

## KKR & CO. INC.

### FORM 8-K (Current report filing)

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Industry Investment Management & Fund Operators

Sector Financials

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# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549

### FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): October 27, 2015

### KKR & CO. L.P. KKR FINANCIAL HOLDINGS LLC

(Exact name of registrant as specified in its charter)

**Delaware**(State or other jurisdiction of incorporation)

001-34820 001-33437 (Commission File Number)

11-3801844 (IRS Employer Identification No.)

26-0426107

9 West 57th Street, Suite 4200, New York, NY 555 California Street, 50th Floor, San Francisco, CA

(Address of Principal Executive Offices)

10019 94104 (Zip Code)

(212) 750-8300 (415) 315-3620

(Registrant's telephone number, including area code)

#### NOT APPLICABLE

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:	
☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)	
☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)	
□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))	
☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))	

#### Item 2.02 Results of Operations and Financial Condition.

On October 27, 2015, KKR & Co. L.P. ("KKR") issued a press release announcing its financial results for the quarter ended September 30, 2015. While the release may contain certain information regarding KKR Financial Holdings LLC ("KFN"), KFN will be separately reporting its financial results for the quarter ended September 30, 2015 in its quarterly report on Form 10-Q.

The press release is furnished as Exhibit 99.1 to this Report.

As provided in General Instruction B.2 of Form 8-K, the information in this Item 2.02 and the exhibit furnished by this Form 8-K shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall they be deemed to be incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such a filing.

#### Item 8.01 Other Events.

On October 27, 2015, KKR announced a change to its distribution policy effective beginning with the distribution anticipated to be declared in early 2016 with respect to the quarter ending December 31, 2015. Under the new distribution policy, KKR intends to make equal quarterly distributions to holders of its common units in an amount of \$0.16 per common unit per quarter. The declaration and payment of any distributions are subject to the discretion of the board of directors of the general partner of KKR and the terms of its limited partnership agreement. There can be no assurance that distributions will be made as intended or at all, that unitholders will receive sufficient distributions to satisfy payment of their tax liabilities as limited partners of KKR or that any particular distribution policy will be maintained.

Separately, on October 27, 2015, KKR announced the authorization of a program providing for the repurchase by KKR of up to \$500 million in the aggregate of its outstanding common units. Under this unit repurchase program, units may be repurchased from time to time in open market transactions, in privately negotiated transactions or otherwise. The timing, manner, price and amount of any unit repurchases will be determined by KKR in its discretion and will depend on a variety of factors, including legal requirements, price and economic and market conditions. KKR expects that the program, which has no expiration date, will be in effect until the maximum approved dollar amount has been used to repurchase common units. The program does not require KKR to repurchase any specific number of common units, and the program may be suspended, extended, modified or discontinued at any time.

This Current Report on Form 8-K contains forward-looking statements, including with respect to declaration and payment of distributions on common units of KKR and the timing, manner and volume of repurchases of common units pursuant to a repurchase program. The forward-looking statements are based on KKR's current beliefs, assumptions and expectations, which can change as a result of many possible events or factors, not all of which are known to KKR or are within its control. The following factors, among others, could cause actual results to vary from the forward-looking statements: the general volatility of the capital markets; failure to realize the benefits of or changes in KKR's business strategies including the ability to realize the anticipated synergies from acquisitions or strategic partnerships; availability, terms and deployment of capital; availability of qualified personnel and expense of recruiting and retaining such personnel; changes in the asset management industry, interest rates or the general economy; underperformance of KKR's investments and decreased ability to raise funds; and the degree and nature of KKR's competition. All forward looking statements speak only as of the date of this Current Report on Form 8-K. KKR does not undertake any obligation to update any forward-looking statements to reflect circumstances or events that occur after the date of this Current Report on Form 8-K, except to the extent required by law. In addition, KKR's business strategy is focused on the long term and financial results are subject to significant volatility. Additional information about factors affecting KKR is available in KKR & Co. L.P.'s Annual Report on Form 10-K for the fiscal year ended December 31, 2014, filed with the SEC on February 27, 2015, quarterly reports on Form 10-Q for subsequent quarters and other filings with the SEC, which are available at www.sec.gov.

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

Exhibit No. Description

Exhibit 99.1 Press release of KKR & Co. L.P., dated October 27, 2015, announcing its results for the quarter ended September 30, 2015 (This exhibit is

furnished and not filed)

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, each of the registrants has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

KKR & CO. L.P.

By: KKR Management LLC, its general partner

By: /s/ William J. Janetschek Name: William J. Janetschek Title: Chief Financial Officer

KKR FINANCIAL HOLDINGS LLC

By: <u>/s/ Thomas N. Murphy</u> Name: Thomas N. Murphy Title: Chief Financial Officer

Date: October 27, 2015

#### EXHIBIT INDEX

<u>Exhibit No.</u>	Description			

Exhibit 99.1 Press release of KKR & Co. L.P., dated October 27, 2015, announcing its results for the quarter ended September 30, 2015 (This exhibit is furnished and not filed)

#### KKR & Co. L.P. Announces Third Quarter 2015 Results

#### KKR adopts a \$500 million unit repurchase program

KKR to change distribution policy to fixed \$0.16 per common unit per quarter beginning with the fourth quarter of 2015

GAAP net income (loss) attributable to KKR & Co. L.P. was \$(190.6) million and \$456.2 million for the quarter and nine months ended September 30, 2015, respectively, down from \$89.9 million and \$478.2 million in the comparable periods of 2014.

Total distributable earnings was \$349.1 million and \$1,357.1 million for the quarter and nine months ended September 30, 2015, respectively, down from \$504.8 million and \$1,652.6 million in the comparable periods of 2014.

Distribution per common unit was \$0.35 and \$1.23 for the quarter and nine months ended September 30, 2015, respectively, down from \$0.45 and \$1.55 in the comparable periods of 2014.

Economic net income (loss) ("ENI") was \$(286.0) million and \$1,153.3 million for the quarter and nine months ended September 30, 2015, respectively, down from \$508.7 million and \$1,640.6 million in the comparable periods of 2014.

ENI after taxes per adjusted unit was \$(0.37) and \$1.13 for the quarter and nine months ended September 30, 2015, respectively, down from \$0.50 and \$1.81 in the comparable periods of 2014.

Book value was \$10.2 billion on a total reportable segment basis as of September 30, 2015 or \$12.01 per adjusted unit.

Return on equity and cash return on equity were 9.6% and 15.8%, respectively on a trailing twelve month basis.

Assets under management ("AUM") and fee paying assets under management ("FPAUM") totaled \$98.7 billion and \$82.9 billion, respectively, as of September 30, 2015.

NEW YORK--(BUSINESS WIRE)--October 27, 2015-- KKR & Co. L.P. (NYSE:KKR) today reported its third quarter 2015 results.

KKR has adopted a repurchase program for up to \$500 million in the aggregate of its outstanding common units. Under this program, units may be repurchased from time to time in open market transactions, in privately negotiated transactions or otherwise.

In addition, KKR has amended its distribution policy effective beginning with the distribution anticipated to be declared in early 2016 with respect to the quarter ending December 31, 2015. Under the new distribution policy, KKR intends to make equal quarterly distributions to holders of its common units in an amount of \$0.16 per common unit per quarter. The distribution declared for the quarter ended September 30, 2015 was calculated under the prior distribution policy.

On September 9, 2015, KKR announced a long-term strategic partnership with Marshall Wace LLP and its affiliates. Under the terms of the agreement and subject to customary closing conditions, KKR will acquire at closing a 24.9% interest in Marshall Wace through a combination of cash and common units. In addition, KKR and Marshall Wace have the option to grow KKR's ownership interest over time to 39.9%.

"Our announcements today, including the introductions of a fixed distribution per quarter and a share buyback program, reflect important changes to our capital management strategy," said Henry R. Kravis and George R. Roberts, Co-Chairmen and Co-Chief Executive Officers of KKR. "Our strong balance sheet, with approximately \$14 billion in assets, allows us to support a meaningful fixed quarterly distribution. We will use incremental retained capital to invest behind our ideas and buy back our units. Over time, we think the market will value what we do with our balance sheet, including repurchasing our own units, more than the variable distributions we have been paying. These changes, coupled with continued investment performance, will allow us to create significant long-term equity value for our unitholders."

Note: Certain financial measures, including total distributable earnings, FRE, ENI, ENI after taxes, fee and yield earnings, book value, cash and short-term investments and adjusted units, are not presented in accordance with accounting principles generally accepted in the United States of America ("GAAP"). See Exhibits B and C for a reconciliation of such measures to financial results prepared in accordance with GAAP.

#### **GAAP RESULTS**

GAAP net income (loss) for the quarter and nine months ended September 30, 2015, included net income (loss) attributable to KKR & Co. L.P. of \$(190.6) million and \$456.2 million, respectively, and net income (loss) attributable to KKR & Co. L.P. per common unit of \$(0.42) and \$0.95, respectively, on a diluted basis. For the quarter and nine months ended September 30, 2014, net income (loss) attributable to KKR & Co. L.P. was \$89.9 million and \$478.2 million, respectively, and net income (loss) attributable to KKR & Co. L.P. per common unit was \$0.20 and \$1.21, respectively, on a diluted basis. The decrease in both comparable periods was primarily due to a decrease in investment income and to a lesser extent a decrease in transaction fees.

