\$ 2,097,000		\$ 1,527,000	
Debt obligations - KFN	657,310		657,310	
Preferred shares - KFN	373,750		373,750	
Other liabilities	285,297		413,808	
Total liabilities	3,413,357		2,971,868	_
Noncontrolling interests	124,769		121,574	_
Book value	\$ 10,387,060	•	\$ 10,118,225	=
Book value per adjusted unit	\$ 12.19		\$ 12.07	

(a) See schedule of investments that follows on the next page.

		As of		As of
(b) <u>Unrealized Carry</u>	Ma	rch 31, 2015	Dece	mber 31, 2014
Private Markets	\$	1,281,225	\$	1,196,633
Public Markets		93,797		86,389
Total	\$	1,375,022	\$	1,283,022

#### KKR SCHEDULE OF INVESTMENTS TOTAL REPORTABLE SEGMENTS (UNAUDITED)

(Amounts in thousands, except percentage amounts)

As of March 31, 2015 Fair Value as a Fair Percentage of **Total Investments** Investments Cost Value Private Equity Co-Investments \$ 2,900,089 28.9% 2,366,648 \$ Private Equity Funds 858,817 1,082,185 10.8% 39.7% **Private Equity Total** 3,225,465 3,982,274 Energy 939,776 684,117 6.8% Real Estate 671,839 693,559 6.9% 1.5% Infrastructure 151,252 155,207 **Real Assets Total** 1,762,867 1,532,883 15.2% **Private Markets Total** 4,988,332 5,515,157 54.9% Special Situations 762,043 808,111 8.0% Direct Lending 200,583 190,721 1.9% Mezzanine 86,520 94,358 0.9% 10.8% Alternative Credit 1,049,146 1,093,190 CLOs 1,538,004 1,374,076 13.7% Liquid Credit 257,000 282,968 2.9% **Credit Total** 2,844,150 2,750,234 27.4% Specialty Finance 282,513 255,440 2.5% **Public Markets Total** 3,126,663 3,005,674 29.9% Other 1,497,099 1,519,921 15.2% 100.0% **Total Investments** 9,612,094 10,040,752 Significant Aggregate Portfolio Company Investments: (a) First Data Corporation \$ 12.4% 1,061,332 \$ 1,248,176 Walgreens Boots Alliance 165,776 5.9% 594,838 Biomet, Inc. 164,644 229,342 2.3% HCA Inc. 1.9% 29,455 188,244 U.S. Foodservice, Inc. 80,000 112,000 1.1% 1,501,207 2,372,600 23.6% Other Investments 8,110,887 7,668,152 76.4% 9,612,094 10,040,752 100.0% **Total Investments** 

<sup>(</sup>a) The significant aggregate portfolio company investments include the top five private equity investments in portfolio companies (other than investments expected to be syndicated or transferred in connection with new fundraising) based on their fair market value as of March 31, 2015. The fair value figures include the co-investment and the limited partner and/or general partner interests held by KKR in the underlying portfolio company.

### KKR ASSETS UNDER MANAGEMENT\* (UNAUDITED)

 $(Amounts\ in\ thousands)$ 

	Private Markets Segment			Public Markets Segment	Total Reportable Segments		
<b>Quarter Ended March 31, 2015</b>							
December 31, 2014	\$	61,505,800	\$	37,106,700		\$	98,612,500
New Capital Raised		1,591,100		2,247,900			3,839,000
Distributions		(2,967,000)		(1,848,600)	(c)		(4,815,600)
Net Changes in Fee Base of Certain Funds (a)		-		(238,600)			(238,600)
Change in Value		2,009,500		(278,800)			1,730,700
March 31, 2015	\$	62,139,400	\$	36,988,600	=	\$	99,128,000
Trailing Twelve Months Ended March 31, 2015							
March 31, 2014	\$	60,520,300	\$	41,757,200		\$	102,277,500
New Capital Raised		7,058,200		8,379,900			15,438,100
KFN Acquisition (b)		-		(4,511,900)			(4,511,900)
Distributions		(11,502,200)		(7,793,500)	(d)		(19,295,700)
Net Changes in Fee Base of Certain Funds (a)		-		(238,600)			(238,600)
Change in Value		6,063,100		(604,500)			5,458,600
March 31, 2015	\$	62,139,400	\$	36,988,600	_1	\$	99,128,000