#### **SEGMENT RESULTS**

### KEY METRICS (UNAUDITED) (Amounts in millions, except per adjusted unit amounts)

	Quarter Ended Nine Months Ended									
	Septer	nber 30, 2015	Septer	mber 30, 2014	% Change	Septe	mber 30, 2015	Septer	mber 30, 2014	% Change
Total Distributable Earnings										
Fees	\$	246	\$	309		\$	817	\$	891	
Realized Cash Carry	Ψ	265	Ψ	246		4	820	Ψ.	995	
Net Realized Investment Income		110		245			593		720	
Total Cash Revenues	\$	621	\$	800	(22)%	\$	2,230	\$	2,606	(14)%
Total Cash Expenses and Other		272		295	` /		873		953	,
Total Distributable Earnings	\$	349	\$	505	(31)%	\$	1,357	\$	1,653	(18)%
Less: Estimated Current Corporate Income Taxes		(18)		(30)	, ,		(73)		(82)	
Distributable Earnings, net of taxes	\$	331	\$	475	(30)%	\$	1,284	\$	1,571	(18)%
Distributable Earnings, net of taxes per KKR & Co. L.P. common unit	\$	0.40	\$	0.59	(32)%	\$	1.57	\$	2.03	(23)%
Distribution per KKR & Co. L.P. common unit	\$	0.35	\$	0.45	(22)%	\$	1.23	\$	1.55	(21)%
Payout ratio		88%		76%			79%		76%	
Economic Net Income										
Management, Monitoring and Transaction Fees, Net	\$	245	\$	301		\$	805	\$	854	
Performance Income		(162)		310			884		1,096	
Investment Income		(274)		207			330	-	648	
Total Segment Revenues	\$	(191)	\$	818	(123)%	\$	2,019	\$	2,598	(22)%
Total Segment Expenses and Other		124		399			1,061		1,170	
Economic Net Income, After-Taxes	\$	(315)	\$	419	(175)%	\$	958	\$	1,428	(33)%
Economic Net Income, After-Taxes per Adjusted Unit	\$	(0.37)	\$	0.50	(174)%	\$	1.13	\$	1.81	(38)%
Fee and Yield Earnings	\$	139	\$	208	(33)%	\$	487	\$	525	(7)%
<u>Other</u>										
Book Value per Adjusted Unit	\$	12.01	\$	12.51	(4)%					
		Last Twelve N								
	Septer	nber 30, 2015	Septer							
Return on Equity		9.6%		24.7%						
Cash Return on Equity		15.8%		23.3%						

#### **Private Markets**

AUM was \$60.8 billion as of September 30, 2015, a decrease of \$2.3 billion, compared to AUM of \$63.1 billion as of June 30, 2015. The decrease was primarily attributable to distributions to limited partners of our private equity funds arising from realizations and to a lesser extent, a decline in the fair value of our private equity portfolio. For the three months ended September 30, 2015, the fair value of our private equity portfolio decreased 1.4%. These decreases were offset by new capital raised primarily in European Fund IV and Global Infrastructure Investors II.

FPAUM was \$46.2 billion as of September 30, 2015, a decrease of \$0.6 billion, compared to FPAUM of \$46.8 billion as of June 30, 2015. The decrease was primarily attributable to distributions to limited partners of our private equity funds arising from realizations which were partially offset by new capital raised in European Fund IV and Global Infrastructure Investors II.

Total segment revenues were \$(74.6) million for the quarter ended September 30, 2015, a decrease of \$706.2 million, compared to total segment revenues of \$631.6 million for the quarter ended September 30, 2014. The decrease was principally attributable to net carried interest losses reflecting a decline in the value of our private equity portfolio and to a lesser extent, net investment losses reflecting overall decreases in the value of our energy and private equity portfolios.

Total segment revenues were \$1,798.3 million for the nine months ended September 30, 2015, a decrease of \$206.8 million, compared to total segment revenues of \$2,005.1 million for the nine months ended September 30, 2014. The decrease was largely attributable to (i) a lower level of net carried interest primarily reflecting a lower level of investment gains at carry earning funds during the current period and (ii) a lower level of investment income primarily relating to investment losses in our energy portfolio during the nine months ended September 30, 2015. For the nine months ended September 30, 2015, the fair value of our private equity portfolio increased 10.5%.

ENI was \$(133.7) million for the quarter ended September 30, 2015, a decrease of \$532.7 million, compared to ENI of \$399.0 million for the quarter ended September 30, 2014. The decrease was primarily attributable to lower total segment revenues as described above partially offset by lower allocations to the carry pool resulting from the lower levels of net carried interest.

#### **Public Markets**

AUM was \$37.9 billion as of September 30, 2015, a decrease of \$0.5 billion, compared to AUM of \$38.4 billion as of June 30, 2015. FPAUM was \$36.7 billion as of September 30, 2015, a decrease of \$0.3 billion, compared to FPAUM of \$37.0 billion as of June 30, 2015. For both AUM and FPAUM, the decreases were primarily attributable to distributions and redemptions across multiple strategies, offset by new capital either raised or invested, primarily in Special Situations Fund II and our CLOs.

Total segment revenues were \$(163.6) million for the quarter ended September 30, 2015, a decrease of \$257.2 million, compared to total segment revenues of \$93.6 million for the quarter ended September 30, 2014. The decrease in revenues was principally attributable to (i) net investment losses in the third quarter of 2015 across multiple strategies, primarily in our Special Situations platform and our domestic CLOs, and (ii) net carried interest losses in the third quarter of 2015 primarily reflecting overall decreases in the value of our carry paying vehicles, the most significant of which was our Special Situations Fund.

Total segment revenues were \$74.6 million for the nine months ended September 30, 2015, a decrease of \$321.8 million, compared to total segment revenues of \$396.4 million for the nine months ended September 30, 2014. The decrease was principally attributable to (i) net investment losses for the nine months ended September 30, 2015 due primarily to net unrealized losses in our CLOs and certain other Public Markets related investments and (ii) lower performance income for the period. These decreases were partially offset by an increase in net interest and dividends relating primarily to the yielding assets of KFN, which was acquired on April 30, 2014 but was not contributing to our investment income for the first four months of 2014.

ENI was \$(183.3) million for the quarter ended September 30, 2015, a decrease of \$231.4 million, compared to ENI of \$48.1 million for the quarter ended September 30, 2014. The decrease was principally attributable to the decrease in total segment revenues as described above.

ENI was \$(43.9) million for the nine months ended September 30, 2015, a decrease of \$295.4 million, compared to ENI of \$251.5 million for the nine months ended September 30, 2014. The decrease was principally attributable to the decrease in total segment revenues as described above.

#### **Capital Markets**

Total segment revenues were \$46.4 million for the quarter ended September 30, 2015, a decrease of \$47.0 million, compared to total segment revenues of \$93.4 million for the quarter ended September 30, 2014. The decrease in revenues primarily reflects a lower level of overall capital markets transaction activity for the quarter ended September 30, 2015.

Total segment revenues were \$145.5 million for the nine months ended September 30, 2015, a decrease of \$51.0 million, compared to total segment revenues of \$196.5 million for the nine months ended September 30, 2014. The decrease in revenues primarily reflects a lower level of overall capital markets transaction activity for the nine months ended September 30, 2015.

ENI was \$30.9 million for the quarter ended September 30, 2015, a decrease of \$30.7 million, compared to ENI of \$61.6 million for the quarter ended September 30, 2014. The decrease primarily reflects the decrease in total segment revenues as described above.

ENI was \$96.2 million for the nine months ended September 30, 2015, a decrease of \$32.3 million, compared to ENI of \$128.5 million for the nine months ended September 30, 2014. The decrease primarily reflects the decrease in total segment revenues as described above.

#### **CAPITAL AND LIQUIDITY**

As of September 30, 2015, KKR had \$2.1 billion of cash and short-term investments and \$3.0 billion of outstanding debt and preferred share obligations on a total reportable segment basis. This includes KFN's debt obligations of \$657.3 million and KFN's 7.375% Series A LLC preferred shares of \$373.8 million, which are non-recourse to KKR beyond the assets of KFN. As of September 30, 2015, KKR had a \$1.0 billion revolving credit facility, which was undrawn. In addition, KKR has a \$500.0 million revolving credit facility for use in its capital markets business, which was undrawn as of September 30, 2015.

As of September 30, 2015, KKR's portion of total uncalled commitments to its investment funds was \$1.3 billion. See Exhibit A for details.

#### **DISTRIBUTION**

A distribution of \$0.35 per common unit has been declared, comprised of (i) \$0.08 per common unit from after-tax FRE, (ii) \$0.19 per common unit from realized cash carry, (iii) \$0.03 per common unit from KKR's net realized investment income and (iv) \$0.05 per common unit from KFN's net realized investment income. The distribution will be paid on November 24, 2015 to unitholders of record as of the close of business on November 6, 2015. This distribution was calculated under KKR's prior distribution policy.

The declaration and payment of any distributions including distributions made under KKR's new policy are subject to the discretion of the board of directors of the general partner of KKR, and the terms of its limited partnership agreement. There can be no assurance that distributions will be made as intended or at all, that unitholders will receive sufficient distributions to satisfy payment of their tax liabilities as limited partners of KKR or that any particular distribution policy will be maintained.

#### **SUPPLEMENTAL INFORMATION**

A slide presentation containing supplemental commentary about the Company's financial results for the fiscal quarter ended September 30, 2015 may be accessed through the KKR Investor Relations section of the KKR website at <a href="http://ir.kkr.com/kkr\_ir/kkr\_events.cfm">http://ir.kkr.com/kkr\_ir/kkr\_events.cfm</a>. The presentation will be referenced on the conference call discussed below.

#### **CONFERENCE CALL**

A conference call to discuss KKR's financial results will be held on Tuesday, October 27, 2015 at 5:00 p.m. EDT. The conference call may be accessed by dialing (877) 303-2917 (U.S. callers) or +1 (253) 237-1135 (non-U.S. callers); a pass code is not required. Additionally, the conference call will be broadcast live over the Internet and may be accessed through the Investor Center section of KKR's website at <a href="http://ir.kkr.com/kkr\_ir/kkr\_events.cfm">http://ir.kkr.com/kkr\_ir/kkr\_events.cfm</a>. A replay of the live broadcast will be available on KKR's website or by dialing (855) 859-2056 (U.S. callers) or +1 (404) 537-3406 (non-U.S. callers), pass code 33603948, beginning approximately two hours after the broadcast.

From time to time, KKR may use its website as a channel of distribution of material company information. Financial and other important information regarding KKR is routinely posted and accessible on the Investor Center for KKR & Co. L.P. at <a href="http://ir.kkr.com/kkr\_ir/kkr\_events.cfm">http://ir.kkr.com/kkr\_ir/kkr\_events.cfm</a>. In addition, you may automatically receive email alerts and other information about KKR by enrolling your email address at the "Email Alerts" area of the Investor Center on the website.

#### ABOUT KKR

KKR is a leading global investment firm that manages investments across multiple asset classes including private equity, energy, infrastructure, real estate, credit and hedge funds. KKR aims to generate attractive investment returns by following a patient and disciplined investment approach, employing world-class people, and driving growth and value creation at the asset level. KKR invests its own capital alongside its partners' capital and brings opportunities to others through its capital markets business. References to KKR's investments may include the activities of its sponsored funds. For additional information about KKR & Co. L.P. (NYSE: KKR), please visit KKR's website at <a href="https://www.kkr.com">www.kkr.com</a> and on Twitter @KKR\_Co.

#### FORWARD-LOOKING STATEMENTS

This release contains certain forward-looking statements, including the statements with respect to the strategic partnership with Marshall Wace LLP, the declaration and payment of distributions on common units of KKR and the timing, manner and volume of repurchases of common units pursuant to a repurchase program. Forward-looking statements relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. The forward-looking statements are based on KKR's beliefs, assumptions and expectations, taking into account all information currently available to it. These beliefs, assumptions and expectations can change as a result of many possible events or factors, not all of which are known to KKR or are within its control. If a change occurs, KKR's business, financial condition, liquidity and results of operations, including but not limited to AUM, FPAUM, FRE, total distributable earnings, ENI, ENI after taxes, fee and yield earnings, fee and yield EBITDA, equity invested and syndicated capital, uncalled commitments, core interest expense, cash and short-term investments, net realized investment income and book value, may vary materially from those expressed in the forward-looking statements. The following factors, among others, could cause actual results to vary from the forward-looking statements: the general volatility of the capital markets; failure to realize the benefits of or changes in KKR's business strategies including the ability to realize the anticipated synergies from acquisitions or strategic partnerships; availability, terms and deployment of capital; availability of qualified personnel and expense of recruiting and retaining such personnel; changes in the asset management industry, interest rates or the general economy; underperformance of KKR's investments and decreased ability to raise funds; and the degree and nature of KKR's competition. All forward looking statements speak only as of the date hereof. KKR does not undertake any obligation to update any forward-looking statements to reflect circumstances or events that occur after the date on which such statements were made except as required by law. In addition, KKR's business strategy is focused on the long term and financial results are subject to significant volatility. Additional information about factors affecting KKR is available in KKR & Co. L.P.'s Annual Report on Form 10-K for the fiscal year ended December 31, 2014, filed with the SEC on February 27, 2015, quarterly reports on Form 10-Q for subsequent quarters and other filings with the SEC, which are available at www.sec.gov.

### $\label{eq:KKR} KKR$ CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (GAAP BASIS - UNAUDITED)

(Amounts in thousands, except common unit and per common unit amounts)

	-	Quarte	r Ende	d		Nine Mon	ths En	ded
	Septe	ember 30, 2015	Sept	ember 30, 2014	Sept	ember 30, 2015	Sep	tember 30, 2014
Revenues	' <u>-</u>							
Fees and Other	\$	188,626	\$	344,768	\$	735,845	\$	897,064
Expenses								
Compensation and Benefits		96,959		320,423		873,649		1,010,191
Occupancy and Related Charges		16,484		15,501		48,388		46,968
General, Administrative and Other		163,477		168,486		424,093		505,747
Total Expenses		276,920		504,410		1,346,130		1,562,906
Investment Income (Loss)	·	_		_				_
Net Gains (Losses) from Investment Activities		(1,555,681)		298,259		3,474,748		4,242,289
Dividend Income		270,759		599,020		710,130		968,626
Interest Income		299,485		260,292		898,628		638,124
Interest Expense		(151,554)		(96,618)		(402,944)		(197,346)
Total Investment Income (Loss)		(1,136,991)		1,060,953		4,680,562		5,651,693
Income (Loss) Before Taxes		(1,225,285)		901,311		4,070,277		4,985,851
Income Tax (Benefit)		(7,390)		29,267		39,295		57,145
Net Income (Loss)		(1,217,895)		872,044		4,030,982		4,928,706
Net Income (Loss) Attributable to								
Redeemable Noncontrolling Interests Net Income (Loss) Attributable to		(12,925)		(2,462)		(11,883)		1,366
Noncontrolling Interests and Appropriated Capital		(1,014,382)		784,568		3,586,640		4,449,146
Net Income (Loss) Attributable to KKR & Co. L.P.	\$	(190,588)	\$	89,938	\$	456,225	\$	478,194
Note that the state of the stat								
Net Income (Loss) Attributable to KKR & Co. L.P. Per Common Unit	•	(0.40)	•	0.21	Φ.	1.02	•	1.21
Basic	\$ \$	(0.42)	\$	0.21 0.20	\$ \$	1.03 0.95	\$ \$	1.31
Diluted (a)	2	(0.42)	\$	0.20	Þ	0.95	<b>3</b>	1.21
Weighted Average Common Units Outstanding		452 165 607		410.061.455		444 675 150		264 127 056
Basic Diluted (a)		452,165,697 452,165,697		419,961,455 452,019,742		444,675,159 480,338,335		364,127,956 396,232,828

<sup>(</sup>a) KKR Holdings L.P. units have been excluded from the calculation of diluted earnings per common unit since the exchange of these units would not dilute KKR's respective ownership interests in the KKR Group Partnerships. For the three months ended September 30, 2015, unvested common units and other securities are excluded from the calculation of diluted earnings per common unit because inclusion of such unvested common units and other securities would be anti-dilutive (decrease the loss per common unit).

## KKR STATEMENTS OF OPERATIONS AND OTHER SELECTED FINANCIAL INFORMATION TOTAL REPORTABLE SEGMENTS (UNAUDITED)

(Amounts in thousands, except unit and per unit amounts)

	Quarter Ended Nine Mont					nths Ended				
	Sept	tember 30, 2015	J	une 30, 2015	Sep	otember 30, 2014	Sep	tember 30, 2015	Sep	tember 30, 2014
Segment Revenues	<u></u>									
Management, Monitoring and Transaction Fees, Net										
Management Fees	\$	181,780	\$	181,401	\$	173,912	\$	536,961	\$	547,979
Monitoring Fees		24,964		47,713		30,449		170,515		96,422
Transaction Fees		61,437		92,951		158,564		257,674		406,385
Fee Credits		(23,293)		(56,458)		(61,811)		(160,245)		(196,309)
Total Management, Monitoring and Transaction Fees, Net		244,888		265,607		301,114		804,905		854,477
Performance Income										
Realized Carried Interest		265,291		252,227		246,026		819,943		995,064
Incentive Fees		880		5,893		8,009		12,438		36,506
Unrealized Carried Interest		(428,493)		340,366		56,192		51,157		64,013
Total Performance Income		(162,322)		598,486		310,227		883,538		1,095,583
Investment Income (Loss)	<u></u>			_		_				
Net Realized Gains (Losses)		61,439		176,260		162,795		418,366		566,184
Net Unrealized Gains (Losses)		(384,460)		131,984		(37,833)		(263,197)		(72,009)
Total Realized and Unrealized	<u></u>	(323,021)		308,244		124,962		155,169		494,175
Net Interest and Dividends		48,637		75,406		82,254		174,718		153,850
Total Investment Income (Loss)		(274,384)		383,650		207,216		329,887		648,025
Total Segment Revenues		(191,818)		1,247,743		818,557		2,018,330		2,598,085
Segment Expenses		( 1 ) 1	_					,- ,,		,,
Compensation and Benefits										
Cash Compensation and Benefits		88,033		98,871		108,790		293,931		309,149
Realized Allocation to Carry Pool		106,116		100,891		98,411		327,977		398,026
Unrealized Allocation to Carry Pool		(170,621)		136,566		22,696		21,576		27,951
Total Compensation and Benefits		23,528	_	336,328		229,897		643,484		735,126
Occupancy and Related Charges		15,720		15,475		14,458		45,991		43,404
Other Operating Expenses		52,081		51,613		60,272		164,640		167,384
Total Segment Expenses		91,329	_	403,416		304,627		854,115		945,914
Income (Loss) attributable to noncontrolling interests		2,902		4,383		5,189		10,907		11,597
Economic Net Income (Loss) (a)	\$	(286,049)	•	839,944	\$	508,741	\$	1,153,308	\$	1,640,574
Provision for Income Tax (Benefit)	Ψ	(19,505)	Ψ	44,836	•	47,361	Ψ	46,566	Ψ	90,272
Equity-based Charges		48,252		48,453		42,090		148,970		122,320
Economic Net Income (Loss), After Taxes (b)	\$	(314,796)	\$	746,655	\$	419,290	\$	957,772	\$	1,427,982
		(0.2 <b>=</b> )		0.00	_	0.50		4.40	_	1.01
Economic Net Income (Loss), After Taxes Per Adjusted Unit	\$	(0.37)		0.88	\$	0.50	\$	1.13	\$	1.81
Weighted Average Adjusted Units (Fully Diluted Basis) (a)		851,704,303		852,128,762		835,957,683		850,644,918		787,502,790
A 4 XY 1 NK	•	00 700 500	Φ.	101 560 600	Φ.	06.140.000	Φ.	00.700.500	Φ.	06 140 000
Assets Under Management	\$	98,708,500		101,569,600	\$	96,149,900	\$	98,708,500	\$	96,149,900
Fee Paying Assets Under Management	\$	82,889,000	\$	83,732,800	\$	81,356,700	\$	82,889,000	\$	81,356,700
Equity Invested and Syndicated Capital	\$	1,462,900	\$	2,011,100	\$	4,751,400	\$	6,419,400	\$	10,474,200
Uncalled Commitments	\$	26,892,300	\$	25,906,300	\$	17,555,400	\$	26,892,300	\$	17,555,400
Other Information										
Fee Related Earnings	\$	89,934	\$	105,541	\$	125,603	\$	312,781	\$	371,046
Plus: Net Interest and Dividends		48,637		75,406		82,254		174,718		153,850
Fee and Yield Earnings (a)	\$	138,571	\$	180,947	\$	207,857	\$	487,499	\$	524,896
Plus: Depreciation and Amortization		3,745		3,918		3,777		11,544		11,952
Plus: Core Interest Expense		30,429		30,750		23,347		86,511		60,952
Fee and Yield EBITDA (a)	\$	172,745	\$	215,615	\$	234,981	\$	585,554	\$	597,800
Total Distributable Earnings (a)	\$	349,115	\$	491,407	\$	504,817	\$	1,357,053	\$	1,652,598
GAAP interest expense	\$	151,554	\$	139,427	\$	96,618	\$	402,944	\$	197,346
Less: interest expense related to debt obligations		101 105		100 677		72.071		216 422		126.204
from investment financing arrangements and KFN	_	121,125	_	108,677	•	73,271	Φ.	316,433	_	136,394
Core Interest Expense (a)	\$	30,429	\$	30,750	\$	23,347	\$	86,511	\$	60,952

<sup>(</sup>a) See definitions for economic net income (loss), adjusted units, fee and yield earnings, fee and yield EBITDA, total distributable earnings and core interest expense under "Notes to Reportable Segments."

<sup>(</sup>b) Represents economic net income (loss) after reductions for income taxes and equity-based charges.