# KKR FEE PAYING ASSETS UNDER MANAGEMENT\* (UNAUDITED) (Amounts in thousands)

	 Private Markets Segment	Public Markets Segment	_	Total Reportable Segments
<b>Quarter Ended March 31, 2015</b>	 _		_	 
December 31, 2014	\$ 47,262,500	\$ 35,783,900		\$ 83,046,400
New Capital Raised	1,320,500	2,193,800		3,514,300
Distributions	(961,100)	(1,586,400)	(c)	(2,547,500)
Net Changes in Fee Base of Certain Funds (a)	-	(325,200)		(325,200)
Change in Value	(460,000)	(343,500)		(803,500)
March 31, 2015	\$ 47,161,900	\$ 35,722,600	-	\$ 82,884,500
Trailing Twelve Months Ended March 31, 2015				
March 31, 2014	\$ 48,211,000	\$ 35,400,600		\$ 83,611,600
New Capital Raised	6,183,700	9,997,400		16,181,100
KFN Acquisition (b)	-	(2,684,700)		(2,684,700)
Distributions	(6,368,400)	(5,584,300)	(d)	(11,952,700)
Net Changes in Fee Base of Certain Funds (a)	-	(325,200)		(325,200)
Change in Value	(864,400)	(1,081,200)		(1,945,600)
March 31, 2015	\$ 47,161,900	\$ 35,722,600	•	\$ 82,884,500

- \* Excludes those assets managed by entities where KKR does not hold more than a 50% ownership interest.
- $(a) \quad \text{Represents the impact of certain funds entering the post-investment period.}$
- (b) Certain assets that were externally managed prior to the acquisition of KFN are now reported on the balance sheet and excluded from AUM and FPAUM.
- (c) Includes \$653.2 million of redemptions by fund investors.
- (d) Includes \$3,414.6 million of redemptions by fund investors.

#### KKR INVESTMENT VEHICLE SUMMARY (a) (UNAUDITED) As of March 31, 2015

**Investment Period** 

(Amounts in millions, except percentages)

Amount

Percentage Committed by General **Remaining Fair** Commencement Uncalled Remaining Commitment Realized End Date **Commitments** Invested Date Partner Cost Value **Private Markets Private Equity Funds** \$ 160.9 \$ European Fund IV 12/2014 12/2020 \$ 2,229.3 \$ 2,068.4 8.9% 160.9 \$ - \$ 154.8 Asian Fund II 4/2013 4/2019 5,825.0 4,157.0 1.3% 1,668.0 1,668.0 2,382.4 North America Fund XI 9/2012 9/2018 8,718.4 4,202.6 2.9% 4,515.8 205.6 4,515.8 6,006.1 China Growth Fund 11/2010 11/2016 1,010.0 444.7 46.3 547.9 1.0% 565.3 683.0 E2 Investors (Annex Fund) 8/2009 11/2013 208.1 12.3 4.6% 195.8 166.0 33.9 150.4 European Fund III 3/2008 3/2014 6.137.6 629.1 4.6% 5.508.5 3.934.4 3,694.0 4.596.6 Asian Fund 7/2007 4/2013 3.983.3 158.7 2.5% 3.824.6 4,432.7 2.296.7 3,452.2 2006 Fund 9/2006 9/2012 17,642.2 553.1 2.1% 17,089.1 15,043.2 9.270.4 15.319.2 European Fund II 11/2005 10/2008 2.1% 1,268.9 5,750.8 5,750.8 6,143.6 2,068.6 Millennium Fund 12/2002 12/2008 6,000.0 2.5% 6,000.0 11,445.6 1,284.3 2,284.5 European Fund 12/1999 12/2005 3,085.4 3.2% 3,085.4 8,736.6 40.0 **Total Private Equity Funds** 60,590.1 12,225.9 48,364.2 50,154.0 24,740.8 37,137.8 Various Various Co-Investment Vehicles 4,195.9 1,298.1 Various 2,897.8 1,434.9 2,371.5 3,059.5 **Total Private Equity** 64,786.0 13,524.0 51,262.0 51,588.9 27,112.3 40,197.3 Real Assets Energy Income and Growth Fund 9/2013 9/2018 1,974.2 1,217.7 12.8% 756.5 92.1 715.0 580.3 Natural Resources Fund Various 887.4 884.5 96.6 809.9 319.9 Various 2.9 Various Global Energy Opportunities Various Various 1,033.7 809.6 Various 224.1 27.7 218.4 149.1 9/2011 10/2014 Infrastructure Fund 1,039.8 132.5 4.8% 907.3 81.8 907.3 947.8 Infrastructure Fund II 10/2014 10/2020 2,325.6 2,275.3 5.4% 50.3 50.3 50.3 Infrastructure Co-Investments Various Various Various 1,125.0 314.8 1,125.0 1,583.1 1,125.0 Real Estate Partners Americas 5/2013 12/2016 1,330.2 728.0 16.3% 602.2 229.8 500.8 557.4 9,715.9 4,549.9 4,326.7 **Real Assets** 5,166.0 842.8 4,187.9 74,501.9 18,690.0 31,439.0 **Private Markets Total** 55,811.9 52,431.7 44,385.2 **Public Markets** Special Situations Fund 12/2012 12/2015 2,073.7 168.4 11.6% 1,905.3 73.7 1,905.3 2,214.2 12/2014 Special Situations Fund II 574.7 (b) 659.7 22.8% 85.0 85.0 85.5 3/2010 8/2015 1.022.8 223.1 799.7 269.6 669.7 797.2 Mezzanine Fund 4.4% 12/2011 12/2014 Direct Lending Fund 460.2 77.2 15.2% 383.0 127.7 355.0 357.0 433.3 Direct Lending Fund II 06/2014 06/2017 1,071.4 638.1 4.7% 433.3 460.4 Other Alternative Credit Vehicles Various Various 3,325.8 1,184.1 Various 2,141.7 1,142.6 1,483.2 1,703.6 **Public Markets Total** 8,613.6 2,865.6 5,748.0 1,613.6 4,931.5 5,617.9 \$ 61,559.9 \$ 54,045.3 \$ 36,370.5 \$ 50,003.1 **Grand Total** 83,115.5 \$ 21,555.6