# KKR STATEMENTS OF OPERATIONS AND OTHER SELECTED FINANCIAL INFORMATION PRIVATE MARKETS SEGMENT (UNAUDITED)

		Quarter Ended		Nine Mor	iths Ended
	September 30, 2015	June 30, 2015	September 30, 2014	September 30, 2015	September 30, 2014
Segment Revenues					
Management, Monitoring and Transaction Fees, Net					
Management Fees	\$ 118,250	\$ 115,346	\$ 107,443	\$ 342,872	\$ 342,024
Monitoring Fees	24,964	47,713	30,449	170,515	96,422
Transaction Fees	17,732	40,321	67,772	104,652	206,132
Fee Credits	(20,266)		(58,810)	(143,458)	(182,626)
Total Management, Monitoring and Transaction Fees, Net	140,680	150,094	146,854	474,581	461,952
Performance Income					
Realized Carried Interest	265,291	243,274	236,126	810,990	960,414
Incentive Fees	_	_	_	_	<u> </u>
Unrealized Carried Interest	(394,126)	312,379	53,776	45,190	35,988
Total Performance Income	(128,835	555,653	289,902	856,180	996,402
Investment Income (Loss)					
Net Realized Gains (Losses)	59,880	145,817	165,047	388,961	549,137
Net Unrealized Gains (Losses)	(149,865)		8,293	74,592	(43,763)
Total Realized and Unrealized	(89,985	290,911	173,340	463,553	505,374
Net Interest and Dividends	3,538	8,234	21,463	3,941	41,415
Total Investment Income (Loss)	(86,447		194,803	467,494	546,789
Total Segment Revenues	(74,602		631,559	1,798,255	2,005,143
Segment Expenses					
Compensation and Benefits					
Cash Compensation and Benefits	57,991	65,939	59,991	197,897	183,411
Realized Allocation to Carry Pool	106,116	97,310	94,451	324,396	384,166
Unrealized Allocation to Carry Pool	(156,874		21,729	19,190	16,742
Total Compensation and Benefits	7,233	288,620	176,171	541,483	584,319
Occupancy and Related Charges	11,937	11,832	11,460	34,785	34,784
Other Operating Expenses	39,674	38,125	44,619	119,915	124,267
Total Segment Expenses	58,844	338,577	232,250	696,183	743,370
Income (Loss) attributable to noncontrolling interests	250	143	342	1,112	1,192
Economic Net Income (Loss)	\$ (133,696)	\$ 666,172	\$ 398,967	\$ 1,100,960	\$ 1,260,581
And H.J. M.	£ (0.701.200	£ (2.120.200	6 50.170.200	e (0.701.200	6 50 1/0 200
Assets Under Management	\$ 60,781,200	\$ 63,129,200	\$ 59,168,300	\$ 60,781,200	\$ 59,168,300
Fee Paying Assets Under Management	\$ 46,199,000	\$ 46,758,800	\$ 45,591,600	\$ 46,199,000	\$ 45,591,600
Equity Invested	\$ 867,000 \$ 21,610,400	\$ 1,258,200 \$ 21,078,400	\$ 2,389,200 \$ 14,907,300	\$ 4,172,600 \$ 21,610,400	\$ 6,395,400 \$ 14,907,300
Uncalled Commitments	\$ 21,610,400	\$ 21,078,400	\$ 14,907,300	\$ 21,610,400	\$ 14,907,300

# KKR STATEMENTS OF OPERATIONS AND OTHER SELECTED FINANCIAL INFORMATION PUBLIC MARKETS SEGMENT (UNAUDITED)

\$ 66,055 	\$ 66,469	\$ 194,089 - 20,689 (16,787) 197,991  8,953 12,438 5,967 27,358  33,414 (330,434)	\$ 205,955 16,634 (13,683) 208,906 34,650 36,506 28,025 99,181 19,133 (27,553)
3,873 (3,172) 66,756 8,953 5,893 27,987 42,833 31,192 (11,988) 19,204	3,262 (3,001) 66,730 9,900 8,009 2,416 20,325 (630) (46,118)	20,689 (16,787) 197,991 8,953 12,438 5,967 27,358 33,414 (330,434)	16,634 (13,683) 208,906 34,650 36,506 28,025 99,181
3,873 (3,172) 66,756 8,953 5,893 27,987 42,833 31,192 (11,988) 19,204	3,262 (3,001) 66,730 9,900 8,009 2,416 20,325 (630) (46,118)	20,689 (16,787) 197,991 8,953 12,438 5,967 27,358 33,414 (330,434)	16,634 (13,683) 208,906 34,650 36,506 28,025 99,181
3,873 (3,172) 66,756 8,953 5,893 27,987 42,833 31,192 (11,988) 19,204	3,262 (3,001) 66,730 9,900 8,009 2,416 20,325 (630) (46,118)	20,689 (16,787) 197,991 8,953 12,438 5,967 27,358 33,414 (330,434)	16,634 (13,683) 208,906 34,650 36,506 28,025 99,181
(3,172) 66,756 8,953 5,893 27,987 42,833 31,192 (11,988) 19,204	(3,001) 66,730 9,900 8,009 2,416 20,325 (630) (46,118)	(16,787) 197,991 8,953 12,438 5,967 27,358 33,414 (330,434)	(13,683) 208,906 34,650 36,506 28,025 99,181 19,133
(3,172) 66,756 8,953 5,893 27,987 42,833 31,192 (11,988) 19,204	(3,001) 66,730 9,900 8,009 2,416 20,325 (630) (46,118)	(16,787) 197,991 8,953 12,438 5,967 27,358 33,414 (330,434)	(13,683) 208,906 34,650 36,506 28,025 99,181 19,133
8,953 5,893 27,987 42,833 31,192 (11,988) 19,204	9,900 8,009 2,416 20,325 (630) (46,118)	8,953 12,438 5,967 27,358 33,414 (330,434)	208,906 34,650 36,506 28,025 99,181
8,953 5,893 27,987 42,833 31,192 (11,988) 19,204	9,900 8,009 2,416 20,325 (630) (46,118)	8,953 12,438 5,967 27,358 33,414 (330,434)	34,650 36,506 28,025 99,181
5,893 27,987 42,833 31,192 (11,988) 19,204	8,009 2,416 20,325 (630) (46,118)	12,438 5,967 27,358 33,414 (330,434)	36,506 28,025 99,181
5,893 27,987 42,833 31,192 (11,988) 19,204	8,009 2,416 20,325 (630) (46,118)	12,438 5,967 27,358 33,414 (330,434)	36,506 28,025 99,181
27,987 42,833 31,192 (11,988) 19,204	2,416 20,325 (630) (46,118)	5,967 27,358 33,414 (330,434)	28,025 99,181
31,192 (11,988) 19,204	20,325 (630) (46,118)	27,358 33,414 (330,434)	99,181
31,192 (11,988) 19,204	(630) (46,118)	33,414 (330,434)	19,133
(11,988) 19,204	(46,118)	(330,434)	,
(11,988) 19,204	(46,118)	(330,434)	,
19,204			(27,553)
,	(46.748)		
50.200	(40,740)	(297,020)	(8,420)
59,390	53,335	146,257	96,734
78,594	6,587	(150,763)	88,314
188,183	93,642	74,586	396,401
22,785	26,787	67,792	80,436
3,581	3,960	3,581	13,860
11,195	967	2,386	11,209
37,561	31,714	73,759	105,505
2,977	2,518	9,195	7,234
10,617	10,929		30,910
51,155	45,161	117,529	143,649
478	335	958	1,242
\$ 136,550	\$ 48,146	\$ (43,901)	\$ 251,510
\$ 38 440 400	\$ 36,981,600	\$ 37,927,300	\$ 36,981,600
			\$ 35,765,100
	, ,		\$ 1,900,700
			\$ 2,648,100
			\$ 2,880,000
	59,390 78,594 188,183  22,785 3,581 11,195 37,561 2,977 10,617 51,155	59,390         53,335           78,594         6,587           188,183         93,642           22,785         26,787           3,581         3,960           11,195         967           37,561         31,714           2,977         2,518           10,617         10,929           51,155         45,161           478         335           \$ 136,550         \$ 48,146           \$ 38,440,400         \$ 36,981,600           \$ 36,974,000         \$ 35,765,100           \$ 320,800         \$ 442,200           \$ 4,827,900         \$ 2,648,100	59,390         53,335         146,257           78,594         6,587         (150,763)           188,183         93,642         74,586           22,785         26,787         67,792           3,581         3,960         3,581           11,195         967         2,386           37,561         31,714         73,759           2,977         2,518         9,195           10,617         10,929         34,575           51,155         45,161         117,529           478         335         958           \$ 136,550         \$ 48,146         \$ (43,901)           \$ 38,440,400         \$ 36,981,600         \$ 37,927,300           \$ 36,974,000         \$ 35,765,100         \$ 36,690,000           \$ 320,800         \$ 442,200         \$ 1,553,500           \$ 4,827,900         \$ 2,648,100         \$ 5,281,900

# KKR STATEMENTS OF OPERATIONS AND OTHER SELECTED FINANCIAL INFORMATION CAPITAL MARKETS SEGMENT (UNAUDITED)

			Quarter Ended			Nine Months Ended				
	Septen	nber 30, 2015	Jun	e 30, 2015	Septe	mber 30, 2014	Septer	mber 30, 2015	Septe	mber 30, 2014
Segment Revenues										
Management, Monitoring and Transaction Fees, Net										
Management Fees	\$	_	\$		\$	_	\$	_	\$	_
Monitoring Fees		_				_		_		_
Transaction Fees		40,319		48,757		87,530		132,333		183,619
Fee Credits		_		_		_		_		_
Total Management, Monitoring and Transaction Fees, Net		40,319		48,757		87,530		132,333		183,619
Performance Income										
Realized Carried Interest		_		_		_		_		_
Incentive Fees		_		_		_		_		_
Unrealized Carried Interest		_		_		_		_		_
Total Performance Income		_		_		_		_		_
Investment Income (Loss)										
Net Realized Gains (Losses)		21		(749)		(1,622)		(4,009)		(2,086)
Net Unrealized Gains (Losses)		(4,026)		(1,122)		(8)		(7,355)		(693)
Total Realized and Unrealized		(4,005)		(1,871)		(1,630)		(11,364)		(2,779)
Net Interest and Dividends		10,104		7,782		7,456		24,520		15,701
Total Investment Income (Loss)		6,099		5,911		5,826		13,156	-	12,922
Total Segment Revenues		46,418		54,668		93,356		145,489		196,541
Segment Expenses										
Compensation and Benefits										
Cash Compensation and Benefits		9,040		10,147		22,012		28,242		45,302
Realized Allocation to Carry Pool		2,040		10,147		22,012		20,242		43,302
Unrealized Allocation to Carry Pool										
Total Compensation and Benefits	-	9,040		10,147		22,012		28,242		45,302
Occupancy and Related Charges		687		666		480		2,011		1,386
Other Operating Expenses		3,403		2,871		4,724		10,150		12,207
Total Segment Expenses		13,130		13,684		27,216		40,403		58,895
Income (Loss) attributable to noncontrolling interests		2,347		3,762		4,512		8,837		9,163
Economic Net Income (Loss)	\$	30,941	\$	37,222	\$	61,628	\$	96,249	\$	128,483
Syndicated Capital	\$	12,500	\$	432,100	\$	1,920,000	\$	693,300	\$	2,178,100