<sup>(</sup>a) Reflects investment vehicles for which KKR has the ability to earn carried interest.

<sup>(</sup>b) Three years from final close.

## KKR DISTRIBUTION CALCULATION (UNAUDITED)

 $(Amounts\ in\ thousands,\ except\ unit\ and\ per\ unit\ amounts)$ 

			(	Quarter Ended		
	Ma	arch 31, 2015	De	cember 31, 2014	N	Iarch 31, 2014
Cash Revenues						
Fees	\$	300,075	\$	255,667	\$	327,623
Realized cash carry		302,425		198,597		193,550
Net realized investment income - KKR (ex-KFN)		191,477		120,618		192,892
Net realized investment income - KFN		39,865		60,926		-
Total Cash Revenues		833,842		635,808		714,065
Cash Expenses						
Cash compensation and benefits		107,027		90,556		108,915
Realized cash carry allocated to carry pool		120,970		79,439		77,420
Occupancy and related charges		14,796		14,383		14,189
Other operating expenses		60,946		61,685		52,801
Total Cash Expenses		303,739		246,063		253,325
Cash income (loss) before noncontrolling interests and local taxes		530,103		389,745		460,740
Less: local income taxes		(9,950)		(10,070)		(10,730)
Less: noncontrolling interests		(3,622)		(3,349)		(3,202)
Total Distributable Earnings		516,531		376,326		446,808
Less: estimated current corporate income taxes		(28,855)		(15,113)		(33,445)
Distributable Earnings, net of taxes		487,676		361,213		413,363
Less: Undistributed net realized investment income - KKR (ex-KFN)		(114,886)		(72,371)		(115,735)
Distributed Earnings	\$	372,790	\$	288,842	\$	297,628
Distributable Earnings, net of taxes per KKR & Co. L.P. common unit	\$	0.60	\$	0.44	\$	0.59
Distribution per KKR & Co. L.P. common unit	\$	0.46	\$	0.35	\$	0.43
Components of Distribution per KKR & Co. L.P. Common Unit						
After-tax FRE	\$	0.10	\$	0.07	\$	0.15
Realized Cash Carry	\$	0.22	\$	0.15	\$	0.17
Distributed Net Realized Investment Income - KKR (ex-KFN)	\$	0.09	\$	0.06	\$	0.11
Distributed Net Realized Investment Income - KFN	\$	0.05	\$	0.07	\$	-
Fee and yield earnings distribution per KKR & Co. L.P. common unit	\$	0.15	\$	0.18	\$	0.16
Adjusted Units Eligible For Distribution	:	813,796,584		813,647,533		696,070,615
Payout Ratio		76.4	%	80.0	<b>%</b>	72.0 %

#### **Notes to Reportable Segments (Unaudited)**

The segment key performance measures that follow are used by management in making operating and resource deployment decisions as well as assessing the overall performance of each of KKR's reportable business segments. The reportable segments for KKR's business are presented prior to giving effect to the allocation of income (loss) between KKR & Co. L.P. and KKR Holdings L.P. and as such represent the business in total . In addition, KKR's reportable segments are presented without giving effect to the consolidation of the funds that KKR manages.

KKR discloses the following financial measures in this earnings release that are calculated and presented using methodologies other than in accordance with GAAP. We believe that providing these performance measures on a supplemental basis to our GAAP results is helpful to unitholders in assessing the overall performance of KKR's businesses. These financial measures should not be considered as a substitute for similar financial measures calculated in accordance with GAAP. We caution readers that these non-GAAP financial measures may differ from the calculations of other investment managers, and as a result, may not be comparable to similar measures presented by other investment managers. Reconciliations of these non-GAAP financial measures to the most directly comparable financial measures calculated and presented in accordance with GAAP are included elsewhere within this earnings release.

Fee related earnings ("FRE") is comprised of (i) total management, monitoring and transaction fees, net, plus incentive fees, less (ii) cash compensation and benefits, occupancy and related charges and other operating expenses. This measure is used by management as an alternative measurement of the operating earnings of KKR and its business segments before carried interest and related carry pool allocations and investment income. We believe this measure is useful to unitholders as it provides additional insight into the operating profitability of our fee generating management companies and capital markets businesses. The components of FRE on a segment basis differ from the equivalent GAAP amounts on a consolidated basis as a result of: (i) the inclusion of management fees earned from consolidated funds that were eliminated in consolidation; (ii) the exclusion of fees and expenses of certain consolidated entities; (iii) the exclusion of charges relating to the amortization of intangible assets; (iv) the exclusion of charges relating to carry pool allocations; (v) the exclusion of non-cash equity-based charges and other non-cash compensation charges borne by KKR Holdings or incurred under the KKR & Co. L.P. 2010 Equity Incentive Plan ("Equity Incentive Plan"); (vi) the exclusion of certain reimbursable expenses; and (vii) the exclusion of certain non-recurring items.

Economic net income (loss) ("ENI") is a measure of profitability for KKR's reportable segments and is used by management as an alternative measurement of the operating and investment earnings of KKR and its business segments. We believe this measure is useful to unitholders as it provides additional insight into the overall profitability of KKR's businesses inclusive of carried interest and related carry pool allocations and investment income. ENI is comprised of total segment revenues less total segment expenses and certain economic interests in KKR's segments held by third parties. ENI differs from net income (loss) on a GAAP basis as a result of: (i) the inclusion of management fees earned from consolidated funds that were eliminated in consolidation; (ii) the exclusion of fees and expenses of certain consolidated entities; (iii) the exclusion of charges relating to the amortization of intangible assets; (iv) the exclusion of non-cash equity-based charges and other non-cash compensation charges borne by KKR Holdings or incurred under the Equity Incentive Plan or other securities that are exchangeable for common units of KKR & Co. L.P.; (v) the exclusion of certain non-recurring items; (vi) the exclusion of investment income (loss) relating to noncontrolling interests; and (vii) the exclusion of income taxes.

**Fee and Yield Earnings** is comprised of FRE and net interest and dividends from KKR's business segments. This measure is used by management as a measure of the cash earnings of KKR and its business segments' investment income. We believe this measure is useful to unitholders as it provides insight into the amount of KKR's cash earnings, significant portions of which tend to be more recurring than realized carried interest and net realized gains from quarter to quarter.