## KKR BALANCE SHEET TOTAL REPORTABLE SEGMENTS (UNAUDITED)

(Amounts in thousands, except per unit amounts)

	s	As of eptember 30, 2015		Dec		
Cash and short-term investments	\$	2,062,633	='	\$	1,121,385	
Investments		9,278,102	(a)		9,807,606	
Unrealized carry (b)		1,341,473	(b)		1,283,022	(b)
Other assets		1,066,591			999,654	
Total assets	\$	13,748,799	=	\$	13,211,667	
Debt obligations - KKR (ex-KFN)	\$	2,000,000		\$	1,527,000	
Debt obligations - KFN		657,310			657,310	
Preferred shares - KFN		373,750			373,750	
Other liabilities		361,557			413,808	
Total liabilities	<u>-</u>	3,392,617	_		2,971,868	•
Noncontrolling interests	<del>-</del>	124,619	_		121,574	•
Book value	\$	10,231,563	- -	\$	10,118,225	
Book value per adjusted unit	\$	12.01		\$	12.07	

(a) See schedule of investments that follows on the next page.

		As of		As of
(b) <u>Unrealized Carry</u>	Septe	ember 30, 2015	Dece	ember 31, 2014
Private Markets	\$	1,251,503	\$	1,196,633
Public Markets		89,970		86,389
Total	\$	1,341,473	\$	1,283,022

#### KKR SCHEDULE OF INVESTMENTS TOTAL REPORTABLE SEGMENTS (UNAUDITED)

(Amounts in thousands, except percentage amounts)

		A	As of September 30, 2015					
Investments	 Cost		Fair Value	Fair Value as a Percentage of Total Investments				
Private Equity Co-Investments	\$ 2,338,853	\$	2,930,212	31.6%				
Private Equity Funds	 812,983		1,045,475	11.3%				
Private Equity Total	 3,151,836		3,975,687	42.9%				
Energy	 950,476		636,479	6.9%				
Real Estate	754,913		801,544	8.6%				
nfrastructure	176,814		188,440	2.0%				
Real Assets Total	 1,882,203		1,626,463	17.5%				
Private Markets Total	 5,034,039		5,602,150	60.4%				
Special Situations	799,103		791,583	8.5%				
Direct Lending	116,468		112,714	1.2%				
Mezzanine	89,991		95,173	1.0%				
Alternative Credit Total	 1,005,562		999,470	10.7%				
CLOs (a)	1,415,896		1,137,612	12.3%				
Liquid Credit	 203,706		203,084	2.2%				
Credit Total	 2,625,164		2,340,166	25.2%				
Specialty Finance	277,421		236,753	2.6%				
Public Markets Total	 2,902,585		2,576,919	27.8%				
Other	1,149,469		1,099,033	11.8%				
Total Investments	\$ 9,086,093	\$	9,278,102	100.0%				
Significant Aggregate Portfolio Company Investments: (b) First Data Corporation Walgreens Boots Alliance HCA Inc. U.S. Foodservice, Inc.	\$ 1,061,332 165,776 29,455 80,000	\$	1,310,542 659,487 193,538 96,000	14.1% 7.1% 2.1% 1.0%				
Zimmer Biomet Holdings Inc.	68,572		86,755	0.9%				
Zimile. Zione Troumgo me.	 1,405,135		2,346,322	25.2%				
Other Investments	 7,680,958		6,931,780	74.8%				

<sup>(</sup>a) Includes approximately \$80.6 million of CLOs that are not held for investment purposes and are held at cost. For prior periods, all CLOs were held at fair value.

<sup>(</sup>b) The significant aggregate portfolio company investments include the top five private equity investments in portfolio companies (other than investments expected to be syndicated or transferred in connection with new fundraising) based on their fair market value as of September 30, 2015. The fair value figures include the co-investment and the limited partner and/or general partner interests held by KKR in the underlying portfolio company.

## KKR ASSETS UNDER MANAGEMENT\* (UNAUDITED) (Amounts in thousands)

	 Private Markets Segment	Public Markets Segment		Total Reportable Segments
Quarter Ended September 30, 2015				
June 30, 2015	\$ 63,129,200	\$ 38,440,400		\$ 101,569,600
New Capital Raised	999,500	1,897,300		2,896,800
Distributions	(2,697,400)	(1,559,200)	(b)	(4,256,600)
Change in Value	 (650,100)	 (851,200)		 (1,501,300)
September 30, 2015	\$ 60,781,200	\$ 37,927,300		\$ 98,708,500
Nine Months Ended September 30, 2015				
December 31, 2014	\$ 61,505,800	\$ 37,106,700		\$ 98,612,500
New Capital Raised	3,733,300	6,346,900		10,080,200
Distributions	(9,111,400)	(4,793,100)	(c)	(13,904,500)
Net Changes in Fee Base of Certain Funds (a)	_	(238,600)		(238,600)
Change in Value	4,653,500	(494,600)		4,158,900
September 30, 2015	\$ 60,781,200	\$ 37,927,300		\$ 98,708,500
Trailing Twelve Months Ended September 30, 2015				
September 30, 2014	\$ 59,168,300	\$ 36,981,600		\$ 96,149,900
New Capital Raised	7,340,300	8,577,900		15,918,200
Distributions	(11,212,000)	(6,775,700)	(d)	(17,987,700)
Net Changes in Fee Base of Certain Funds (a)	`	(238,600)	` ′	(238,600)
Change in Value	5,484,600	(617,900)		4,866,700
September 30, 2015	\$ 60,781,200	\$ 37,927,300		\$ 98,708,500
Supplemental AUM Information:				
	Private	Public		Total
	Markets	Markets		Reportable
	 Segment	 Segment		 Segments
Net AUM of Strategic Partnerships (Pro-rata based on ownership interest)	\$ 200,800	\$ 2,772,000		\$ 2,972,800
Capital Commitments Excluded from AUM ("Shadow AUM")	5,794,600	4,938,600		10,733,200
AUM as Reported at September 30, 2015	60,781,200	37,927,300		98,708,500
Total at September 30, 2015	\$ 66,776,600	\$ 45,637,900		\$ 112,414,500

<sup>\*</sup>Except as shown under "Supplemental AUM Information," excludes those assets managed by strategic partnerships where KKR does not hold more than a 50% ownership interest and excludes capital commitments for which KKR is entitled to management fees or carried interest upon the satisfaction of certain conditions in the future.

- (a) Represents the impact of certain funds entering the post-investment period
- (b) Includes \$394.2 million of redemptions by fund investors.
- (c) Includes \$1,511.1 million of redemptions by fund investors.
- (d) Includes \$2,647.2 million of redemptions by fund investors.

#### KKR FEE PAYING ASSETS UNDER MANAGEMENT\* (UNAUDITED)

		Private Markets Segment		Public Markets Segment		1	Total Reportable Segments
Quarter Ended September 30, 2015 June 30, 2015	s	46,758,800	s	36,974,000		s	83,732,800
New Capital Raised	•	1,028,800	-	1,804,900		-	2,833,700
Distributions		(1,645,400)		(1,474,000)	(b)		(3,119,400)
Change in Value		56,800		(614,900)			(558,100)
September 30, 2015	\$	46,199,000	\$	36,690,000		\$	82,889,000
Nine Months Ended September 30, 2015							
December 31, 2014	\$	47,262,500	\$	35,783,900		\$	83,046,400
New Capital Raised		3,472,900		6,021,900			9,494,800
Distributions		(4,330,100)		(4,254,200)	(c)		(8,584,300)
Net Changes in Fee Base of Certain Funds (a)		_		(325,200)			(325,200)
Change in Value		(206,300)		(536,400)			(742,700)
September 30, 2015	\$	46,199,000	\$	36,690,000		\$	82,889,000
Trailing Twelve Months Ended September 30, 2015							
September 30, 2014	\$	45,591,600	\$	35,765,100		\$	81,356,700
New Capital Raised		6,752,100		8,078,600			14,830,700
Distributions		(5,775,800)		(6,101,600)	(d)		(11,877,400)
Net Changes in Fee Base of Certain Funds (a)		_		(325,200)			(325,200)
Change in Value		(368,900)		(726,900)			(1,095,800)
September 30, 2015	\$	46,199,000	\$	36,690,000		\$	82,889,000

<sup>\*</sup> Excludes those assets managed by strategic partnerships where KKR does not hold more than a 50% ownership interest and excludes capital commitments for which KKR is entitled to management fees or carried interest upon the satisfaction of certain conditions in the future.