**Fee and Yield EBITDA** is comprised of Fee and Yield Earnings before the impact of depreciation of fixed assets and core interest expense. This is used by management as another measure of the cash earnings of KKR and its business segments investment income. We believe this measure is also useful to unitholders as it provides insight into the amount of KKR's cash earnings before the impact of interest expense, significant portions of which tend to be more recurring than realized carried interest and realized investment income from quarter to quarter.

Net realized investment income – KKR (ex-KFN) refers to net cash income from (i) realized investment gains and losses excluding certain realized investment losses to the extent unrealized losses on these investments were recognized prior to the combination with KPE on October 1, 2009, (ii) dividend income, and (iii) interest income net of interest expense in each case generated by KKR (excluding KFN). This term describes a portion of KKR's quarterly distribution and excludes net realized investment income of KFN.

Net realized investment income – KFN refers to net cash income from (i) realized investment gains and losses, (ii) dividend income and (iii) interest income net of interest expense less certain general and administrative expenses incurred in the generation of net realized investment income in each case generated by KFN. This term describes a portion of KKR's quarterly distribution.

**Investments** is a term used solely for purposes of financial presentation of a portion of KKR's balance sheet and includes majority investments in subsidiaries that operate KKR's asset management and broker-dealer businesses, including the general partner interests of KKR's investment funds.

**Total distributable earnings** is the sum of (i) FRE, (ii) carry distributions received from KKR's investment funds which have not been allocated as part of its carry pool, (iii) net realized investment income — KKR (ex-KFN) and (iv) net realized investment income — KFN; less (i) applicable local income taxes, if any, and (ii) noncontrolling interests. We believe this measure is useful to unitholders as it provides a supplemental measure to assess performance, excluding the impact of mark-to-market gains (losses), and amounts available for distribution to KKR unitholders. However, total distributable earnings is not a measure that calculates actual distributions under KKR's current distribution policy.

Assets under management ("AUM") represent the assets from which KKR is entitled to receive fees or a carried interest and general partner capital. We believe this measure is useful to unitholders as it provides additional insight into KKR's capital raising activities and the overall activity in its investment funds. KKR calculates the amount of AUM as of any date as the sum of: (i) the fair value of the investments of KKR's investment funds plus uncalled capital commitments from these funds; (ii) the fair value of investments in KKR's co-investment vehicles; (iii) the net asset value of certain of KKR's fixed income products; (iv) the value of outstanding CLOs (excluding CLOs wholly-owned by KKR); and (v) the fair value of other assets managed by KKR. AUM excludes those assets managed by entities where KKR does not hold more than a 50% ownership interest. KKR's definition of AUM is not based on any definition of AUM that may be set forth in the agreements governing the investment funds, vehicles or accounts that it manages or calculated pursuant to any regulatory definitions.

Fee paying AUM ("FPAUM") represents only those assets under management from which KKR receives management fees. We believe this measure is useful to unitholders as it provides additional insight into the capital base upon which KKR earns management fees. This relates to KKR's capital raising activities and the overall activity in its investment funds or CLOs, for only those funds or CLOs where KKR receives fees (i.e., excluding vehicles that receive only carried interest or general partner capital). FPAUM is the sum of all of the individual fee bases that are used to calculate KKR's fees and differs from AUM in the following respects: (i) assets from which KKR does not receive a fee are excluded (i.e., assets with respect to which it receives only carried interest) and (ii) certain assets, primarily in its private equity funds, are reflected based on capital commitments and invested capital as opposed to fair value because fees are not impacted by changes in the fair value of underlying investments.

**Equity invested** is the aggregate amount of equity capital that has been invested by KKR's investment funds and carry-yielding co-investment vehicles and is used as a measure of investment activity for KKR and its business segments during a given period. We believe this measure is useful to unitholders as it provides additional insight into KKR's investments among its investment funds and carry-yielding co-investment vehicles and replaces committed dollars invested. Such amounts include: (i) capital invested by fund investors and co-investors with respect to which KKR is entitled to a carried interest and (ii) capital invested by KKR's investment funds, including investments made using investment financing arrangements.

Gross dollars invested is the aggregate amount of capital that has been invested by all of KKR's Public Markets investment vehicles in our private credit non-liquid strategies and is used as a measure of investment activity for a portion of KKR's Public Markets segment in a given period. We believe this measure is useful to unitholders as it provides additional insight into KKR's investment of capital across private credit non-liquid strategies for all the investment vehicles in the Public Markets segment. Such amounts include capital invested by fund investors and co-investors with respect to which KKR's Public Markets business is entitled to a fee or carried interest.