- (b)
- Includes \$394.2 million of redemptions by fund investors. Includes \$1,511.1 million of redemptions by fund investors. (c)
- Includes \$2,647.2 million of redemptions by fund investors. (d)

Represents the impact of certain funds entering the post-investment period. (a)

## KKR INVESTMENT VEHICLE SUMMARY (a) (UNAUDITED) As of September 30, 2015

(Amounts in millions, except percentages)

	Investment Po	eriod				Amount			
					Percentage Committed				
	Commencement Date	End Date	Commitment	Uncalled Commitments	by General Partner	Invested	Realized	Remaining Cost	Remaining Fair Value
Private Markets		Dutt	Communicati	Commitments	Turther	mvested	Realized	Cost	v arac
Private Equity Funds									
European Fund IV (b)	12/2014	12/2020	\$ 3,418.6	\$ 3,257.7	5.8%	\$ 160.9	s —	\$ 160.9	\$ 197.2
Asian Fund II (b)	4/2013	4/2019	5,825.0	3,839.1	1.3%	2,599.7	613.7	1,985.9	2,731.2
North America Fund XI (b)	9/2012	9/2018	8,718.4	3,981.2	2.9%	5,555.7	1,597.7	4,357.9	6,268.5
China Growth Fund	11/2010	11/2016	1,010.0	399.5	1.0%	610.5	166.6	535.0	686.9
E2 Investors (Annex Fund)	8/2009	11/2013	195.8	_	4.9%	195.8	195.7	18.1	48.2
European Fund III	3/2008	3/2014	6,138.5	828.8	4.6%	5,309.7	4,392.7	3,278.6	4,312.4
Asian Fund	7/2007	4/2013	3,983.3	129.5	2.5%	3,853.8	5,343.1	1,973.0	2,541.8
2006 Fund	9/2006	9/2012	17,642.2	525.7	2.1%	17,116.5	17,585.2	8,178.0	13,456.0
European Fund II	11/2005	10/2008	5,750.8	_	2.1%	5,750.8	6,574.3	841.1	1,859.3
Millennium Fund	12/2002	12/2008	6,000.0	_	2.5%	6,000.0	11,901.7	1,156.2	2,156.7
European Fund	12/1999	12/2005	3,085.4	_	3.2%	3,085.4	8,748.0		17.8
<b>Total Private Equity Funds</b>			61,768.0	12,961.5		50,238.8	57,118.7	22,484.7	34,276.0
Co-Investment Vehicles (b)	Various	Various	5,701.3	2,757.4	Various	3,038.5	1,801.7	2,183.5	3,177.9
<b>Total Private Equity</b>			67,469.3	15,718.9		53,277.3	58,920.4	24,668.2	37,453.9
Real Assets									
Energy Income and Growth Fund	9/2013	9/2018	1,974.2	1,217.7	12.8%	756.5	127.1	673.8	518.2
Natural Resources Fund	Various	Various	887.4	2.9	Various	884.5	96.6	809.9	243.6
Global Energy Opportunities (b)	Various	Various	1,026.4	807.9	Various	252.7	53.8	220.9	139.8
Global Infrastructure Investors (b)	9/2011	10/2014	1,040.1	129.8	4.8%	938.2	128.0	910.3	1,014.3
Global Infrastructure Investors II	10/2014	10/2020	3,037.5	2,842.1	4.1%	195.4		195.4	215.8
Infrastructure Co-Investments	Various	Various	1,125.0		Various	1,125.0	356.5	1,125.0	1,542.3
Real Estate Partners Americas (b)	5/2013	12/2016	1,229.1	614.1	16.3%	755.5	303.6	614.6	690.7
Real Estate Partners Europe (b)	9/2015	(d)	277.0	277.0	36.1%	755.5		-	—
Real Assets	<i>5</i> /2013	(u)	10,596.7	5,891.5	30.170	4,907.8	1,065.6	4,549.9	4,364.7
Private Markets Total			78,066.0	21,610.4		58,185.1	59,986.0	29,218.1	41,818.6
Public Markets									
Special Situations Fund	12/2012	12/2015	2,184.1	168.4	11.6%	2,015.7	184.2	2,015.7	2,230.1
Special Situations Fund II	12/2014	(c)	1,694.5	1,319.5	8.9%	375.0		375.0	268.1
Mezzanine Fund	3/2010	3/2015	1,022.8	150.6	4.4%	872.2	435.2	666.6	715.2
Lending Partners	12/2011	12/2014	460.2	91.7	15.2%	368.5	167.7	324.7	306.3
Lending Partners II	06/2014	06/2017	1,335.9	889.6	3.7%	446.3	13.0	446.3	466.7
Lending Partners Europe	03/2015	03/2018	556.6	543.2	7.3%	13.4	_	13.4	22.0
Other Alternative Credit Vehicles	Various	Various	4,430.9	2,118.9	Various	2,312.0	1,359.3	1,521.2	1,755.5
Public Markets Total			11,685.0	5,281.9		6,403.1	2,159.4	5,362.9	5,763.9
Grand Total			\$ 89,751.0	\$ 26,892.3		\$ 64,588.2	\$ 62,145.4	\$ 34,581.0	\$ 47,582.5

<sup>(</sup>a) Reflects investment vehicles for which KKR has the ability to earn carried interest.

<sup>(</sup>b) The "Invested" and "Realized" columns include the amounts of any realized investments that restored the unused capital commitments of the fund investors.

<sup>(</sup>c) Three years from final close.

<sup>(</sup>d) Four years from final close.

## KKR DISTRIBUTION CALCULATION (UNAUDITED) (Amounts in thousands, except unit and per unit amounts)

	Quarter Ended			Nine Months Ended						
	Sep	tember 30, 2015	Ju	ine 30, 2015	Se	eptember 30, 2014	Sep	tember 30, 2015	Sept	ember 30, 2014
Cash Revenues										
Fees	\$	245,768	\$	271,500	\$	309,123	\$	817,343	\$	890,983
Realized cash carry		265,291		252,227		246,026		819,943		995,064
Net realized investment income - KKR (ex-KFN)		67,942		195,408		192,146		454,827		630,749
Net realized investment income - KFN		42,134		56,258		52,903		138,257		89,285
Total Cash Revenues		621,135		775,393	_	800,198		2,230,370		2,606,081
Cash Expenses										
Cash compensation and benefits		88,033		98,871		108,790		293,931		309,149
Realized cash carry allocated to carry pool		106,116		100,891		98,411		327,977		398,026
Occupancy and related charges		15,720		15,475		14,458		45,991		43,404
Other operating expenses		52,081		51,613		60,272		164,640		167,384
Total Cash Expenses		261,950	_	266,850	_	281,931		832,539		917,963
Cash income (loss) before noncontrolling interests and local taxes		359,185		508,543		518,267		1,397,831		1,688,118
Less: local income taxes		(7,168)		(12,753)		(8,261)		(29,871)		(23,923)
Less: noncontrolling interests		(2,902)		(4,383)		(5,189)		(10,907)		(11,597)
Total Distributable Earnings		349,115		491,407		504,817		1,357,053		1,652,598
Less: estimated current corporate income taxes		(18,005)		(26,155)		(29,505)		(73,015)		(81,975)
Distributable Earnings, net of taxes		331,110	_	465,252		475,312		1,284,038		1,570,623
Less: Undistributed net realized investment income - KKR (ex-KFN)		(40,765)		(117,245)		(115,288)		(272,896)		(378,450)
Distributed Earnings	\$	290,345	\$	348,007	\$	360,024	\$	1,011,142	\$	1,192,173
Distributable Earnings, net of taxes per KKR & Co. L.P. common unit	\$	0.40	\$	0.57	\$	0.59	\$	1.57	\$	2.03
Distribution per KKR & Co. L.P. common unit	\$	0.35	\$	0.42	\$	0.45	\$	1.23	\$	1.55
Components of Distribution per KKR & Co. L.P. Common Unit										
After-tax FRE	\$	0.08	\$	0.07	\$	0.10	\$	0.25	\$	0.34
Realized Cash Carry	\$	0.19	\$	0.18	\$	0.18	\$	0.59	\$	0.76
Distributed Net Realized Investment Income - KKR (ex-KFN)	\$	0.03	\$	0.10	\$	0.10	\$	0.22	\$	0.33
Distributed Net Realized Investment Income - KFN	\$	0.05	\$	0.07	\$	0.07	\$	0.17	\$	0.12
Fee and yield earnings distribution per KKR & Co. L.P. common unit	\$	0.12	\$	0.15	\$	0.18	\$	0.42	\$	0.49
Adjusted Units Eligible For Distribution		820,963,035	82	20,963,434		808,698,012				
Payout Ratio		87.7%		74.8%		75.7%		78.7%		75.9%

#### Notes to Reportable Segments (Unaudited)

The segment key performance measures that follow are used by management in making operating and resource deployment decisions as well as assessing the overall performance of each of KKR's reportable business segments. The reportable segments for KKR's business are presented prior to giving effect to the allocation of income (loss) between KKR & Co. L.P. and KKR Holdings L.P. and as such represent the business in total. In addition, KKR's reportable segments are presented without giving effect to the consolidation of the funds that KKR manages.

KKR discloses the following financial measures in this earnings release that are calculated and presented using methodologies other than in accordance with GAAP. We believe that providing these performance measures on a supplemental basis to our GAAP results is helpful to unitholders in assessing the overall performance of KKR's businesses. These financial measures should not be considered as a substitute for similar financial measures calculated in accordance with GAAP. We caution readers that these non-GAAP financial measures may differ from the calculations of other investment managers, and as a result, may not be comparable to similar measures presented by other investment managers. Reconciliations of these non-GAAP financial measures to the most directly comparable financial measures calculated and presented in accordance with GAAP are included elsewhere within this earnings release.

Fee related earnings ("FRE") is comprised of (i) total management, monitoring and transaction fees, net, plus incentive fees, less (ii) cash compensation and benefits, occupancy and related charges and other operating expenses. It is a measure of the operating earnings of KKR and its business segments before carried interest and related carry pool allocations and investment income and comprises a portion of KKR's quarterly distribution under its prior distribution policy. We believe this measure is useful to unitholders as it provides additional insight into the operating profitability of our fee generating management companies and capital markets businesses. The components of FRE on a segment basis differ from the equivalent GAAP amounts on a consolidated basis as a result of: (i) the inclusion of management fees earned from consolidated funds that were eliminated in consolidation; (ii) the exclusion of fees and expenses of certain consolidated entities; (iii) the exclusion of charges relating to the amortization of intangible assets; (iv) the exclusion of charges relating to carry pool allocations; (v) the exclusion of non-cash equity-based charges and other non-cash compensation charges borne by KKR Holdings or incurred under the KKR & Co. L.P. 2010 Equity Incentive Plan ("Equity Incentive Plan"); (vi) the exclusion of certain reimbursable expenses; and (vii) the exclusion of certain non-recurring items. After tax FRE represents FRE after deductions for current corporate and local income taxes and noncontrolling interests.

Economic net income (loss) ("ENI") is a measure of profitability for KKR's reportable segments and is used by management as an alternative measurement of the operating and investment earnings of KKR and its business segments. We believe this measure is useful to unitholders as it provides additional insight into the overall profitability of KKR's businesses inclusive of carried interest and related carry pool allocations and investment income. ENI is comprised of total segment revenues less total segment expenses and certain economic interests in KKR's segments held by third parties. ENI differs from net income (loss) on a GAAP basis as a result of: (i) the inclusion of management fees earned from consolidated funds that were eliminated in consolidation; (ii) the exclusion of fees and expenses of certain consolidated entities; (iii) the exclusion of charges relating to the amortization of intangible assets; (iv) the exclusion of non-cash equity-based charges and other non-cash compensation charges borne by KKR Holdings or incurred under the Equity Incentive Plan and other securities that are exchangeable for common units of KKR & Co. L.P.; (v) the exclusion of certain non-recurring items; (vi) the exclusion of investment income (loss) relating to noncontrolling interests; and (vii) the exclusion of income taxes.

Fee and Yield Earnings is comprised of FRE and net interest and dividends from KKR's business segments. This measure is used by management as a measure of the cash earnings of KKR and its business segments' investment income. We believe this measure is useful to unitholders as it provides insight into the amount of KKR's cash earnings, significant portions of which tend to be more recurring than realized carried interest and net realized gains from quarter to quarter.

Fee and Yield EBITDA is comprised of Fee and Yield Earnings before the impact of depreciation of fixed assets and core interest expense. This is used by management as another measure of the cash earnings of KKR and its business segments investment income. We believe this measure is also useful to unitholders as it provides insight into the amount of KKR's cash earnings before the impact of interest expense, significant portions of which tend to be more recurring than realized carried interest and realized investment income from quarter to quarter.

Net realized investment income – KKR (ex-KFN) refers to net cash income from (i) realized investment gains and losses excluding certain realized investment losses to the extent unrealized losses on these investments were recognized prior to the combination with KPE on October 1, 2009, (ii) dividend income, and (iii) interest income net of interest expense in each case generated by KKR (excluding KFN). This term describes a portion of KKR's quarterly distribution under KKR's prior distribution policy and excludes net realized investment income of KFN.

Net realized investment income – KFN refers to net cash income from (i) realized investment gains and losses, (ii) dividend income and (iii) interest income net of interest expense less certain general and administrative expenses incurred in the generation of net realized investment income in each case generated by KFN. This term describes a portion of KKR's quarterly distribution under KKR's prior distribution policy.

**Investments** is a term used solely for purposes of financial presentation of a portion of KKR's balance sheet and includes majority investments in subsidiaries that operate KKR's asset management and broker-dealer businesses, including the general partner interests of KKR's investment funds.

**Total distributable earnings** is the sum of (i) FRE, (ii) carry distributions received from KKR's investment funds which have not been allocated as part of its carry pool, (iii) net realized investment income — KKR (ex-KFN) and (iv) net realized investment income — KFN; less (i) applicable local income taxes, if any, and (ii) noncontrolling interests. We believe this measure is useful to unitholders as it provides a supplemental measure to assess performance, excluding the impact of mark-to-market gains (losses), and amounts available for distribution to KKR unitholders. However, total distributable earnings is not a measure that calculates actual distributions under KKR's prior or current distribution policy.

Assets under management ("AUM") represent the assets from which KKR is entitled to receive fees or a carried interest and general partner capital. We believe this measure is useful to unitholders as it provides additional insight into KKR's capital raising activities and the overall activity in its investment funds. KKR calculates the amount of AUM as of any date as the sum of: (i) the fair value of the investments of KKR's investment funds plus uncalled capital commitments from these funds; (ii) the fair value of investments in KKR's co-investment vehicles; (iii) the net asset value of certain of KKR's fixed income products; (iv) the value of outstanding CLOs (excluding CLOs wholly-owned by KKR); and (v) the fair value of other assets managed by KKR. AUM excludes those assets managed by entities where KKR does not hold more than a 50% ownership interest. KKR's definition of AUM is not based on any definition of AUM that may be set forth in the agreements governing the investment funds, vehicles or accounts that it manages or calculated pursuant to any regulatory definitions.

Fee paying AUM ("FPAUM") represents only those assets under management from which KKR receives management fees. We believe this measure is useful to unitholders as it provides additional insight into the capital base upon which KKR earns management fees. This relates to KKR's capital raising activities and the overall activity in its investment funds or CLOs, for only those funds or CLOs where KKR receives fees (i.e., excluding vehicles that receive only carried interest or general partner capital). FPAUM is the sum of all of the individual fee bases that are used to calculate KKR's fees and differs from AUM in the following respects: (i) assets from which KKR does not receive a fee are excluded (i.e., assets with respect to which it receives only carried interest) and (ii) certain assets, primarily in its private equity funds, are reflected based on capital commitments and invested capital as opposed to fair value because fees are not impacted by changes in the fair value of underlying investments.

**Equity invested** is the aggregate amount of equity capital that has been invested by KKR's investment funds and carry-yielding co-investment vehicles and is used as a measure of investment activity for KKR and its business segments during a given period. We believe this measure is useful to unitholders as it provides additional insight into KKR's investments among its investment funds and carry-yielding co-investment vehicles and replaces committed dollars invested. Such amounts include: (i) capital invested by fund investors and co-investors with respect to which KKR is entitled to a carried interest and (ii) capital invested by KKR's investment funds, including investments made using investment financing arrangements.

Gross dollars invested is the aggregate amount of capital that has been invested by all of KKR's Public Markets investment vehicles in our private credit non-liquid strategies and is used as a measure of investment activity for a portion of KKR's Public Markets segment in a given period. We believe this measure is useful to unitholders as it provides additional insight into KKR's investment of capital across private credit non-liquid strategies for all the investment vehicles in the Public Markets segment. Such amounts include capital invested by fund investors and co-investors with respect to which KKR's Public Markets business is entitled to a fee or carried interest.

Syndicated capital is generally the aggregate amount of capital in transactions originated by KKR and its investment funds and carry-yielding co-investment vehicles, which has been distributed to third parties in exchange for a fee. It does not include (i) capital invested in such transactions by KKR investment funds and carry-yielding co-investment vehicles, which is instead reported in equity invested and (ii) debt capital that is arranged as part of the acquisition financing of transactions originated by KKR investment funds. Syndicated capital is used as a measure of investment activity for KKR and its business segments during a given period, and we believe that this measure is useful to unitholders as it provides additional insight into levels of syndication activity in KKR's Capital Markets segment and across its investment platform.

**Uncalled commitments** are used as a measure of unfunded capital commitments that KKR's investment funds and carry-paying co-investment vehicles have received from partners to contribute capital to fund future investments. We believe this measure is useful to unitholders as it provides additional insight into the amount of capital that is available to KKR's investment funds to make future investments. Uncalled commitments are not reduced for investments completed using fund-level investment financing arrangements.

Adjusted units are used as a measure of the total equity ownership of KKR that is held by KKR & Co. L.P. (including equity awards issued under the Equity Incentive Plan), KKR Holdings and other holders of securities exchangeable into common units of KKR & Co. L.P. and represent the fully diluted unit count using the if-converted method. We believe this measure is useful to unitholders as it provides an indication of the total equity ownership of KKR as if all outstanding KKR Holdings units, equity awards issued under the Equity Incentive Plan and other exchangeable securities had been exchanged for common units of KKR & Co. I. P.

Core interest expense is used by management as an alternative measurement of interest expense incurred by KKR on a segment basis and excludes interest expense related to debt obligations from investment financing arrangements related to certain of KKR's investment funds, investment vehicles and principal investments and also excludes interest expense incurred by KFN. The financing arrangements excluded from core interest expense are not direct obligations of the general partners of KKR's private equity funds or its management companies, and in the case of debt obligations of KFN are non-recourse to KKR beyond the assets of KFN. On a segment basis, interest expense is included in net interest and dividends within total investment income. We believe this measure is useful to unitholders as it provides an indication of the amount of interest expense borne by KKR excluding interest expense that is allocated to KKR's investment funds, other noncontrolling interest holders and KFN. Additionally, we believe this measure is useful for analyzing KKR's ability to service its debt obligations other than the debt obligations of KFN.

**Book value** is a measure of the net assets of KKR's reportable segments and is used by management primarily in assessing the unrealized value of KKR's investment portfolio, including carried interest, as well as KKR's overall liquidity position. We believe this measure is useful to unitholders as it provides additional insight into the assets and liabilities of KKR excluding the assets and liabilities that are allocated to noncontrolling interest holders. Book value differs from KKR & Co. L.P. partners' capital on a GAAP basis primarily as a result of the exclusion of ownership interests attributable to KKR Holdings.

Cash and short-term investments represent cash and liquid short-term investments in high-grade, short-duration cash management strategies used by KKR to generate additional yield on our excess liquidity and is used by management in evaluating KKR's liquidity position. We believe this measure is useful to unitholders as it provides additional insight into KKR's available liquidity. Cash and short-term investments differ from cash and cash equivalents on a GAAP basis as a result of the inclusion of liquid short-term investments in cash and short-term investments.

**Return on equity** measures the amount of net income generated as a percentage of capital invested in KKR's business. Return on equity is calculated by dividing Economic Net Income (Loss), After Taxes on a trailing twelve-month basis by the average book value during the period.

Cash return on equity measures the amount of cash income generated as a percentage of capital invested in KKR's business. Cash return on equity is calculated by dividing Distributable Earnings, net of taxes on a trailing twelve-month basis by the average book value during the period.

## KKR EXHIBIT A

#### KKR'S PORTION OF TOTAL UNCALLED COMMITMENTS TO ITS INVESTMENT FUNDS (Amounts in thousands)

	(	Uncalled Commitments
<u>Private Markets</u>		
European Fund IV	\$	184,700
Energy Income and Growth Fund		157,300
North America Fund XI		129,700
Global Infrastructure Investors II		116,900
Real Estate Partners Europe		100,000
Real Estate Partners Americas		99,900
European Fund III		66,300
Asian Fund II		49,100
2006 Fund		22,700
Co-Investment Vehicles		69,500
Other Private Markets Funds		12,500
Total Private Markets Commitments		1,008,600
Public Markets		
Special Situations Fund		19,600
Special Situations Fund II		117,200
Mezzanine Fund		6,500
Lending Partners		14,000
Lending Partners II		33,300
Lending Partners Europe		39,500
Other Alternative Credit Vehicles		78,800
Total Public Markets Commitments		308,900
Total Uncalled Commitments	\$	1,317,500

# $\frac{\text{KKR}}{\text{EXHIBIT B}}$ RECONCILIATION OF NET INCOME (LOSS) ATTRIBUTABLE TO KKR & CO. L.P. PER COMMON UNIT - BASIC (GAAP BASIS)

#### TO ENI AFTER TAXES PER ADJUSTED UNIT (UNAUDITED)

(Amounts in thousands, except common unit and per common unit amounts)