**Syndicated capital** is generally the aggregate amount of capital in transactions originated by KKR investment funds and carry-yielding coinvestment vehicles, which has been distributed to third parties in exchange for a fee. It does not include (i) capital invested in such transactions by KKR investment funds and carry-yielding co-investment vehicles, which is instead reported in equity invested and (ii) debt capital that is arranged as part of the acquisition financing of transactions originated by KKR investment funds. Syndicated capital is used as a measure of investment activity for KKR and its business segments during a given period, and we believe that this measure is useful to unitholders as it provides additional insight into levels of syndication activity in the Capital Markets segment and across its investment platform.

**Uncalled commitments** are used as a measure of unfunded capital commitments that KKR's investment funds and carry-paying co-investment vehicles have received from partners to contribute capital to fund future investments. We believe this measure is useful to unitholders as it provides additional insight into the amount of capital that is available to KKR's investment funds to make future investments. Uncalled commitments are not reduced for investments completed using fund-level investment financing arrangements.

Adjusted units are used as a measure of the total equity ownership of KKR that is held by KKR & Co. L.P. (including equity awards issued under the Equity Incentive Plan), KKR Holdings and other holders of securities exchangeable into common units of KKR & Co. L.P. and represent the fully diluted unit count using the if-converted method. We believe this measure is useful to unitholders as it provides an indication of the total equity ownership of KKR as if all outstanding KKR Holdings units, equity awards issued under the Equity Incentive Plan and other exchangeable securities had been exchanged for common units of KKR & Co. L.P.

Core interest expense is used by management as an alternative measurement of interest expense incurred by KKR on a segment basis and excludes interest expense related to debt obligations from investment financing arrangements related to certain of KKR's investment funds, investment vehicles and principal investments and also excludes interest expense incurred by KFN. The financing arrangements excluded from core interest expense are not direct obligations of the general partners of KKR's private equity funds or its management companies, and in the case of debt obligations of KFN are non-recourse to KKR beyond the assets of KFN. On a segment basis, interest expense is included in net interest and dividends within total investment income. We believe this measure is useful to unitholders as it provides an indication of the amount of interest expense borne by KKR excluding interest expense that is allocated to KKR's investment funds, other noncontrolling interest holders and KFN. Additionally, we believe this measure is useful for analyzing KKR's ability to service its debt obligations other than the debt obligations of KFN.

**Book value** is a measure of the net assets of KKR's reportable segments and is used by management primarily in assessing the unrealized value of KKR's investment portfolio, including carried interest, as well as KKR's overall liquidity position. We believe this measure is useful to unitholders as it provides additional insight into the assets and liabilities of KKR excluding the assets and liabilities that are allocated to noncontrolling interest holders. Book value differs from KKR & Co. L.P. partners' capital on a GAAP basis primarily as a result of the exclusion of ownership interests attributable to KKR Holdings.

Cash and short-term investments represent cash and liquid short-term investments in high-grade, short-duration cash management strategies used by KKR to generate additional yield on our excess liquidity and is used by management in evaluating KKR's liquidity position. We believe this measure is useful to unitholders as it provides additional insight into KKR's available liquidity. Cash and short-term investments differ from cash and cash equivalents on a GAAP basis as a result of the inclusion of liquid short-term investments in cash and short-term investments.

**Return on equity** measures the amount of net income generated as a percentage of capital invested in KKR's business. Return on equity is calculated by dividing Economic Net Income (Loss), After Taxes on a trailing twelve-month basis by the average book value during the period.

**Cash return on equity** measures the amount of cash income generated as a percentage of capital invested in KKR's business. Cash return on equity is calculated by dividing Distributable Earnings, net of taxes on a trailing twelve-month basis by the average book value during the period.