	Quarter Ended					
		September 30, 2015		e 30, 2015	Septen	nber 30, 2014
Net income (loss) attributable to KKR & Co. L.P. per common unit - Basic	\$	(0.42)	\$	0.84	\$	0.21
Weighted Average Common Units Outstanding - Basic		452,165,697		446,794,950		419,961,455
Net income (loss) attributable to KKR & Co. L.P.		(190,588)		376,306		89,938
Plus: Net income (loss) attributable to noncontrolling interests held by KKR Holdings L.P.		(166,078)		325,703		100,910
Plus: Non-cash equity-based charges	67,821		, , , , , , , , , , , , , , , , , , ,			83,950
Plus: Amortization of intangibles and other, net		10,186		37,910		204,676
Plus: Income tax (benefit)		(7,390)		30,547		29,267
Economic net income (loss)	-	(286,049)		839,944		508,741
Less: Provision for income tax (benefit)		(19,505)		44,836		47,361
Less: Equity-based charges associated with the KKR & Co. L.P. 2010 equity incentive plan		48,252		48,453		42,090
Economic net income (loss) after taxes	-	(314,796)		746,655		419,290
Weighted Average Adjusted Units		851,704,303		852,128,762		835,957,683
Economic net income (loss) after taxes per adjusted unit	\$	(0.37)	\$	0.88	\$	0.50

	Nine Months Ended				
	Septe	mber 30, 2015	Septen	nber 30, 2014	
Net income (loss) attributable to KKR & Co. L.P. per common unit - Basic	\$	1.03	\$	1.31	
Weighted Average Common Units Outstanding - Basic		444,675,159		364,127,956	
Net income (loss) attributable to KKR & Co. L.P.		456,225		478,194	
Plus: Net income (loss) attributable to noncontrolling					
interests held by KKR Holdings L.P.		398,633		588,500	
Plus: Non-cash equity-based charges		213,849		254,435	
Plus: Amortization of intangibles and other, net		45,306		262,300	
Plus: Income tax (benefit)		39,295		57,145	
Economic net income (loss)		1,153,308		1,640,574	
Less: Provision for income tax (benefit)		46,566		90,272	
Less: Equity-based charges associated with the KKR & Co. L.P. 2010 equity incentive plan		148,970		122,320	
Economic net income (loss) after taxes		957,772		1,427,982	
Weighted Average Adjusted Units		850,644,918		787,502,790	
Economic net income (loss) after taxes per adjusted unit	\$	1.13	\$	1.81	

#### EXHIBIT B (CONTINUED)

#### RECONCILIATION OF NET INCOME (LOSS) ATTRIBUTABLE TO KKR & CO. L.P. (GAAP BASIS)

### TO ECONOMIC NET INCOME (LOSS), FEE RELATED EARNINGS, FEE AND YIELD EARNINGS, FEE AND YIELD EBITDA, TOTAL DISTRIBUTABLE EARNINGS, AND TOTAL EBITDA (UNAUDITED)

	Quarter Ended					
	September 30, 2015		June 30, 2015		Septem	ber 30, 2014
Net income (loss) attributable to KKR & Co. L.P.	\$	(190,588)	\$	376,306	s	89,938
Plus: Net income (loss) attributable to noncontrolling						
interests held by KKR Holdings L.P.		(166,078)		325,703		100,910
Plus: Non-cash equity-based charges		67,821		69,478		83,950
Plus: Amortization of intangibles and other, net		10,186		37,910		204,676
Plus: Income tax (benefit)		(7,390)		30,547		29,267
Economic net income (loss)		(286,049)		839,944		508,741
Plus: Income attributable to segment noncontrolling interests		2,902		4,383		5,189
Less: Total investment income (loss)		(274,384)		383,650		207,216
Less: Net carried interest		(98,697)		355,136		181,111
Fee related earnings	-	89,934		105,541		125,603
Plus: Net interest and dividends		48,637		75,406		82,254
Fee and yield earnings	-	138,571		180,947		207,857
Plus: Depreciation and amortization		3,745		3,918		3,777
Plus: Core interest expense		30,429		30,750		23,347
Fee and yield EBITDA	-	172,745		215,615		234,981
Less: Depreciation and amortization		3,745		3,918		3,777
Less: Core interest expense		30,429		30,750		23,347
Less: Net interest and dividends		48,637		75,406		82,254
Plus: Realized cash carry, net of realized cash carry allocated to carry pool		159,175		151,336		147,615
Plus: Net realized investment income - KKR (ex-KFN)		67,942		195,408		192,146
Plus: Net realized investment income - KFN		42,134		56,258		52,903
Less: Local income taxes and noncontrolling interests		10,070		17,136		13,450
Total distributable earnings		349,115		491,407		504,817
Plus: Depreciation and amortization		3,745		3,918		3,777
Plus: Core interest expense		30,429		30,750		23,347
Plus: Local income taxes and noncontrolling interests		10,070		17,136		13,450
Total EBITDA	\$	393,359	\$	543,211	\$	545,391

	Nine Months Ended					
	September 30, 2015			mber 30, 2014		
Net income (loss) attributable to KKR & Co. L.P.	\$	456,225	\$	478,194		
Plus: Net income (loss) attributable to noncontrolling						
interests held by KKR Holdings L.P.		398,633		588,500		
Plus: Non-cash equity-based charges		213,849		254,435		
Plus: Amortization of intangibles and other, net		45,306		262,300		
Plus: Income tax (benefit)		39,295		57,145		
Economic net income (loss)		1,153,308		1,640,574		
Plus: Income attributable to segment noncontrolling interests		10,907		11,597		
Less: Total investment income (loss)		329,887		648,025		
Less: Net carried interest		521,547		633,100		
Fee related earnings		312,781		371,046		
Plus: Net interest and dividends		174,718		153,850		
Fee and yield earnings	·	487,499		524,896		
Plus: Depreciation and amortization		11,544		11,952		
Plus: Core interest expense		86,511		60,952		
Fee and yield EBITDA	·	585,554		597,800		
Less: Depreciation and amortization		11,544		11,952		
Less: Core interest expense		86,511		60,952		
Less: Net interest and dividends		174,718		153,850		
Plus: Realized cash carry, net of realized cash carry allocated to carry pool		491,966		597,038		
Plus: Net realized investment income - KKR (ex-KFN)		454,827		630,749		
Plus: Net realized investment income - KFN		138,257		89,285		
Less: Local income taxes and noncontrolling interests		40,778		35,520		
Total distributable earnings	·	1,357,053		1,652,598		
Plus: Depreciation and amortization		11,544		11,952		
Plus: Core interest expense		86,511		60,952		
Plus: Local income taxes and noncontrolling interests		40,778		35,520		
Total EBITDA	\$	1,495,886	\$	1,761,022		

## EXHIBIT B (CONTINUED) RECONCILIATION OF KKR & CO. L.P. PARTNERS' CAPITAL (GAAP BASIS) TO BOOK VALUE AND BOOK VALUE PER ADJUSTED UNIT (UNAUDITED) (Amounts in thousands, except common unit and per common unit amounts)

	As of September 30, 2015			As of December 31, 2014		
KKR & Co. L.P. partners' capital  Noncontrolling interests held by KKR Holdings L.P.  Equity impact of KKR Management Holdings Corp. and other	\$	<b>5,658,646</b> 4,482,900 90,017	\$	<b>5,382,691</b> 4,661,679 73,855		
Book value Adjusted units Book value per adjusted unit	\$	10,231,563 851,670,762 12.01	\$	10,118,225 838,020,974 12.07		

#### RECONCILIATION OF CASH AND CASH EQUIVALENTS (GAAP BASIS) TO CASH AND SHORT-TERM INVESTMENTS (UNAUDITED)

	As of December 31, 2014		
1,756,918	\$	918,080	
305,715		203,305	
2,062,633	\$	1,121,385	
_	305,715	305,715	

#### EXHIBIT C

#### RECONCILIATION OF WEIGHTED AVERAGE GAAP COMMON UNITS OUTSTANDING - BASIC TO WEIGHTED AVERAGE ADJUSTED UNITS (UNAUDITED)

The following table provides a reconciliation of KKR's Weighted Average GAAP Common Units Outstanding to Weighted Average Adjusted Units.

	Quarter Ended					
	September 30, 2015		June 30, 2015	September 30, 2014		
Weighted Average GAAP Common Units Outstanding - Basic	452,165,697	_	446,794,950	419,961,455		
Adjustments:						
Weighted Average Unvested Common Units and Other Securities (a)	_	(c)	35,856,541	32,058,287		
Weighted Average GAAP Common Units Outstanding - Diluted	452,165,697		482,651,491	452,019,742		
Adjustments:						
Weighted Average KKR Holdings Units (b)	365,717,358		369,477,271	383,937,941		
Weighted Average Unvested Common Units and Other Securities (a)	33,821,248	(c)	_	_		
Weighted Average Adjusted Units	851,704,303	_	852,128,762	835,957,683		

	Nine Months Ended				
	September 30, 2015	September 30, 2014			
Weighted Average GAAP Common Units Outstanding - Basic	444,675,159	364,127,956			
Adjustments:					
Weighted Average Unvested Common Units and Other Securities (a)	35,663,176	32,104,872			
Weighted Average GAAP Common Units Outstanding - Diluted	480,338,335	396,232,828			
Adjustments:					
Weighted Average KKR Holdings Units (b)	370,306,583	391,269,962			
Weighted Average Adjusted Units	850,644,918	787,502,790			

### RECONCILIATION OF GAAP COMMON UNITS OUTSTANDING - BASIC TO ADJUSTED UNITS AND ADJUSTED UNITS ELIGIBLE FOR DISTRIBUTION

The following table provides a reconciliation of KKR's GAAP Common Units Outstanding to Adjusted Units and Adjusted Units Eligible for Distribution.

	As of	As of
	September 30, 2015	December 31, 2014
GAAP Common Units Outstanding - Basic	453,251,950	433,330,540
Unvested Common Units and Other Securities (a)	33,787,971	27,493,685
GAAP Common Units Outstanding - Diluted	487,039,921	460,824,225
Adjustments:		
KKR Holdings Units (b)	364,630,841	377,196,749
Adjusted Units	851,670,762	838,020,974
Adjustments:		
Unvested Common Units and Unvested Other Securities (a)	(30,707,727)	(24,373,441)
Adjusted Units Eligible For Distribution	820,963,035	813,647,533

<sup>(</sup>a) Represents equity awards granted under the KKR & Co. L.P. 2010 Equity Incentive Plan and other securities that are exchangeable into KKR & Co. L.P. common units. The issuance of common units of KKR & Co. L.P. pursuant to such equity awards or other securities dilutes KKR common unitholders and KKR Holdings pro rata in accordance with their respective percentage interests in the KKR business.

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<sup>(</sup>b) Common units that may be issued by KKR & Co. L.P. upon exchange of units in KKR Holdings L.P. for KKR common units.

<sup>(</sup>c) Unvested common units and other securities are excluded from the calculation of diluted earnings per common unit on a GAAP basis because inclusion of such unvested common units and other securities would be anti-dilutive (decrease the loss per common unit).