## $\underline{\text{EXHIBIT A}}$ KKR'S PORTION OF TOTAL UNCALLED COMMITMENTS TO ITS INVESTMENT FUNDS $(Amounts\ in\ thousands)$

	Uncalled Commitments			
Private Markets				
European Fund IV	\$	184,700		
Energy Income and Growth Fund		157,200		
North America Fund XI		156,700		
Infrastructure Fund II		121,600		
Real Estate Partners Americas		118,500		
Asian Fund II		53,200		
European Fund III		52,100		
2006 Fund		23,400		
Co-Investment Vehicles		30,500		
Other Private Markets Funds		14,600		
Total Private Markets Commitments		912,500		
Public Markets				
Special Situations Vehicles		187,900		
Direct Lending Vehicles		82,500		
Mezzanine Fund		9,600		
Total Public Markets Commitments		280,000		
Total Uncalled Commitments	\$	1,192,500		

### KKR <u>EXHIBIT B</u>

## RECONCILIATION OF NET INCOME (LOSS) ATTRIBUTABLE TO KKR & CO. L.P. PER COMMON UNIT - BASIC (GAAP BASIS) TO ENI AFTER TAXES PER ADJUSTED UNIT (UNAUDITED)

(Amounts in thousands, except common unit and per common unit amounts)

	Quarter Ended					
	March 31, 2015 December 31, 2014 M			March	March 31, 2014	
Net income (loss) attributable to KKR & Co. L.P. per common unit - Basic	\$	0.62	\$	0.00	\$	0.72
Weighted Average Common Units Outstanding - Basic	434,874,820		431,432,521		293,490,461	
Net income (loss) attributable to KKR & Co. L.P.	2	270,507		(583)		210,041
Plus: Net income (loss) attributable to noncontrolling interests held by KKR Holdings L.P.	3	239,008		(3,365)		300,814
Plus: Non-cash equity-based charges	•	76,550		55,968		77,528
Plus: Amortization of intangibles and other, net		(2,790)		28,048		20,169
Plus: Income taxes		16,138		6,524		21,702
Economic net income (loss)		599,413		86,592		630,254
Less: Provision for income taxes	21,235			3,951		36,581
Less: Equity-based charges associated with the KKR & Co. L.P. 2010 equity incentive plan		52,265		36,607		39,353
Economic net income (loss) after taxes		525,913		46,034		554,320
Weighted Average Adjusted Units	848,0	061,661	838	3,067,975	724	,579,220
Economic net income (loss) after taxes per adjusted unit	\$	0.62	\$	0.05	\$	0.77

### EXHIBIT B (CONTINUED)

# RECONCILIATION OF NET INCOME (LOSS) ATTRIBUTABLE TO KKR & CO. L.P. (GAAP BASIS) TO ECONOMIC NET INCOME (LOSS), FEE RELATED EARNINGS, FEE AND YIELD EARNINGS, FEE AND YIELD EBITDA, TOTAL DISTRIBUTABLE EARNINGS, AND TOTAL EBITDA (UNAUDITED)

	Quarter Ended					
	March 31, 2015		December 31, 2014		March 31, 2014	
Net income (loss) attributable to KKR & Co. L.P.	\$	270,507	\$	(583)	\$	210,041
Plus: Net income (loss) attributable to noncontrolling		220,000		(2.265)		200.014
interests held by KKR Holdings L.P.		239,008		(3,365) 55,968		300,814
Plus: Non-cash equity-based charges Plus: Amortization of intangibles and other, net		76,550 (2,790)		28,048		77,528 20,169
Plus: Income taxes		16,138		6,524		20,109
Economic net income (loss)		599,413		<b>86,592</b> 3,349		630,254
Plus: Income attributable to segment noncontrolling interests  Less: Total investment income (loss)		3,622 220,621		(142,872)		3,202 278,651
Less: Net carried interest		265,108		143,770		203,087
Fee related earnings		117,306		89,043		151,718
Plus: Net interest and dividends		50,675		119,325		151,/18
Fee and yield earnings		167,981		208,368		162,882
Plus: Depreciation and amortization		3,881		3,830		4,035
Plus: Core interest expense		25,332		27,050		18,400
Fee and yield EBITDA		197,194		239,248		185,317
Less: Depreciation and amortization		3,881		3,830		4,035
Less: Core interest expense		25,332		27,050		18,400
Less: Net interest and dividends		50,675		119,325		11,164
Plus: Realized cash carry, net of realized cash carry allocated to carry pool		181,455		119,158		116,130
Plus: Net realized investment income - KKR (ex-KFN)		191,477		120,618		192,892
Plus: Net realized investment income - KFN		39,865		60,926		
Less: Local income taxes and noncontrolling interests		13,572		13,419		13,932
Total distributable earnings		516,531		376,326		446,808
Plus: Depreciation and amortization		3,881		3,830		4,035
Plus: Core interest expense		25,332		27,050		18,400
Plus: Local income taxes and noncontrolling interests		13,572		13,419		13,932
Total EBITDA	\$	559,316	\$	420,625	\$	483,175

#### KKR EXHIBIT B (CONTINUED)

## RECONCILIATION OF KKR & CO. L.P. PARTNERS' CAPITAL (GAAP BASIS) TO BOOK VALUE AND BOOK VALUE PER ADJUSTED UNIT (UNAUDITED)

(Amounts in thousands, except common unit and per common unit amounts)

	As of March 31, 2015		As of December 31, 2014		
KKR & Co. L.P. partners' capital  Noncontrolling interests held by KKR Holdings L.P.  Equity impact of KKR Management Holdings Corp. and other	\$	<b>5,601,366</b> 4,719,963 65,731	\$	<b>5,382,691</b> 4,661,679 73,855	
Book value Adjusted units Book value per adjusted unit	\$	10,387,060 852,445,671 12.19	\$	10,118,225 838,020,974 12.07	

## RECONCILIATION OF CASH AND CASH EQUIVALENTS (GAAP BASIS) TO CASH AND SHORT-TERM INVESTMENTS (UNAUDITED)

	March 31, 2015		As 01 December 31, 2014		
Cash and cash equivalents	\$	1,306,975	\$	918,080	
Liquid short-term investments		146,941		203,305	
Cash and short-term investments	\$	1,453,916	\$	1,121,385	

#### KKR EXHIBIT C

## RECONCILIATION OF WEIGHTED AVERAGE GAAP COMMON UNITS OUTSTANDING - BASIC TO WEIGHTED AVERAGE ADJUSTED UNITS (UNAUDITED)

The following table provides a reconciliation of KKR's Weighted Average GAAP Common Units Outstanding to Weighted Average Adjusted Units.

		Quarter Ended				
	March 31, 2015	December 31, 2014	March 31, 2014			
Weighted Average GAAP Common Units Outstanding - Basic	434,874,820	431,432,521	293,490,461			
Adjustments:						
Weighted Average Unvested Common Units and Other Securities (a)	37,350,524	27,550,338	31,613,768			
Weighted Average GAAP Common Units Outstanding - Diluted	472,225,344	458,982,859	325,104,229			
Adjustments:						
Weighted Average KKR Holdings Units (b)	375,836,317	379,085,116	399,474,991			
Weighted Average Adjusted Units	848,061,661	838,067,975	724,579,220			

## RECONCILIATION OF GAAP COMMON UNITS OUTSTANDING - BASIC TO ADJUSTED UNITS AND ADJUSTED UNITS ELIGIBLE FOR DISTRIBUTION (UNAUDITED)

The following table provides a reconciliation of KKR's GAAP Common Units Outstanding to Adjusted Units and Adjusted Units Eligible for Distribution.

	As of	As of
	March 31, 2015	<b>December 31, 2014</b>
GAAP Common Units Outstanding - Basic	438,054,363	433,330,540
Unvested Common Units and Other Securities (a)	41,729,331	27,493,685
GAAP Common Units Outstanding - Diluted	479,783,694	460,824,225
Adjustments:		
KKR Holdings Units (b)	372,661,977	377,196,749
Adjusted Units	852,445,671	838,020,974
Adjustments:		
Unvested Common Units and Unvested Other Securities (a)	(38,649,087)	(24,373,441)
Adjusted Units Eligible For Distribution	813,796,584	813,647,533

- (a) Represents equity awards granted under the KKR & Co. L.P. 2010 Equity Incentive Plan and other securities that are exchangeable into KKR & Co. L.P. common units. The issuance of common units of KKR & Co. L.P. pursuant to such equity awards or other securities dilutes KKR common unitholders and KKR Holdings pro rata in accordance with their respective percentage interests in the KKR business.
- (b) Common units that may be issued by KKR & Co. L.P. upon exchange of units in KKR Holdings L.P. for KKR common units.

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